

Irish debate anti-IRA moves as the people of Enniskillen mourn their dead

Thatcher steps up pressure on extradition

- Mrs Thatcher has sent a clear signal to her Irish counterpart, Mr Charles Haughey, that she expects agreement on extradition
- The Irish Government is facing increasing pressure at home to formalize extradition arrangements and fight against international terrorism
- The youngest victim of the Enniskillen bomb blast, Marie Wilson, aged 20, was the first to be buried yesterday. About 3,000 people attended
- Barely 200 yards from the funeral, Mr Paul Corrigan, hard-line Sinn Féin leader of the local council, spoke in support of IRA bombings

By Philip Webster, Chief Political Correspondent and John Cooney

Mrs Margaret Thatcher sent a clear signal yesterday to Mr Charles Haughey, the Irish Prime Minister, that she expects him to ratify the new extradition treaty in the wake of the Enniskillen massacre.

But there will be no bowing in return to Irish demands for changes to the Northern Ireland judicial system under which the single-judge Diplock courts would be replaced by three judges.

Mrs Thatcher's words came shortly before a four hour emergency debate in the Irish Parliament in which Mr Haughey, came under Opposition pressure to bring an

Councillor stands up for IRA

By Michael McCarthy

One man stood up for bombs and bombers in Enniskillen yesterday as the grieving town began to bury the dead from the Remembrance Day explosion.

Mr Paul Corrigan, hard-line Sinn Féin leader of the local Ferriagh District Council, displayed what could only be called impetuous republicanism as he spoke in support of the bombers' aims and their actions.

Asked to condemn the bombing, the burly 49-year-old farmer said: "I won't condemn bombings in general. I support the right of the IRA to wage military actions against the occupation forces. I won't condemn the acts of a movement that attempts to overthrow and wrench from Britain the right to self-determination."

As he spoke, the body Marie Wilson, aged 20, the youngest victim, was being taken into church a short distance away while that of Ted Armstrong, a



Mr Paul Corrigan: Refused to condemn outrage.

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

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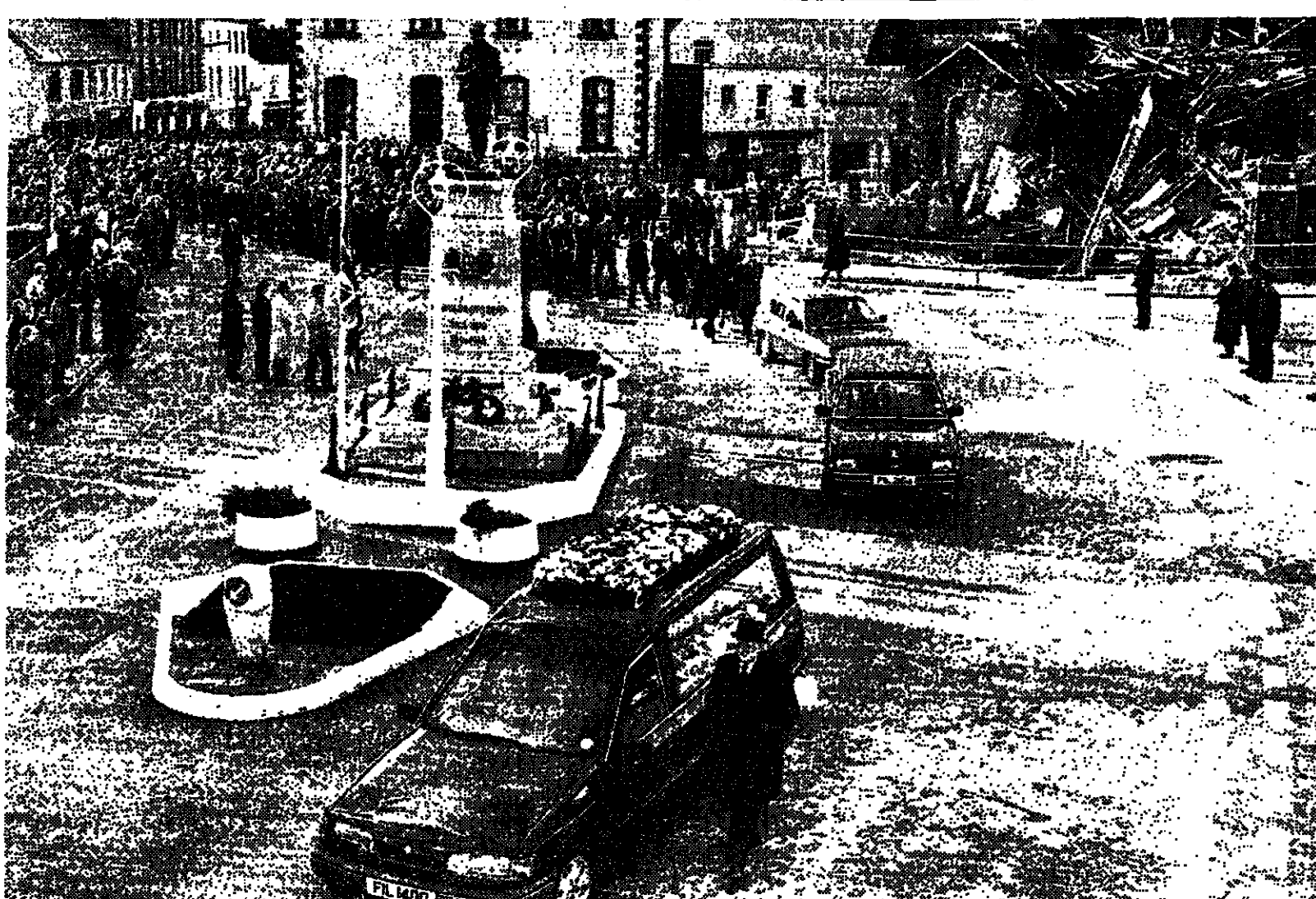
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Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2

Continued on page 24, col 2



The hearse carrying Marie Wilson's coffin passing the bomb-shattered community hall and war memorial in Enniskillen (Photograph: Tim Bishop).

Poppy day bombing victims are buried

from Michael McCarthy, Enniskillen

She glowed with life, said the minister who knew her well and had witnessed her love and her humour and her caring, and now she lay before him motionless in her long, pine coffin.

The violinist and singer, the badminton, squash and tennis player, the sponsored cyclist, the radiant smile, the devoted nurse, the beloved daughter - Marie Wilson of Enniskillen was no more of those things yesterday, except the last.

At 20 the youngest of the town's Remembrance Day bombing victims, she was yesterday the first to be buried, and as the Rev Thomas Magowan struggled in the Darling Street Methodist church to find the words to convey her extraordinary vitality and warmth the true nature of the bombers' achievement seemed clearer than ever: love itself stifled, frozen, dissolved.

Marie, a student nurse in Belfast, had held the hand of her father Gordon as they lay under the rubble blown down on them by the cenotaph bomb. She said to him: "I love you very much, Daddy." They were her last words.

"The minister, a close family friend, spoke of her friendliness and warmth, of her 'radiant' personality, but he spoke too, at great length, of her sporting, cultural and social activities. In a voice that could barely contain its grief but also seemed half-fascinated, he listed them: it was as if the vigour of the young woman embodied for him a life force, that was now broken.

"When she came home from hospital on days off she went through the place like a whirlwind," he said. "She was so full of life and vitality, packing every moment with activity."

"Marie was an enthusiast, and anything she took up, she pursued with vigour. There were no half measures with this girl. She glowed with life. She brought sparkle into our lives."

Continued on page 24, col 2

New benefit cuts loom for 'voluntary' jobless

By Philip Webster, Chief Political Correspondent

A fresh crackdown against people considered to be out of work without good cause was announced by the Government last night.

It doubled to six months the period people are disqualified from unemployment benefit if they become unemployed voluntarily, provoking fury from the opposition parties.

The extension will also apply to "people claiming supplementary benefit when unemployed."

At present, people voluntarily retiring and claiming supplementary benefit have 40 per cent of their entitlement cut over the first 13 weeks. Now that will apply to the first six months as well.

The moves, designed to save the Government £37 million in a full year, will come into force on April 11 next year.

They were labelled a disgrace by Mr Robin Cook, Labour spokesman on social security. He said that most people accused of voluntary unemployment had in reality been sacked.

Mr Michael Meacher, Lab-

our's employment spokesman, said it was a blank cheque for unscrupulous employers who arbitrarily cut wages, sexually harassed their workers, sacked without reason or broke health and safety laws.

"This is the first time in the history of the welfare state that families with children will be expected to survive on an income 40 per cent below the official subsistence level for a full six months," he said.

The maximum disqualification period was increased, to a similar outcry, from six to 13 weeks in October 1986.

But Mr Nicholas Scott, Minister for Social Security, said yesterday when announcing the new crackdown that the number of claims from people leaving work voluntarily had increased during that period, despite a significant reduction in the total number of claims from unemployed people.

People are also disqualified from unemployment benefit if they lose a job through misconduct, refuse a suitable vacancy, or refuse a reasonable opportunity for training.

About 420,000 people are at present disqualified under the provisions out of a total of about 5,300,000 claims. About 180,000 people have had their supplementary benefit cut.

The Employment Bill now before Parliament extends the disqualification to cover people who have lost places on approved training schemes through misconduct or leaving "voluntarily without good cause."

Mr Cook described the changes as the "twenty-third attempt to fiddle the unemployment statistics". Most of those affected by the crackdown would have been sacked from their previous job. "Now they will lose their right to benefit along with the job."

Mr Norman Willis, general secretary of the TUC, said: "Once again the Government is bent on taking money away from those who need it most."

"Once again the Government demonstrates its insincerity in its approach to unemployment by cutting benefit entitlement and so conveniently and totally artificially - cutting the figures."

Reagan in move to stabilize dollar

By David Smith, Economics Correspondent

President Reagan moved to stabilize the hard-pressed dollar yesterday by saying he wanted no further decline in the US currency.

The dollar recovered well, despite the absence of a budget deal in Washington, and shares also had a better day.

The pound, which climbed above \$1.80 for the first time in more than five years, fell back to below \$1.78 in New York last night as the dollar recovered from record lows against the mark and yen. It rose to ¥135 from ¥133 and to DM1.67 from DM1.65.

Mr Reagan's comments countered US newspaper reports that the Administration was keen to see a lower dollar.

Shares in London rallied. At one stage the FT-SE index was 50 points down, but rose nearly 60 points to close up 8.3 points at 1,573.5.

Wall Street was also steadier. In mid-afternoon trading, the Dow Jones industrial average was down just 14.92 points at 1,885.28.

Reagan relief, page 25
Stock market, page 26
World markets, page 28

Weathermen give storm warning

By David Cross

Storm force winds of up to 55 knots will strike the South-west and North-west by lunch-time today and spread to most other parts of the country, weather forecasters warned last night.

Further periods of very windy and wet weather will follow on Friday and probably on Sunday, particularly in the South.

The London Weather Centre said the gales were associated with frontal waves in the Atlantic which would develop into depressions as they moved eastwards.

"By late today the winds will be strong enough to cause structural damage to homes which have been weakened by last month's gales," the centre added. There was also the risk of limbs still lying in damaged trees crashing down. The ground was still very wet from last month's floods and there was a risk of flooding.

Bracing themselves for the

worst, insurance companies said yesterday that they were still receiving a steady stream of claims for damage caused by last month's freak storm.

The Association of British Insurers said companies were still using extra staff and additional computer facilities to process claims.

They were also alert to the possibility that bogus or inflated claims were among the hundreds of thousands of genuine ones.

The Norwich Union said: "It may be that in some cases people are improving their properties illegally, but there is very little we can do apart from keeping our eyes open."

The Sun Alliance has increased spot checks on claims partly in an attempt to detect cheats. The cost of insurance claims from last month's damage already totals some £500 million, according to the association.

Tears as Gorbachov scythes his bureaucrats

From Christopher Walker, Moscow

The Soviet Union is grappling with the unfamiliar problem of redundancy as 60,000 employees of Moscow-based government ministries - some 50 per cent of their staff - face the prospect of losing their jobs by 1990 as part of Mr Mikhail Gorbachov's reforms.

Although the Kremlin has pledged that none will face Western-style unemployment, new evidence shows the extent of the discontent that the shake-out is causing and the difficulties being encountered in trying to find suitable work for the dismissed.

Sotsialisticheskaia Industriya, the official economic paper, yesterday devoted a long article to the bitter complaints of 680 employees of two recently merged industrial ministries who have received

dismissal notices since July. It said that most considered their sackings to be unjustified. The paper said that some of the 680 who lost their jobs after the merger of the Ministry of Heavy and Transport Engineering with the Ministry of Power Industry Engineering had arrived at the temporary re-employment headquarters in tears.

But the report said the atmosphere was generally better than during the streamlining carried out earlier at the Foreign Trade Ministry, where officials enjoyed the rare perk of travel abroad. "There, they had to call an ambulance," said the paper in reference to what Soviet sources explained was shock suffered by some of those declared redundant.

Since unemployment is supposed not to exist in the Soviet Union - a claim

disputed by Western experts - the state is required to find new work for all dismissed employees. But the newspaper disclosed that those sacked to date were far from happy with their new posts.

Under the reforms - now facing widespread bureaucratic resistance - overstuffed Soviet industries are set to prune their workforces in tandem with a shift to greater self-reliance as state subsidies to loss-making firms are withdrawn. The paper alleged that the firing of the 680 could have been conducted more smoothly if the views of the employees and their colleagues had been taken into account. So far, it reported, decisions were being handed down by a troika of the department manager and Communist Party and trade union representatives, who sometimes made mistakes.

Portfolio Gold

● The £4,000 prize in yesterday's Times Portfolio Gold competition was won by a reader in Woodstock, Oxfordshire. Details, page 3.

● Portfolio list, page 31.

INDEX

Home News	2,3,5,6
Overseas	7,12,13
Business	25,27
Sport	44-48
Arts	20
Books, deaths, marriages	19
Chess	2
City Diary	27
Court	18
Crème de la Crème	37-40
Crosswords	14,24
Diary	16
Entertainment	22
Features	14,16,21
Information	22
Law Report	44
Leading articles	17
Letters	17
Media	34-36
Obituary	18
Parliament	41-44
Property	3
Sale Room	19
Science	23
TV & Radio	24
Weather	24
Wills	18

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NEWS SUMMARY

Man remanded on kidnap charge

John Cannan, aged 33, appeared before magistrates in Bristol yesterday, accused of kidnapping Mrs Shirley Banks, aged 29, the missing Bristol wife.

Mr Cannan, a businessman of Leigh Woods, Bristol, has also been charged with stealing Mrs Banks's Mini Clubman car, trying to abduct Julia Holman, aged 30, at a car park in Bristol on October 7, the day before Mrs Banks vanished, and with assaulting a shop assistant, Carmel Cleary, aged 30, with intent to rob at a fashion store at Leamington Spa on October 29.

Mr Cannan was remanded in custody by magistrates in Bristol on all four charges until November 16. Reporting restrictions were not lifted.

Mrs Banks vanished during an evening shopping trip in Bristol city centre on October 8, just one month after her wedding. She has not been seen since, although she telephoned her employers on October 9 to say she was taking the day off sick.

National Savings Seagoing Duke

Savings of almost £300 million have been made as part of the Government's drive to improve the efficiency and effectiveness of departmental purchasing policies.

The figure announced by the Prime Minister yesterday falls £114 million short of the target for the first year of a campaign to improve purchasing policy throughout the Civil Service.

Central government departments, excluding the Ministry of Defence, saved £286 million or 4.7 per cent of the £6 billion total spent on goods and services.

'Fox' daughter found

The daughter of Dessie O'Hare, who was believed abducted by her father after her mother had been shot on Sunday night in the Republic, was found safe and well yesterday at a relative's home in Northern Ireland.

O'Hare, dubbed the Border Fox, is wanted for questioning about the kidnapping of Mr John O'Grady, freed in a shoot-out last week. Mr Gerry Collins, the Justice Minister, yesterday told the Irish Parliament in Dublin the Government had not changed its policy of opposition to the payment of kidnap ransoms over Mr O'Grady's abduction.

Radiation Airlines decision

British Nuclear Fuels has agreed to pay £60,000 to monitor radiation levels on the Isle of Man.

BNFL said yesterday that research by an independent team of scientists would reassure the islanders that there was no danger to their health from the Sellafield nuclear complex on the Irish Sea coast of Cumbria.

The scientists will monitor radiation levels regularly in fish caught near the island and will also check radiation in the air, soil and water.

Tamil ship to 'close'

The Government is giving up its charter of the immigrant detention ship, Earl William, which broke loose from its Harwich moorings during the recent hurricane. Some 49 Tamils and other nationalities seeking asylum were stranded aboard for a day when the ferry ran aground after drifting.

The Home Office said last night that most of the detainees on board the ferry were given temporary admission. The need for detention facilities would be kept under review.

Orkneys harness power of the wind

By David Young
Energy Correspondent

The wind, which cut power supplies to 30 million people two weeks ago, was harnessed yesterday to produce electricity for one of Britain's most northerly communities.

A wind turbine with a propeller blade larger than the wing span of an Airbus airliner was switched on by Mr Cecil Parkinson, Secretary of State for Energy, on a remote hillside at Bargar, Orkney.

Turning at 28rpm, the turbine will produce three megawatts of power, more than any

other wind generator in the world, to produce heat and light for 2,000 homes on the group of islands.

It has been built at a cost of £12 million by the Wind Energy Group, comprising Taylor Woodrow, British Aerospace and GEC. It was financed by the Department of Energy and the Northern Scotland Hydro Electricity Board.

Mr Parkinson, who climbed the 45-metre central tower of the turbine before releasing the brakes which started the rotors spinning at a 35 mph wind, said: "Projects of this type could mean electricity for

people living on islands and remote areas at prices far more economical than that at present, where expensive oil has to be burned.

"This machine takes development of wind turbines a stage further. It could be a major step towards large-scale commercialization of wind power and together with some of our other projects, it may be a step towards an effective contribution to the grid from the mid-1990s.

"The Government is committed to encouraging the exploitation of all economic and environmentally accept-

able sources of energy. We have put different forms of renewable energy to the test through a variety of projects, which have cost £110 million since 1975.

"Wind energy is one of the most promising areas; £25 million has been spent since 1979 and lately we have been spending about £4 million a year on such projects."

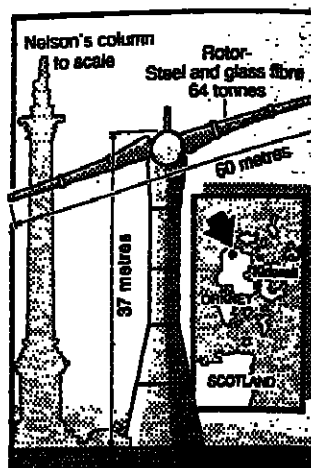
Wind turbines have been used by the North of Scotland Electricity Board for seven years and British-built turbines have a substantial share of the Californian market.

Dr David Lindley, general

manager of WEG, said: "Wind energy is already making an important contribution to the electricity needs of California, Denmark and The Netherlands. Californian wind farms generate enough electricity each year for 200,000 homes and they save the burning of more than 2.2 million barrels of oil a year.

"In the UK, the case has been made that up to 20 per cent of our electricity needs could be supplied by wind energy.

The new turbine on Orkney has a central concrete tower with generating equipment



weighing 163 tonnes swivel around the top. It has been built on a site which is seldom wind-free.

UK refuses to sign new European space plan

By Pearce Wright, Science Editor

In the face of fierce opposition from Britain, ministers from countries within the European Space Agency gave the go-ahead yesterday for a multi-billion dollar space programme, designed to put a European astronaut into space by the end of the century.

Britain did not sign the agreement, and in a move intended to register its disapproval of the agency's spending policies, decided to exercise its veto against a proposed 5 per cent increase in the ESA's budget for its basic science programme.

The decision came after two days of negotiations at a meeting in The Hague, called to endorse a long-term programme of research and development to the year 2000.

With the approval of all other countries, the ESA will begin work immediately on three important ventures:

- Development of the next generation of European launch vehicles, Ariane V, to be ready for 1995. It is to cost \$3,845 million.

- A three-year, first phase study of the French-designed two-man Hermes space plane, to be flying by 1998. The first stage will cost \$585 million. The total project, including two flights, will be \$4,875 million.

- A similar three-year study of project Columbus, which will be Europe's contribution to the American space station to be launched in 1994. The study will cost \$735 million. The eventual cost is estimated as \$4,085 million.

These ventures will push spending by the agency from \$1,450 million a year to \$2,850 million a year.

Mr Kenneth Clarke, Minister of State for Trade and Industry, was the only government representative who refused to sign the plan.

He later referred to the expanded space programme as "an expensive frolic that was

to be paid for largely by the French, German and Italian taxpayer. Those in charge of their chancelleries could be very worried people in a few years time if the costs escalate."

Mr Clarke said the British Government believed the Hermes was unjustified on commercial, industrial and scientific grounds. "It is simply imitating what the Americans and Russians did 20 years ago."

Mr Clarke argued that it would be more productive to negotiate the deregulation of satellite broadcasting and telecommunication links in Europe.

Britain's rejection of a proposed increase in the basic science programme conducted through the agency has been interpreted in The Netherlands as a vindictive move.

Continued refusal to co-operate must raise a question mark over Britain's long-term membership of the agency.

Britain contributes £85 million a year on collaborative projects through the agency. The amount which goes on the basic science programme is about £14 million.

The British National Space Centre is to be reorganized to give industry greater control over priorities for future funding. Ministers are preparing to bring more industrialists onto the quango's management board in exchange for private sector funding of space ventures.

An unmanned Soviet cargo spacecraft, separated from the orbiting laboratory Mir, then redocked with the station, the Tass news agency reported yesterday.

The cosmonauts Yuri Romanenko and Alexander Alexandrov loaded the Progress-32 transporter with used equipment before it separated from Mir and then rejoined it in new experiments on space manoeuvring.

Hint of a smile in the front line



Citizens from the small town of New Galloway became willing victims of a war scenario yesterday during Exercise Purple Warrior in south-west Scotland (Our Defence Correspondent writes).

Royal Marines from 40 Commando had arrived to evacuate them because of the threat of terrorist-style attacks from Orange forces. The men, women and

children, all of whom had volunteered to take part in Purple Warrior, left their homes clutching personal possessions.

In the exercise, the Galloway peninsula is a group of islands called Kaig, 1,500 miles from Britain. Orange is the hostile neighbouring island. A British task force of 20,000 men and 39 ships is in the area to carry out the evacuation of

"British nationals". The citizens of New Galloway were flown to the British airhead, which had been established at West Freugh, south of Stranraer, after British forces landed on Monday. The exercise was watched for the second day by Eastern bloc observers.

(Photograph: Chris Harris)

Enniskillen bombing

Months of tests lie ahead

By David Sapsted

Forensic scientists investigating the Enniskillen bombing on Sunday face months of painstaking work. They believe the seat of the blast was almost certainly an ante-room in the town's community centre.

Any definitive forensic evidence will be gained from the minutiae buried beneath the surface rubble. During the next few days, sackloads will be taken to laboratories where scientists will sift through each piece, however small, before subjecting anything considered of value to exhaustive tests.

Neither the Army nor the RUC would disclose yesterday the procedures they would

follow in the search for evidence.

It is clear, however, that the first task will be to determine the type of bomb used. In last month's successful prosecution of Gilbert McNamee,

maker of the Hyde Park bomb, a fingerprint found on a piece of sticky tape from bomb-making equipment found earlier helped to link the IRA man with remnants of a circuit board used to trigger the explosive.

In the present investigations pathologists will play their part. Examination of the body of one of the Brighton bomb victims enabled police to pinpoint the place where the explosive had been planted.

The only simple part of the Enniskillen investigation appears to have been establishing the size of the bomb - between 30-50 lbs. Army and police experts in Northern Ireland now have so much experience of explosions that they can gauge the size of a bomb almost at a glance.

Secrecy claim is disputed

A senior Civil Servant, called to give evidence in a High Court libel trial, denied yesterday that the Government was obsessed with secrecy.

Mr Nicolas Bevan, Assistant Under Secretary of State at the Ministry of Defence, was being challenged over the ministry's censorship of a former Navy Lieutenant's diary.

He had been subpoenaed to give evidence by the *Mail on Sunday*, which is contesting a claim that it defamed the author of the diary, Mr Narendra Sethia.

Mr Sethia, who served in HMS Conqueror, the submarine which sank the Argentine cruiser General Belgrano, is suing Associated Newspapers and Mr Chester Stern, the *Mail on Sunday's* crime correspondent.

Mr Sethia alleges that an article published in February 1985 falsely suggested he stole a submarine log book.

Mr Patrick Milmo, QC, for Mr Sethia, read from a *Mail on Sunday* editorial written after the secrets trial of Mr Clive Ponting. This said that the Conservative government was "obsessed with secrecy".

In his closing speech, Mr Michael Hill, QC, for Associated Newspapers, said Mr Sethia had to prove that the newspaper article did refer to him.

The hearing resumes today.

Branson joins Aids fight with Mates

By Thomson Prentice, Science Correspondent

Mr Richard Branson, chairman of the Virgin group, launched an £8 million campaign yesterday to promote condoms everywhere from supermarkets to youth clubs as part of the fight against Aids.

A series of television commercials for the group's brand of condoms, Mates, began on independent television last night.

They are to be adapted by the BBC as public information

announcements, without using the brand name.

The message of the commercials, which make no reference to Aids, is: "You make love; they make sense".

Mr Michael Grade, director of programmes at BBC Television, said the BBC's policy might be misinterpreted as encouraging promiscuity, but that prospect was outweighed by the need for advice about condoms to prevent the spread of Aids.

"It isn't for television to take one moral view or another but we do have an obligation to play a role in public health education."

All the Virgin group's profits from condom sales will go to the Virgin Healthcare Foundation, set up by Mr Branson to raise £5 million within the next year for Aids educational projects.

Mr Branson said: "The single most important health care issue we face is Aids."

"The most effective way of helping to stop the spread of the disease is through the use of condoms."

Mr Branson moved into the condom market after the Government rejected his suggestion this year that the male sheath should be distributed freely as an anti-Aids measure.

The condoms will be supplied by supermarkets, record stores and in vending machines in public houses, clubs, colleges and sports centres.

The claim by the IRA that the Enniskillen bomb was a radio-controlled device set off by the Army during a radio frequency "sweeping" operation to detect remote-controlled devices highlights the high-tech war between the security forces and terrorists in Northern Ireland.

The claim, however, can easily be dismissed. On operational grounds alone, the Army would never sweep for hidden bombs in a residential area. But only the most basic

High-tech war on terrorism

By Michael Evans, Defence Correspondent

radio-controlled bomb could be unwittingly detonated by a radio signal and the IRA bomb-makers left simplicity aside many years ago.

The IRA uses coded signals for radio-controlled bombs to overcome any counter measures. Under this system the electronics of the bomb respond only to a given password.

That coded recognition system has forced the Army to devise electronic "counter-counter" measures: using fre-

quency-hopping radio equipment to jam the IRA radios with loud static. To prevent the terrorists intercepting Army radio messages, the security forces have a separate military network.

Experts believe that the Enniskillen bomb was far more likely to have been based on an electronic time switch, similar to the one used for the explosion at the Grand Hotel in Brighton in 1983. If that is so, it will prove that the timing of the explosion was pre-planned and deliberate.

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Brisk finish after error puts Kasparov in lead

By Raymond Keene, Chess Correspondent, Seville

A few brisk moves were all that was required for Gary Kasparov, the defending world champion, to move into the lead over Anatoly Karpov for the first time yesterday after play resumed in the eleventh game of the World Chess Championship.

On Monday night Karpov, the challenger, playing white, had adjourned in a dubious position, after a 35th move Rcb which has been described as the worst blunder in his life. Kasparov could not suppress a very broad grin as he replied with... Na5.

When play began again it took just 15 minutes before Karpov resigned. The score is now six points to Kasparov and five to Karpov. In the final position, white's pawns, far advanced, look menacing, but the key factor is black's pawn on the b file. This will inevitably advance and cost white a piece.

Karpov's resignation was greeted by cheers from the audience. The game was a tragedy for Karpov, after he built up an imposing position from the opening, yet another Grandfence. Some grandmasters here have called his error the worst blunder of the century.

The winner will be the first

20,000 to strike at Ford's

By Tim Jones

The Ford motor company expects to lose most of its production today as more than 20,000 manual workers stage a 24-hour strike in protest against a pay offer.

Busloads of union activists are planning to lobby today's pay talks in London to demand a 10 per cent rise with better pension and bonus benefits, reduced working hours and increased holidays.

Ford has offered an increase of 4.25 per cent this year, with rises for the next two years linked to inflation. In return, it seeks more flexible working.

More than 4,000 workers at Vauxhall's Ellesmere Port factory are also planning a one-day stoppage today to demand a 10 per cent rise, instead of the 4 per cent offered.

Vauxhall's chairman and managing director, Mr John Bagshaw, the marketing brains behind the success of the Cavalier, has taken over General Motors' Australian subsidiary.

The 62-year-old Australian is credited with masterminding Vauxhall's sales growth from a 11.7 per cent market share in 1982 to 16.6 per cent last year.

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Bus firm could make

A bus company... that it might... caused... to its vehicles... after magistrates... graffiti court... some of the... compensation.

The magistrates... West Midlands... Travel when... juveniles charged... damage... do physical... work at... The company... orders for... pay £50,000 compensation.

The juveniles were... as Birmingham... appearing before... juvenile sessions... after an undercover... operation by a... team known as the... Squad to catch a... called the South... terrified bus crews... sengers. More... youths were arrested.

Gang members... such as Suburban... used coloured paint... pencils to deface... buses in Birmingham... their nicknames... Walls and graffiti... also damaged. Many... youths were... on youth training schemes.

Magistrates were told... was the first time in... that organized group... acted to obtain... prestige by seeing... names emblazoned... The craze came from... United States.

One youth admitted... ing his "tag" on... buses and shelters... was charged with... more than £1,000 of damage.

Beastie

Adam Horowitz, a member of the Beastie Boys, yesterday denied throwing beer can at a woman supporter during a disturbance at concert in Liverpool.

Mr Horowitz, aged 21, American, of Washington Street, New York, is alleged to have thrown the can "as a beard" at Joanne Clarke, aged 18, during the band's four hour set.

He pleaded not guilty. Liverpool Magistrates yesterday to adjudge Mr



Warning

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He was making his key opening speech at the business sessions at Abta's annual convention in Abta.

Mr Smith said: "Flooded discount wars, with the £45 seat and the holiday, are no good in long term for anybody."

Still sea buyers

By Sarah Jane Checkland
Art Market Correspondent

Auctions continued in the succession day and night in Geneva yesterday. Habsburgs had still not found buyers for the two four coins that failed to sell yesterday's results until close, at 11pm.

Meanwhile, Christie's, putting on a brave face, despite the fact that nearly half their objects of vertu and boxes failed to sell yesterday.

A Royal Louis XIV silver gilt ewer and dish doubled its estimate when it sold for SF999,000 (£404,082) to a London dealer. Koupman, a large parcel-gilt table by Marten Gross, Konigsberg, c 1600, fetched SF165,000 (£67,347).

One important casualty of the morning's sale was a pair of Louis XVI silver three bought in at SF380,000. The price was £104,500 (£42,650) for a Louis V gold and enamel snuff-box.

Snuff-boxes had more consistent results in their consignment, again in Geneva.

Bus firm angry over court refusal to make vandals pay

By Craig Seton

A bus company said yesterday that it might sue vandals who caused £2 million of damage to its vehicles with spray cans after magistrates at a special graffiti court refused to order some of the juveniles to pay compensation.

The magistrates, at Solihull, West Midlands, were criticized by West Midlands Travel when the first of 28 juveniles charged with criminal damage were ordered to do physical exercise and craft work at attendance centres. The company had sought orders for those involved to pay £50,000 compensation.

The juveniles were among 48 Birmingham youths appearing before adult and juvenile sessions of the court after an undercover police operation by a three-man team known as the Buzz Squad to catch a graffiti gang called the South Siders who terrified bus crews and passengers. More than sixty youths were arrested.

Gang members with names such as Suburban Chiller used coloured paint and red pencils to deface hundreds of buses in Birmingham, with their nicknames, or "tags". Walls and gravestones were also damaged. Many of the youths were unemployed or on youth training schemes.

Magistrates were told that it was the first time in Britain that organized groups had acted to obtain "fame and prestige" by seeing their names emblazoned on buses. The craze came from the United States.

One youth admitted spraying his "tag" 600 times on buses and shelters. Another was charged with causing more than £11,000 of damage.

Yesterday, a boy of 13 who admitted doing nearly £3,000 damage to buses, bus shelters and lamp standards was ordered to carry out 18 hours at an attendance centre. A boy and a girl, each aged 16, were ordered to serve 12 hours. Three others were ordered to spend 24 hours at an attendance centre on Saturdays doing physical exercises and craft work.

Mrs Janet Sinclair, chairman, told them: "These sen-

The mother of John Koporo, who died while trying to spray paint on an Underground train, was being comforted by relatives yesterday. Her son was the fourth child in the family to die. Two years ago, Mrs Koporo lost three other children in a house fire.

A neighbour in Carlton House, Albert Road, Kilburn, north-west London, said: "I don't know how she'll cope".

A relative of the boy said: "Mrs Koporo is in a very bad way. She's staying here with us." All over the run down estate there are reminders of the youngster whose "tag" is daubed on walls and windows together with those of his two friends, Spotty and Yank, who were with him when he died.

tences will deprive you of your free time. I am making no order for compensation because, as juveniles, you are in no position to pay money back." One father said of his son: "He has committed the offences. He should be punished."

Later, Mr Geoffrey Lusher, group general manager for West Midlands Travel, said that the company was ant-

empting to obtain £50,000 compensation. "We had hoped to get some sort of action from the courts. It does not appear we are getting that."

"It is particularly sad because of all the hard work the police and officers within the bus company put in to catch these people. I regret the magistrates' action deeply."

In the adult court, Mr Ian Edwards, for the prosecution, said the vandals organized themselves into groups using off peak bus passes. A group would assemble on one bus for perhaps four hours, daubing it with graffiti. This was known as "bombing".

During one incident, Mr Edwards said: "The driver of the bus was petrified. Thirteen people were arrested and the value of damage was £2,186 and that was only the cost of cleaning."

He said of the gang: "A number of them consider it to be good fun, since it challenges prevailing authority to catch them and there is an element of the thrill of the chase. Frequently boredom and unemployment are the causes."

One of those appearing before the adult court, Simon Brennan, aged 17, of Sparkhill, Birmingham, was remanded until December 22 on 17 specimen charges of causing £11,188 of criminal damage. Jonathan Coley, 17, of Earlswood, West Midlands, was remanded for reports. The court was told he admitted writing his name 600 times.

By the end of the day, all 20 adult cases were adjourned. Of the juvenile cases, seven were adjourned and 20 youngsters were ordered to attendance centres for between 12 and 24 hours.

Sergeant denies assaulting colonel

By Andrew Morgan

Pressures of work caused a senior British Army officer at a celebration party in the Falklands to swear at a sergeant who later allegedly assaulted him, a court martial was told yesterday.

It was claimed that Acting Sergeant Gordon McDonald struck Lieutenant-Colonel Peter Pain, then commanding officer of the British Military Hospital on the islands, during celebrations in Stanley marking the fifth anniversary of the liberation.

Captain Richard Austin, for the prosecution, said that Sergeant McDonald, a senior cook with the Army Catering Corps, assaulted Colonel Pain at the Hillside Camp, where officers and NCOs shared a common mess.

He told the court martial at Aldershot in Hampshire that during a cocktail party on June 13, Sergeant McDonald approached Captain Karen Littleton, a doctor in the Royal Army Medical Corps, with whom Colonel Pain was standing at the bar, and asked her to dance. She declined and Colonel Pain allegedly swore at the NCO. The court was told that both men went to a foyer where the sergeant allegedly hit the officer in the face then kicked

him. Sergeant McDonald denied two charges of assault, causing actual bodily harm, a civil offence, and drunkenness, a military charge.

Colonel Pain told the court that he had drunk seven or eight glasses of wine and could not recall being abusive to the sergeant. He conceded that it had happened and he bitterly regretted it.

He told the court that he had been under pressure

Dublin's farewell to Eamonn Andrews

By John Cooney

Eamonn Andrews, who once said that he could not turn his back on Ireland because Dublin had made him, was buried yesterday in his native city after a simple church service attended by his family and hundreds of Dubliners.

On a cloudless day he was buried in a hillside plot in Balgriffin cemetery near his mansion in the village of Portmarnock.

His youngest daughter, Niamh, dressed in black like her mother Grainne and sister Emma, wept at the graveside.

Emma and Niamh clutched each other and their brother Fergal held his mother's arms as the coffin bearing five roses was lowered into the grave.

In accordance with his last wishes, television and show business personalities were not present. A memorial service will be held in London this month.

Hundreds of Dubliners attended the requiem Mass in the village church of Portmarnock to pay their last respects to the Irishman who became a star of British television but who regarded himself as a "Dub".

Mr Andrews, who died in a London hospital last Thursday, aged 64, worked in London from Monday to Thursday and lived in Dublin the rest of the week.

His status was marked by the presence of Dr Patrick Hillery, President of Ireland, and by the many wreaths from former colleagues, show business people and the many charities he supported.

Mr Jack Lynch, a former Irish prime minister, said: "He was a modest man and a great ambassador for Ireland. He gave an image of the Irish to Britain that others might not have given."

Portfolio Gold

First win helps with decorating

The only winner of yesterday's £4,000 Portfolio Gold prize is Mrs Gladys Swinburne, of Woodstock, Oxford.

Mrs Swinburne is 79 and has been reading *The Times* for 45 years.

Mrs Swinburne, a retired secretary and translator, plans to save her prize money for the spring, when she will spend some of it on repainting her entire flat.

Portfolio Gold cards can be obtained by sending a stamped, addressed envelope to: Portfolio Gold, *The Times*, PO Box 40, Blackburn BB1 6 AJ.

Safety guide rules for school trips

Accidents on school outings can be prevented only by good planning by teachers, according to guidelines published yesterday.

The report, drawn up by a committee including teachers, parents, local authorities and the Royal Society for the Prevention of Accidents, comes after the accident at Land's End two years ago in which four children from Buckinghamshire drowned when they were swept off rocks during a school trip.

The guidelines, from the School Curriculum Development Council, say that teachers must plan any outing in detail, tell parents what the children will be doing, specify the purpose of the exercise, and visit the destination before they take the party there.

Out and About: A teacher's guide to safe practice out of school (Methuen).

Beastie Boy denies assault

Adam Horowitz, a member of the Beastie Boys pop group, yesterday denied throwing a beer can at a woman supporter during a disturbance at a concert in Liverpool.

Mr Horowitz, aged 21, an American, of Washington Street, New York, is alleged to have thrown the can "low and hard" at Joanne Clarke, aged 18, during the band's world tour last spring.

He pleaded not guilty at Liverpool Magistrates' Court yesterday to assaulting Miss

Clarke causing actual bodily harm at the Royal Court Theatre on May 30.

He agreed for the case to be dealt with by the Liverpool stipendiary magistrate, Mr Norman Wootton.

Mr Duncan Birrell, for the prosecution, said that the crowd had begun throwing cans and abuse at the two supporting acts which "reached a crescendo with the arrival on stage of the Beastie Boys".

"When they came on bottles

and cans were thrown at them. It is alleged that Mr Horowitz produced a baseball bat and waved that at the crowd and then took a full can of Budweiser beer and threw that into the crowd fast and low towards the rear of the stalls where Joanne Clarke was standing.

"It struck her in the face, causing her a black eye and bruising to her nose and face."

He said that two photographers took pictures of Mr Horowitz with the beer can in his hand and three other witnesses saw its trajectory as it hit the girl.

"The concert collapsed very shortly after this incident. Mr Horowitz was arrested in London the next day."

Sir David Napley, for the defence, said: "The only issue in this case is whether this defendant threw the can".

After the Beastie Boys left the stage loudspeakers were wrecked, seats buried from a balcony and CS gas released.

The hearing continues today.



Sir David Napley with Mr Horowitz yesterday.

Warning on holiday discount wars

By Derek Harris, Innsbruck

A strong warning against discount wars in package holidays came yesterday from Mr Jack Smith, president of the Association of British Travel Agents (Abta).

He was making his keynote opening speech at the start of business sessions at Abta's annual convention in Innsbruck.

Mr Smith said: "Full-blooded discount wars, with the £45 seat and the £79 holiday, are no good in the long term for anybody."

He was speaking as controversy continued among the 3,000 Abta delegates about the introduction by Thomson Holidays of £18 million in price cuts for next summer's holidays.

With Thomson's main competitors calling a truce, at any rate for now, in the price war Mr Smith praised their "mature response". He added: "How different from the antics in Sorrento last year when people were falling over themselves to sell the daftest priced holidays on the market."

Price-cutting rivalry also helped to destroy good, efficient travel agents.

But he welcomed greater promotional spending by the industry and attempts to concentrate on service and quality.

He expected, like many in the industry, that next year will not see a large increase in the number of holidays offered by tour operators, which should stop the development of a late-booking market with heavy discounting.

Still searching for buyers in Geneva

By Sarah Jane Checkland, Art Market Correspondent

Auctions continued in rapid succession, day and night in Geneva yesterday. Habsburg Feldman had still not found buyers for the two Indian coins that failed to sell on Monday, and were coy about yesterday's results until the close, at 11pm.

Meanwhile, Christie's was putting on a brave face, despite the fact that nearly half their objects of vertu and gold boxes failed to sell yesterday.

A Royal Louis XIV silver-gilt ewer and dish doubled its estimate when it sold for SF999,000 (£404,082) to the London dealer Koupman, while a large parcel-gilt tankard by Marten Gross, of Konigsberg, c. 1600, fetched SF165,000 (£67,347).

One important casualty in the morning's sale was a pair of Louis XVI silver tureens bought in at SF380,000. During the afternoon, the best price was £104,500 (£42,653), for a Louis V gold and enamel snuff-box.

Sotheby's had more consistent results in their coins of Brazil sale, again in Geneva. It

SALEROOM

raised SF1,605,901 over two days, with only 3 per cent unsold.

In London, after two days of the present book sales at Sotheby's, the remnants of Communism have fetched the highest prices. Three speeches by Karl Marx to the International Workingman's Association, estimated at £400 to £500, sold privately for £3,520 while Lenin's 1901 *What is to be done?* fetched £1,000 more than its estimate when it sold to a London dealer for £1,700. With two days to go, the sale has raised £63,123 with 15 per cent bought in.

Also in London, Phillips could have fared better at its modern British paintings and sculpture sale, where nearly 40 per cent was unsold. A Henry Moore Madonna and Child bronze sculpture sold for £68,200 (estimate £60,000 to £80,000) to Fischer Fine Art. The retired Army officer who bought it 42 years ago for £25 was gratified at his foresight.

Schoolboy escapes share debt

By David Sapsted

Christopher Peach, the schoolboy who lost £20,000 in telephone dealings on the stock market, will not have to repay his brokers nor will his parents be forced to sell their home to cover his losses.

"Unless it can be proved that the parents actually aided and abetted their son, it does seem as if the brokers themselves will be liable for all the debts", the Law Society said yesterday.

Christopher, aged 16, from Matlock, Derbyshire, passed himself off as a "rubble" of 19 to place £100,000 share orders during his school lunchbreak, but was caught out by the crash in share prices.

The Law Society, the Consumers' Association and the Children's Legal Centre in London all expressed the opinion yesterday that there would be no way to recover the loss from the boy or his parents.

Under the Infants Relief Act 1874 money lent to a minor cannot be recovered, even after he or she reaches the age of 18.

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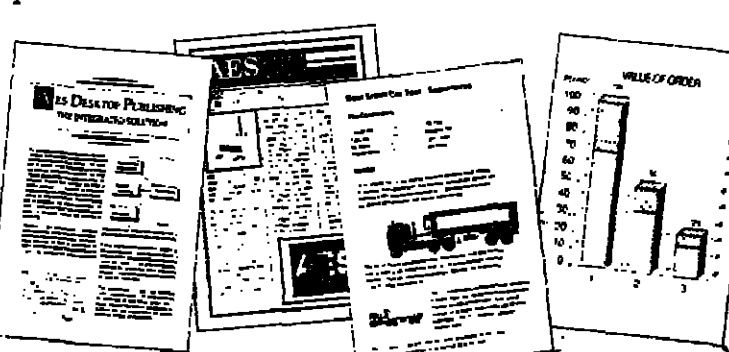
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November 10 1987

PARLIAMENT

MPs 'have the duty to ensure safety of House'

MPs had a duty to secure the safety of the House of Commons because it was a symbol of democracy and its injury would cause rejoicing among the enemies of democracy, Mr Frank Dobson, Opposition spokesman on Commons affairs, said.

He was speaking during a debate on a motion to tighten the rules governing access to the Palace of Westminster and the issuing of photo passes.

He said: We have a duty to ensure that the House is not a soft target.

They would best discharge that duty, he said, if, at the same time, they had the courage and the confidence to accept some risks in the course of maintaining the open institutions and practices for whose preservation thousands of people of all political persuasions had laid down their lives.

"We must stick up for democracy. We must make ourselves safe, but we must also maintain our ancient liberties."

The debate arose as a result of protests after the Speaker's decision, disclosed last month, that the security pass of Mr Ronan Bennett, research assistant to Mr John Corry (Islington, North, Lab), should be withdrawn.

Opening the debate, Mr John Wakeham, Lord Privy Seal and Leader of the Commons, moved that the House should endorse the recommendations of the Select Committee on House of Commons Services and consider the wider implications for control over access to the precincts of the House.

Mr Wakeham said that the threat of terrorism and the physical limitations of the Palace of Westminster raised issues on which it was proper for the House to seek the advice of the services committee. "It does not mean, of all people, to remind the House of what terrorism means."

Free and unsecured access to parts of the precincts of the House was a valued privilege - allowing someone to use facilities, mingle with members and pass unhindered through the building.

SECURITY



Mr Dobson: Dilemma in battle against terror.

"There is a clear threat, if a pass falls into the wrong hands."

The Speaker had charge of safety in the part of the Palace of Westminster occupied by MPs. It was a heavy responsibility and he should be free to call for advice as he thought fit.

A security pass had never been awarded lightly. Even before the new photo-pass system was introduced, in 1982, the police had carried out checks wherever appropriate.

Use of the word "vetting" was misleading. Police checks were not the same as the vetting of civil servants or others where national security was concerned.

He had complete confidence in the responsibility and professionalism of the police, who were well aware of the significance of their conclusions in such sensitive issues.

He wanted to emphasize one point, on which there should be no misunderstanding: there was no question of any interference on security grounds over whom an MP employed as a secretary or a research assistant.

Mr Corry could still instruct the fees office to pay Mr Ronan Bennett out of public funds.

What was at issue was prudent control and unsecured access to parliamentary buildings.

Bearing in mind that it was convenient for members to have staff on hand every working day, it was also necessary to keep the level of risk to themselves, their colleagues and others working in the building to the lowest practical level.

While many dictatorships had been undermined and overthrown by terrorism, no democracy had fallen to terrorists.

Most accepted that some vetting was necessary, but it was ultimately a matter of authority and counter-democratic.

Mr Bennett had been appointed as a research assistant by Mr Jeremy Corbyn in August. He was duly issued with a photo-pass and filled in his declaration of interest form.

"Then, with great publicity, he was fingered by the security service."

Twelve years ago Mr Bennett had been convicted by a single-judge court of the murder of an Irishman. He had not been found guilty of any offence, and people were innocent until proved guilty. That fundamental point should not be set aside by anyone or any branch of government.

Mr Dobson asked the Speaker, with the Lord Chancellor, to undertake an inquiry as to who passed that information to the newspapers.

Mr Tony Benn (Chesterfield, Lab) asked the Speaker to identify Mr Bennett as a security threat without giving him the opportunity to defend himself or provide any individual assessment of the evidence in accordance with the most basic principles of British law.

Mr Bennett said that he was not a terrorist, but he was a member of the IRA. He was not a security threat, but he was a member of the IRA.

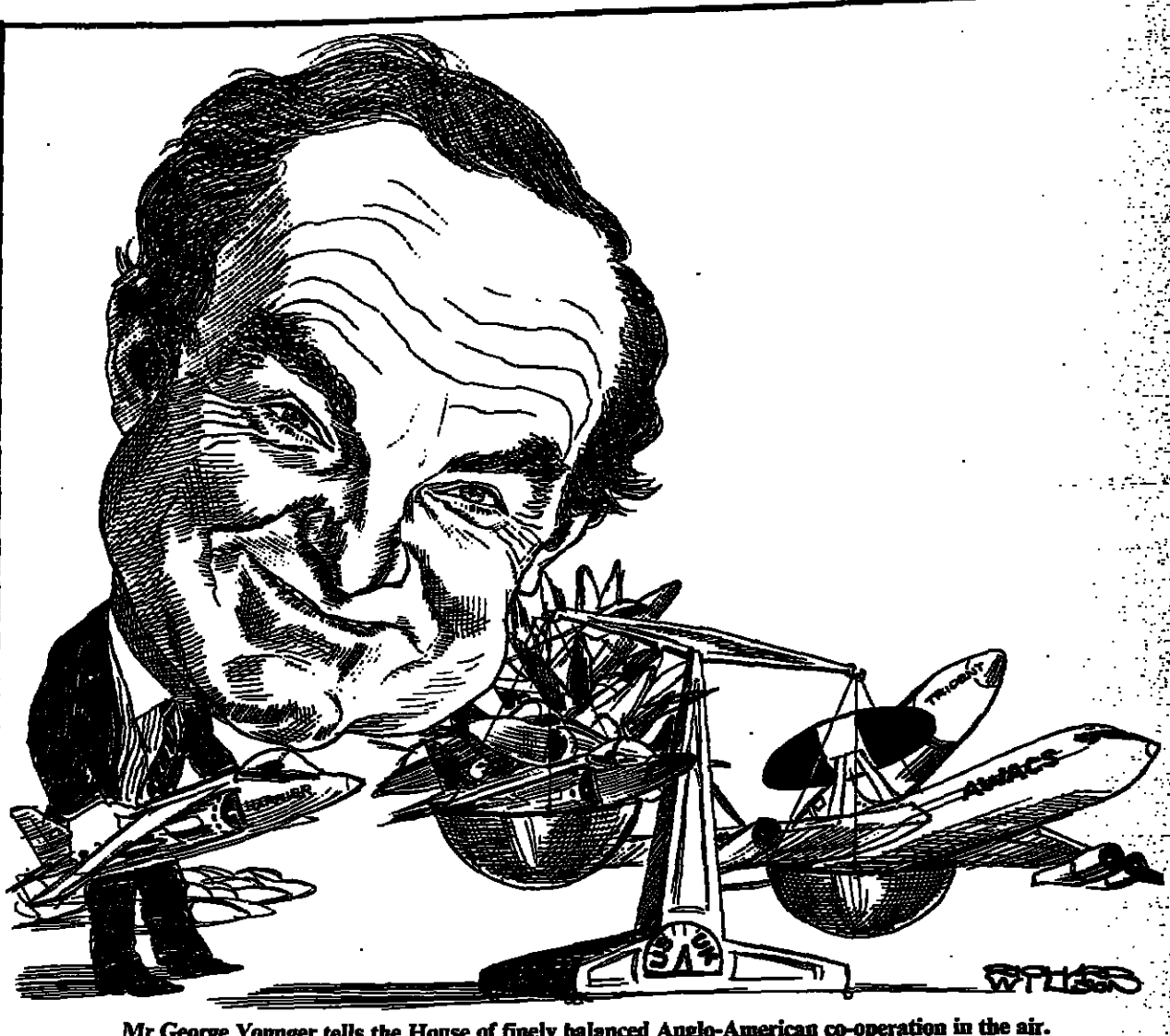
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Mr George Younger tells the House of finely balanced Anglo-American co-operation in the air.

Seventh Boeing for updating scheme

A big modernization of the United Kingdom's air defences is now well advanced, and the Government has ordered a seventh Boeing E-3 airborne early warning aircraft.

Mr George Younger, Secretary of State for Defence, announced at question time in the Commons.

He said that the modernization included the build-up of the Tornado force, the commissioning of improved United Kingdom air defence ground command systems and purchase of Boeing early-warning aircraft.

He added that the seventh Boeing would provide a significant enhancement over the six aircraft ordered earlier this year and a robust capability to mount continuous early-warning patrols.

The cost would be accommodated within the provision for the defence budget announced by the Chancellor of the Exchequer on November 3.

Miss Joan Walley (Stoke-on-Trent, North, Lab) said that

DEFENCE

recent press reports had spoken of the appalling state of Britain's air defence. That was the real cost of Trident.

Mr Younger: In the first place, the state of our air defences is not only very good but better than for many years past, and the Trident costing is coming down, not going up, so neither part of her question holds water.

Mr Michael Latham (Rutland and Melton, C) asked what progress had been made in sorting out the electronic difficulties with the Tornado.

Mr Younger said that, after prolonged negotiations with the company, they had agreed a way of going ahead with the Foxhunter Radar, which would produce an effective instrument for the aircraft when it went into service.

In reply to Mr Allan Rogers, a Labour defence spokesman, Mr

Younger said that the Americans had not cancelled orders for the Harrier AV8B. The RAF was firmly committed to its version (the GR5) and he had made clear, on a recent visit to the United States, that it would be a serious blow to Anglo-American collaboration if the order were cancelled.

He has been assured that no decision has been taken, and that was still the position.

Instead of allowing the eleven Nimrod aircraft originally intended to form part of Britain's early-warning system to rot, the Government should either convert them for use in maritime surveillance or as a supplement to the five ageing Shackletons.

Mr John Cammings (Eastington, Lab) said during Commons questions.

Mr Timothy Salisbury, Under-Secretary of State for Defence Procurement, said a wide range of possibilities were being considered for the Nimrods. The Government was con-

cerned to reach the right decision which was why it was taking some time.

Mr John Wilkinson (Rushlip, Northwood, C) said that there was an urgent need for more maritime patrol aircraft because the greatest threat was from more sophisticated submarines which operated more quietly and at great depths.

Mr Salisbury said that was a valid observation and those were points that would be taken into account in reaching decisions about the future of the Nimrods.

The West wanted a worldwide ban on all chemical and biological weapons and if the Soviet Union wanted such a ban, it could have it, Mr George Younger, Secretary of State for Defence, said during Commons questions.

Britain had given up its chemical weapons in the 1950s but there had never been any response to that from the Soviet Union.

Plan to distribute surplus food by charities opposed

The Government and the Opposition are opposed to EEC proposals that charities alone should administer the distribution of surplus food to the poor. The system, first introduced as an emergency measure, has come up again as part of a proposal by the European Commission for a new and permanent scheme.

Mr John Gummer, Minister of State for Agriculture, Fisheries and Food, said that the Government had tried hard to make the best of the scheme to distribute European Community food surpluses to the needy and it therefore had every right to criticize the proposals for a new scheme.

He was moving, late on Monday, that the House should take note of the general rules proposed for the supply of food from intervention stocks.

Mr Gummer said that the Government had used 45 per cent of the money made available for the scheme in January, more than France, Germany and Italy put together.

The charities involved, particularly the Salvation Army, the Red Cross and Women's Royal Voluntary Service had done a magnificent job in very difficult circumstances. The

CHARITIES



Mr Gummer: Scheme involves budgetary worries.

Government had not liked the way the European Commission had ruled that the distribution should be made, but its protests had been ignored.

Again, the Commission had not learnt the lessons of the problems produced by the original scheme.

The new scheme was intended to run permanently and not as an emergency procedure, but it had not resolved budgetary worries. Not surprisingly,

charities were hesitant about joining in because no account had been taken of suggested changes that would enable the scheme to make a proper contribution to help those most in need.

Dr David Clark, Opposition spokesman on agricultural and rural affairs, said that the idea that it was a distribution of free food was a misnomer.

The food had been paid for four times over by its recipients: through the high price of food in the shops because of the artificially high European support system; as taxpayers for the cost of the original intervention; for its storage; and as contributors towards the £70 million cost of operating the concessionary scheme.

The Opposition wanted reform of the common agricultural policy.

Because the new scheme was to be permanent, it was crucial to get it right. Its administration should not be left solely to the charities this time.

There could be discussions with local authorities which had the experience to handle such a scheme and the means of distribution.

The Government motion was agreed to without a division.

MP in call for terrorist organizations to be proscribed

Thatcher holds back from bans

MPs again turned their attention to Sunday's massacre in Enniskillen when they questioned the Prime Minister about further measures to tighten security in Northern Ireland.

When she was pressed to proscribe terrorist organizations, Mrs Margaret Thatcher said that the possibility of proscribing organizations such as Sinn Féin and the Ulster Defence Association was kept under review.

She added: "But proscription is a blanket measure which would go further than the specific problem." Further results from consultations would be awaited "before we make up our minds".

Mr Peter Robinson (Belfast East, DUP) said that as Ulster once again buried its dead the Prime Minister should try to project herself forward into the meetings in council chambers up and down Northern Ireland where Unionist councillors and others had to sit down with representatives of the Provisional IRA and take the obvious and logical step and make the proscriptions.

Mrs Thatcher told him that the Government was concerned about the presence in Northern Ireland of district councillors who supported terrorist vi-

ULSTER

olence because it believed that parties between violence and democratic ways.

A recent discussion paper canvassed a number of possible solutions to the problem, and Mr Tom King, Secretary of State for Northern Ireland, would consider what further steps should be taken in the light of comments received.

Mr Neil Kinnock, Leader of the Opposition, agreed with the Prime Minister's view that those who pursued the so-called joint strategy of the ballot and the bullet were guilty of hypocrisy. That was incompatible with democracy.

Even in the wake of the barbarism in Enniskillen, the Prime Minister was right to resist demands for the return of internment because that would be more likely to give some form of perverse reward to the terrorists rather than to enhance security.

Would the Prime Minister be meeting the Taoiseach, Mr Charles Haughey, to consider new joint negotiations to improve the opportunities for the use of the Anglo-Irish agreement for that purpose?

Mr Jeremy Hayes (Harlow, C) said that he hoped that Mrs Thatcher would be greatly encouraged by the fact that every Roman Catholic priest in Ireland on Sunday would be preaching on the sinfulness of the Remembrance Day butchers.

When the people were brought to notice of it, it must be British justice before a British court and a British judge. Any foreign government which at-

tempted to foil that would not be forgotten or forgiven by the House.

Mrs Thatcher: We are all encouraged by the universal condemnation and repugnance felt by the whole world about the vile act which took place in Enniskillen. The justice of Northern Ireland is the justice of the United Kingdom and the courts of the United Kingdom.

Mr Stuart Bell (Middlesbrough, Lab) asked if there should be a select committee to monitor the progress of the Anglo-Irish agreement.

With the Government of the Irish Republic and with the UK Government, they could put behind them the tragic events of Sunday and seek peace, stability and reconciliation for the whole of Ireland.

Mrs Thatcher: The Anglo-Irish agreement offers the best chance we have of enhancing security co-operation with the Irish.

The Secretary of State will soon be having further urgent talks with Irish ministers about security.

The statement we had yesterday and the universal expressions of opinion speak more volumes than any select committee could do.

tempted to foil that would not be forgotten or forgiven by the House.

Mrs Thatcher: We are all encouraged by the universal condemnation and repugnance felt by the whole world about the vile act which took place in Enniskillen. The justice of Northern Ireland is the justice of the United Kingdom and the courts of the United Kingdom.

Mr Stuart Bell (Middlesbrough, Lab) asked if there should be a select committee to monitor the progress of the Anglo-Irish agreement.

With the Government of the Irish Republic and with the UK Government, they could put behind them the tragic events of Sunday and seek peace, stability and reconciliation for the whole of Ireland.

Mrs Thatcher: The Anglo-Irish agreement offers the best chance we have of enhancing security co-operation with the Irish.

The Secretary of State will soon be having further urgent talks with Irish ministers about security.

The statement we had yesterday and the universal expressions of opinion speak more volumes than any select committee could do.

£2.5m for training merchant seamen

The Government is to provide £2.5 million next year for training merchant seamen and £3.5 million towards the travel costs incurred by British crews. Lord Brabazon of Tara, Under Secretary of State for Transport, disclosed when moving the second reading of the Merchant Shipping Bill in the Lords.

He announced the spending as part of a package of measures contained in the Bill to help the British merchant fleet.

He said that the Bill tightened up the definition of what is a

SHIPPING

British ship to ensure that all British-registered vessels were subject to a rigorous safety survey and to prevent foreign-owned ships, registering in Britain and taking advantage of British fishing quotas.

It set up a merchant naval reserve of qualified and experienced former seamen who could be called on in times of tension or war.

The Bill also brought in new powers in the wake of the Herald of Free Enterprise disaster, to prosecute and imprison owners, masters and crew who breached safety regulations.

He said that the purpose of the Bill was safety, safeguarding Britain's strategic requirements, protecting United Kingdom fishing quotas for UK fishermen and overhauling the legislative framework.

Lord Underhill, for the Opposition, said that the Bill made little reference to the decline in

the merchant fleet and the Opposition would have to do something to deal adequately with that decline and with safety issues.

He welcomed the recent Government announcement of a £1 million grant towards a study into the stability of roll-on, roll-off ferries but queried why it should take three years.

He would also like to see protection for seamen who refused to go to sea in dangerous vessels.

The former Secretary of State for the Environment, who set up the corporation in 1981 and first focused attention on the national problem of urban decline, said that after six years of magnificent achievement the corporation was running out of land to reclaim and return to productive use.

"It is the endeavour to rest there a magnificent example of reclamation of investment surrounded by even larger areas of urban and industrial decline? I believe not."

"There is no better way to help the people of Merseyside

Call for Aids compensation

The hope that the Secretary of State for Social Services, Mr John Moore, would make a statement on haemophilia was expressed by the Prime Minister during Commons questions.

Mr Moore was considering the matter, he told Mr Jeffrey Rooker (Birmingham, Pers Barr, Lab), who had said that where the state caused an avoidable injustice to a citizen,

compensation and help should be swift and substantial.

He asked why there was such a delay in dealing with the legitimate claim of the 1,200 haemophiliacs who had got the virus because of the use of dirty blood products.

During questions in the Lords, Peers from all sides urged the Government to help haemophiliacs who had con-

HAEMOPHILIA

tracted Aids from infected blood, and also to help their dependents.

Lord Skelmersdale, Under Secretary of State for Health and Social Services, said that the Government was giving careful and urgent attention to the representations made for special financial help.

Lord Campbell of Croy (C) said that these haemophiliacs were victims of a tragic misfortune through no fault of their own and were not in a position to pursue the issue

By the end of this year it would have invested £35.5 million in total, but his sum was set to rise markedly as reclaimed sites were brought back into commercial and industrial use.

The proposed future developments anticipated a potential £50 million of private investment for under £10 million of public funds, he told the Business Opportunities on Merseyside conference in London.

Mr Heseltine listed some of the corporation's achievements in reviving 800 acres of "fifth and danger" close to the heart of Liverpool.

The city's docklands had cost £6,000 an acre to buy, more than £110,000 an acre to reclaim and were now worth £40,000 to £50,000 an acre.

By the early 1990s with the Tate of the North joining the Maritime Museum as important public attractions, the number of visitors was projected to rise from the present three and a half million a year to six and a half million a year.

The Wavertree Industrial Estate had secured the prospect of about 2,000 jobs for a total public outlay of £10 million.

Parliament today Commons (2.30): Questions: Scottish Office. Debate on Opposition motion on transport. Debate on the purchase and sale of shares in BP.

Lords (2.30): Debates on complementary medicine and on the drafting of parliamentary legislation.

Aims of Industry chief wants help for the zones around inner cities

By John Spicer

The inner-city challenge facing the Government is not about the heart of the big cities, but about the decline and misuse of the zones adjoining them, which were the support areas in the past, the author of a new study says.

Sir Nigel Mobbs, a businessman, argues that such areas have to be made competitive once again.

He calls for employment policies to create new businesses, the removal of obsolete and derelict buildings, new housing initiatives, the erection of property disposal units, the encouragement of the sale of public land, and a partial relief from rates for the inner cities.

Sir Nigel, who is chairman of Slough Estates property com-

pany and a director of Barclays Bank, Woolworth Holdings and the Cookson Group, is also chairman of the council of Aims of Industry.

He says that the problem facing the inner cities is not one of rebuilding decaying Victorian infrastructure, but of rejuvenating the inadequate post-war construction.

He says: "The first role of government is that they must stimulate investment by enabling expenditure and selective grants to provide leverage for private involvement. Second, they should act as a catalyst for change in administration and attitudes."

"Third, they must 'debottleneck' systems to ensure

the continued momentum of initiatives; and, fourth, they must provide impetus by the decision to locate public investment in problem areas."

There is hope for the communities, Sir Nigel says, but that cannot be achieved by spending public money or the redirection of investment.

"It is for the individual enterprise of the communities themselves and they will succeed, which will open both the confidence and the attitude to encourage investment", he writes. "But unless there is in the future a beneficial differential between inner areas and the greenfield locations - or at least neutrality - the prospects for improvement are grim."

"There is no better way to help the people of Merseyside

Mersey aid area 'needs more land'

By Nicholas Wood, Political Correspondent

than to enable them to compete fairly. If they are to attract the investment and the jobs, then they must offer an environment that is attractive.

"And if that is not to mean building out into the rural and suburban fringe of Merseyside, then it must mean reclaiming more land that is now under-used or derelict."

"The areas of the MDC should be significantly extended on both sides of the Mersey so that the land reclamation that will provide the opportunities of the 1990s can begin now."

Mr Heseltine said that an outlay of £80 million of taxpayers' money had bought the past and given Liverpool the chance to compete. The private sector was responding to that lead.

By the end of this year it would have invested £35.5 million in total, but his sum was set to rise markedly as reclaimed sites were brought back into commercial and industrial use.

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By the early

A record dose of double trouble for Fairford teachers



Government 'computers facing fraud and disaster'

By Martin Fletcher, Political Reporter

Alarming weaknesses in the security of highly sensitive government computer systems were exposed yesterday in a report from the independent National Audit Office.

The systems were vulnerable to fraud, abuse by those with legal or illegal access and disasters such as fire or flooding, which could put some departments out of action.

The audit office had found flaws in key areas in 1982 but in many cases, these had not been put right. The Central Computer and Telecommunications Agency, responsible for promoting Whitehall computer security, had been short of manpower and departments had failed to draw up contingency plans to cope in the event of major breakdowns.

The report says computer security risks were "extensive and increasing", and gives a warning that "without adequate computer security, government operations may be disrupted, public assets may be put at risk and the confidentiality of commercial, personal or national security information might be breached".

The systems store huge quantities of confidential, personal or commercial information and process £300 billion of transactions annually. There were no details of the scale of the security risks, but the National Audit Office and the Central Computer and Telecommunications Agency agreed there was a "substantial" danger of people obtaining illicit access to data.

There were five recorded cases of computer "disasters" between 1984 and 1986, mostly fires, - costing £1 million to remedy, and government estimates were that two computer installations a year would suffer in this way. Eleven cases of fraud had been

discovered between 1981 and 1986 but the true problem was unknown.

All the evidence suggested the need for strong internal controls. In 1982, the National Audit Office had told the Treasury of wide-ranging weaknesses, such as controls over access to data and contingency planning. Recent checks suggested there was "continuing cause for concern, across most areas".

The division of the CCTA responsible for advising departments on computer security, CT4, had been "seriously hampered" by a manpower crisis since 1983. It had been unable to recruit experts, had a 20 per cent annual staff turnover, and for a long time four of its five security team leader posts were vacant.

"As a result key general guidance had been delayed by more than 12 months and in October 1986, CT4 had been forced to turn down new support work for departments".

The NAO found that despite repeated warnings of the need for contingency plans, few departments had them. This increased the risk of "major disruption to departments' activities in the event of prolonged loss of computer facilities".

Two NAO investigations showed that the Driver and Vehicle Licensing Centre and the Department for National Savings probably could not cope with a long-term loss of computer facilities.

The report acknowledges that no computer system can ever be totally secure. It says departments face hard decisions on what are acceptable levels of risk and how much money they should spend on protection.

National Audit Office: Computer Security in Government Departments (Stationery Office, £3.90).

'Worst year yet' for prisons

By Peter Evans, Home Affairs Correspondent

The Government is criticized today for failing to tackle the prison crisis. The Howard League, the penal reform group, said in its annual report that 1986-87 was the worst year yet for prisons in England and Wales.

- The league cites:
 - A record prison population of 51,000;
 - A record number on remand;
 - A record number diverted to police cells;
 - An inexorable rise in the length of sentences;

● Rooftop riots disturbances.

Ms Frances Crook, director of the league, said 20,000 people were sent to prison for non-payment of fines and that education, work, and basic services were collapsing.

"The prison service is being asked to undertake an impossible task and until a more ordered and rational approach... is adopted, prison staff have to reap the harvest of short-term, opportunistic and piecemeal decision-making", the report says.

"It is pointless to suggest

cranky treatments for mere symptoms of the problem whilst the disease itself is ignored."

Characteristic of that was the decision to release some 3,500 prisoners early. The effect was so short-term as to be almost ineffective.

The report asks: "If it was safe to let them out, what were these people doing in prison in the first place?"

The Crisis in Our Prisons. Howard League annual report 1986-87 (322 Kennington Park Road, London SE11 4PP: £2).

By Sarah Thompson, Education Reporter

"Seeing double" is a well-worn expression at Farnor's comprehensive school in Gloucestershire, which hopes to be in next year's *Guinness Book of Records* as the school with the highest number of twins.

There are 14 sets of twins at the 574-pupil school in Fairford this year - one set more than in 1986, when the school's twins took part in a national graphoanalysis survey studying differences in twins' handwriting.

"It is very confusing", Miss June Lewis, the head teacher said. "You tell a child to go somewhere and then turn around, and the same child seems to be standing behind you."

"The idea of a school production of something like *A Comedy of Errors* has crossed my mind. It really is a remarkable coincidence - but then I have been here for 30 years, and there has never been a time when we didn't have twins in the school."

Marie Walden, aged 16, who is in the sixth

form with her twin sister, Deborah, is working on a special project on twins. She is compiling a questionnaire asking twins what their similarities and differences are.

The *Guinness Book of Records* does not yet have a category for schools with twins. However, Farnor's hopes that the publishers will allow the school a category of its own.

The twins are, from left: Mandy and Tina Palmer, aged 11; Katie and Joanne Lardner, aged 12; Robert and Stephen Peyman, aged 12; Paul and David Freebury, aged 12.

Matthew and Lea Payne, aged 13; Rebecca and Gavin Landless, aged 13; Jonathan and Edward Beachey, aged 13; Alisdair and Iain Ross, aged 14.

Anthony and Roger Pettifer, aged 15; Helen and Iain Godfrey, aged 15; Colin and Robin Hicks, aged 15; Deborah and Marie Walden, aged 16; Matthew and William Bloomer, aged 16 and Peter and Louise Nandi, aged 17.

(Photograph: Peter Trievnor)

Nitrogen fertilizer ban move

By John Young, Agriculture Correspondent

The possibility of banning nitrogen fertilizers in some areas is being considered by the Government.

The Department of the Environment is putting pressure on the Ministry of Agriculture so that the nitrate content of drinking water is reduced to comply with EEC regulations.

Such is the level of nitrogen fertilizers in the soil that four of the 10 water authorities in England and Wales, Thames, Severn Trent, Anglia, and Yorkshire, have had to be granted temporary exemption from complying with the EEC limit of 50 milligrammes of nitrate a litre.

The Prime Minister is said to believe action to reduce nitrates would improve Britain's standing with its European partners and cut farm surpluses by lowering yields.

But there are a number of objections, not the least being that there is no medical evidence to show conclusively that nitrates pose any risk to health.

The ministry and farmers also maintain that restrictions would be impossible to enforce.

Rationing would create an immediate black market, and a nitrogen tax would have to be set at a prohibitively high level to have any effect.

The implications for the water industry in the run-up to privatization have also to be considered. The cost of installing equipment to "strip" nitrates from water supplies has been put at £200 million, although some scientists say it could be done for much less.

Panorama pays MP damages

Mr Nicholas Winterton, Conservative MP for Macclesfield, won "suitable" libel damages from the BBC in the High Court yesterday for allegations in *Panorama* that he was linked with extremist and racist groups.

Mr James Price, for Mr Winterton, told Mr Justice Otton that the MP was named in the programme, titled *Maggie's Militant Tendency*.

The BBC acknowledged the MP was not an extremist or a racist, apologized and agreed to pay costs.

Mr Andrew Caldecott, for the BBC, said there was no intention to suggest such links.

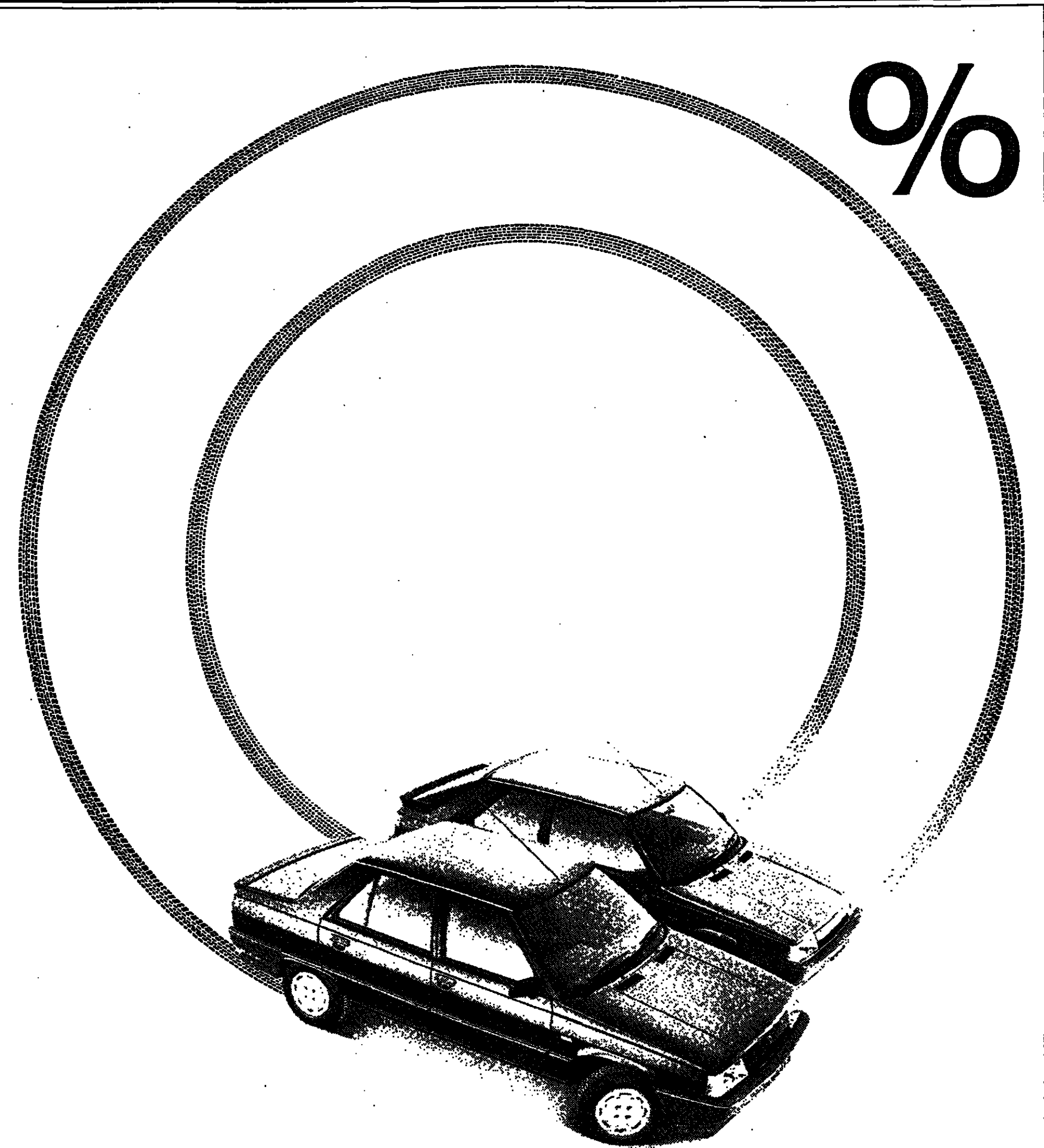
Woman wins baby award

A chartered surveyor who wanted to return to her job after maternity leave only to find a man had been appointed in her place was awarded £5,250 at an industrial tribunal at Reading, Berkshire, yesterday for unfair dismissal.

The solicitor of Mrs Kay Pike, aged 36, of Barkham Road, Wokingham, said that her employers, Pearson Williams, "took the view that as soon as she announced her pregnancy that would be the end of her career".

Girl's award

A girl left blind and spastic after a minor operation as a baby on her eyelashes was awarded £375,000 in damages against Crewe Health Authority in the High Court in Manchester yesterday. Leah Jones, now aged four, of Northwich, Cheshire, stopped breathing after the operation.



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Repayment Period	24 months	24 months
24 Monthly Payments ⁽¹⁾ or	£207.33	£199.00
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GENERAL SYNOD

Plea on compassion for Aids victims

A motion urging all members of the Church of England to respond with compassion and understanding to all those affected by the disease Aids, was unanimously carried yesterday by the General Synod of the Church of England meeting at Church House, Westminster.

The synod accepted a report on Aids prepared by its board of social responsibility, with the Rt Rev John Yates, Bishop of Gloucester, as chairman, outlining the ways in which the church could help people suffering from Aids.

The motion, as carried, said that the synod affirmed the church's traditional teaching of chastity and fidelity in personal relationships. It welcomed the concern reflected in the initiative taken by the Government and statutory and voluntary bodies. The motion also requested the House of Bishops and the board for social responsibility to continue to advise the church on the theological, moral and pastoral issues involved.

An attempt to amend the motion on Aids was successfully resisted because, it was contended, it would pre-empt a debate due today on homosexuality.

In the only vote of the day the synod carried by 147 votes to 112 the insertion of the words "The concern reflected in" in the first part of the motion. That was inserted at the urging of Mr Gavin Reid (Guildford) who criticized the aspects of Government "safe sex" propaganda by leaflet, television and newspaper advertisement. He took the view that some of the propaganda amounted to an official government endorsement of a growing climate of opinion that regarded chastity and fidelity as hopelessly outmoded.

Earlier, the Archbishop of Canterbury, Dr Robert Runcie,

said that fidelity was the only safe way of preventing the spread of the disease Aids.

Many had thought that the physical pleasure of sex could be divorced from its moral commitment but the price of that thought was very high.

He added: "If you try to love on a limited liability basis, you limit your ability to love at all. For these reasons the Church upholds the idea of Christian marriage, lifelong, exclusive and faithful as the only setting in which human sexuality can be responsibly and fully enjoyed."

"Our business is not to frighten people into good behaviour but to enable them to see human beings, both themselves and others as children of God whose bodies are sacred, not disposable sex aids, and whose happiness lies in the sharing of a whole life, not in mere encounters in bed."

Fidelity was the church's teaching and contrary to popular misconceptions, it applied to a lot more than sex. They were therefore right to press public bodies, education authorities and all concerned with the prevention of this disease to lay emphasis on the need for faithfulness and chastity.

The Rt Rev John Yates, Bishop of Gloucester, chairman of the board for social responsibility, said in introducing the board's report on Aids that there had been raging epidemics before affecting millions of people, but Aids seemed frighteningly different. That was partly because it carried off the young and strong, and partly because of the hidden and sexually transmissible seeds of mortal sickness that so many people might be carrying within themselves for years undetected.

The horror was compounded because most of those who became infected were known to have lifestyles that most people



The Archbishop of Canterbury, Dr Robert Runcie, with eight women deacons taking their seats for the first time in the House of Clergy of the General Synod. The deacons, seen here yesterday in the Dean's Yard, Westminster, are, from left: Celia Chapman (Lichfield), Christine Farrington (Salisbury), Vivienne Faulk (Ely), Iris McIntyre (Salisbury), June Osborne (London), Judith Rose (Rochester), Jennifer Barbour (Ripon), and Anne Jennings (Manchester).

would repudiate. That made the plight of those infected by blood transfusion or from their mothers in childbirth unhappier still. There was no reason to think that Aids posed a problem that could not be encompassed by the church's theology. There was no call for theological panic. The main need was to show love and compassion.

One of the most grievous pains suffered by Aids patients was said to be that people were afraid to hold their hands. It was the church's physical and metaphorical task to make sure that Christians held hands with those who suffered with Aids.

Mr Barnaby Miln (Hereford), chairman of Christian Action on Aids, welcomed the report. He said that it was still largely among homosexuals, here and in the United States, that the involvement and responsibility

for education, care and fund raising remained. However, there remained a deep suspicion of the church, which the report did not tackle.

He called for a day of prayer for people with Aids, and endorsed the request of the Methodist conference in Portsmouth this year for an ecumenical consultation on Aids.

He said that participants in the forthcoming Lambeth conference should take a programme of action on Aids to their dioceses. Churches and overseas relief agencies should campaign for generous funds for Aids work in the Third World.

The number of doctors specializing in Aids was being severely restricted because of the Government's ban on new permanent specialty training posts in the National Health Service, he said. He called on

the church to ask the Government to lift the ban.

The Government should also be told that many small but significant Aids research projects were not getting government funding, he said. Dr Helen King (Guildford) said that the question of the shared chalice had not been taken with sufficient seriousness. They should not bury their heads in the sand and "pretend it cannot happen to us" and ignore facts about transmission which were at present known.

The Rev Malcolm Johnson (London) suggested that local ecumenical task forces were needed. Members should not be drawn solely from the minority groups who were at risk.

Such committees could co-ordinate all the necessary work and work carefully with organizations such as the Ter-

rence Higgins Trust who had asked him to commend the report on its behalf. The Anglican Church should also follow the example of the United Reformed Church and appoint a full-time adviser.

He reflected that in the war against Aids the report did not affirm committed relationships. That might have meant a rough reception at synod but if they wanted to avoid promiscuity, one vitally important way was to encourage homosexual people to make deep, long-lasting friendships.

There was a real danger that in this debate and that on homosexuality, they sent the wrong advice to them at this critical time. Behaviour was rarely changed by negative advice, so he regretted the report could not have included something more positive.

Spectrum, page 14

Chemical tests in pub bombs trial queried

By Stewart Tendler, Crime Reporter

Chemicals in playing cards and cigarette wrappers can produce positive results in a test for the presence of nitro-glycerine on suspects' hands, a forensic scientist told the Court of Appeal yesterday.

Dr Brian Caddy, head of the forensic science unit at Strathclyde University, told the Birmingham bomb appeal hearing that the fact that some of the six appellants had been drinking and smoking on a train shortly before they were arrested in 1974 could account for the chemical traces later linked by a Home Office scientist to explosives.

Dr Caddy said that if a process called the Griess test was carried out in a certain way on swabs from suspects' hands, using certain chemicals or amounts, it would give a positive result not only for nitro-glycerine, but also for nitro-cellulose. This was found on playing cards, cigarette wrappers, varnished wooden surfaces and picture postcards.

Dr Caddy was being questioned about tests carried out in 1974 by a Home Office scientist after police had arrested five men suspected of bombing two public houses in Birmingham. Dr Frank Skuse tested the hands of the five using the Griess test at a Home Office police station. The men were arrested after arriving by train to catch a ferry at Heysham.

Dr Skuse found positive traces of nitro-glycerine on the

right hands of two suspects. In laboratory tests later, including one called TLC and another called GCMS, this was not confirmed, yet a left-hand sample was positive.

Yesterday the court was told that a Griess test would produce a positive result for nitro-glycerine and not be affected by nitro-cellulose only if a 0.1 per cent solution of caustic soda was used, but ethanol was not. Dr Skuse was adamant, the court was told, that this was the process he had used.

Lord Lane, Lord Chief Justice, and two other appeal judges were told that larger amounts of caustic soda taken with ethanol could produce a positive result from nitro-cellulose.

Mr Michael Mansfield, for two of the appellants, said that at the original trial at Lancaster Crown Court in 1975, Dr Skuse was questioned about the Griess test and was asked what the difference was between obtaining a nitro-cellulose result and a pure nitro-glycerine result.

Dr Skuse had said the difference between the two tests was the temperature and the rate at which the chemicals changed colour. Dr Caddy told the Court of Appeal yesterday that this was wrong, but accepted under cross-examination that if Dr Skuse had conducted the test properly as he said he had, the results would have indicated nitro-glycerine.

Crime prevention

Good neighbours stop break-ins

By Ian Smith

Government plans to launch an £11 million advertising campaign to combat crime have brought the Yorkshire community of Wyke into focus as the place which probably has the best Neighbourhood Watch scheme in the country.

Wyke was once renowned as an area vulnerable to house burglaries: last month, in a sprawl of 3,221 houses, there were just seven. Crime overall has fallen by nearly 80 per cent.

A Bradford overspill area of terrace houses and council estates, Wyke was one of four pilot project areas selected by Mr Colin Sampson, West Yorkshire chief constable, to introduce Neighbourhood Watch two years ago. Now it is recognized nationally as the crime prevention scheme's leading success story.

Using existing schemes as a model, he increased the police presence in Wyke by more than 1,000 per cent and made a "chief constable" out of Mr Ken Hill, a community constable.

Volunteers were appointed to patrol the streets in which they lived under the control of Mr Hill. They also knocked on every neighbourhood door and invited occupants to join the scheme. Their success is demonstrated by membership stickers in all but a few Wyke windows.

The Manpower Services Commission became involved, with trainees fitting free window locks and door chains to the homes of the elderly and disabled.

Inspector Dennis Hayes, the community liaison officer in charge of Wyke's Neighbourhood Watch, says the scheme was launched at a public meeting held while a *Coronation Street* episode was screened on television. He reasoned that anyone willing to miss their favourite programme would be fiercely committed to the scheme's ideals.

Politicians see Wyke as an ideal platform from which to promise their support to law and order. Two recent visitors have been Mr Douglas Hogg, Under-Secretary of State at the Home Office, and Mr Roy Hattersley, the shadow Home Secretary.

Mrs Carol Lockwood, aged 26, is secretary of the Neighbourhood Watch. She is a co-ordinator for No 1 area, the first of the eight districts now operable. Her husband, Trevor, aged 34, is a catering company delivery driver and one of the first special constables assigned to patrol his home town.

The scheme flourishes because of close co-operation, Mrs Lockwood says. When people are away, a front door key is given to a neighbour to switch house lights on and off at irregular intervals. Empty dustbins, a certain indication to a watchful thief, are filled with the neighbour's rubbish and the movements of new arrivals are monitored until their intentions become clear.

As Mrs Joyce Hanley, another co-ordinator, says, it is not nosiness that keeps Wyke safe... it is neighbourliness.

Performance cars join the investments list

By Daniel Ward, Motor Industry Correspondent

Hand-built Ferraris and Porsches capable of more than 190mph and costing at least £150,000 are becoming an unrivalled investment with determined businessmen competing against wealthy car enthusiasts for ownership of such limited edition cars.

An informal futures market has developed, with one Porsche 959 said to have been resold three times in Britain, although delivery is not until late spring 1988. In West Germany their "second hand" value is more than double the £155,000 new price.

The 13 would-be owners of 959s in Britain have all been

vetted and deemed suitable by virtue of already owning a £54,000 Porsche 911 Turbo.

The rarefied market for top sports cars has developed in the past two years as Porsche, Ferrari and Aston Martin have built limited edition cars for racing.

Ferrari built 200 GTO models selling for £75,000 each. They are now changing hands at up to £200,000.

In 1985, Aston Martin had nothing more than a sketch of a new Italian Zagato-bodied sports car it planned to build. Within months 50 enthusiasts had paid deposits of more than £10,000 each.

Call for barrier inquiry

By David Cross

The families of 13 people killed in a crash on the M4 are demanding that the Government holds a public inquiry into defective motorway barriers which they partly blame for the deaths.

Miss Donna Jarvie, aged 20, was among the victims in June 1986 when a barrier collapsed near Maidenhead, Berkshire, and a van crossed the central reservation.

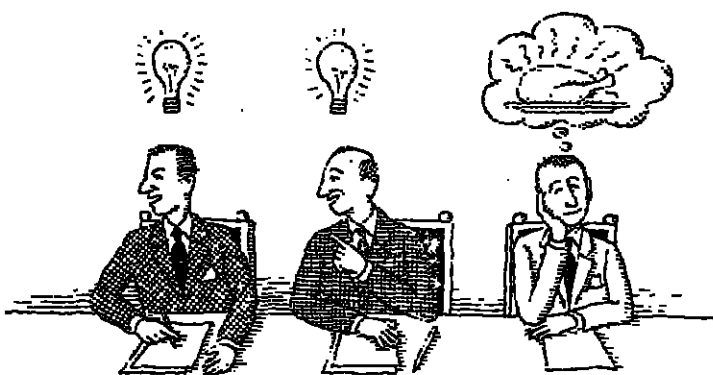
Her father, Mr Andrew Jarvie, of Coulsdon, south London, said yesterday that he and 11 other relatives of

victims would hand in a petition, containing 28,000 names, to the House of Commons on Friday.

"We want to know who was responsible for installing the faulty barriers," Mr Jarvie said. "The Department of Transport knew about the faulty barriers as long ago as 1983."

A survey carried out by the Transport Road and Research Laboratory before the accident disclosed that some concrete footings used for barrier posts were faulty.

He who has not eaten thinks of little else.



As the meeting discussed the rising cost of raw materials, a vision passed before Wilkinson.

Not the delectable Ms. Honeyfeather. But a plate of perfectly sliced Parma ham folded between fragrant slivers of Charentais melon.

Then a halibut swam into view as Smithson spoke cogently about North Sea oil prices.

"How will this affect our sales in France, Wilkinson?"

"Boeuf Bourguignon!" he blurted. "With sauté potatoes and petits pois, washed down with a Beaujolais Villages '85."

Wilkinson, unfortunately, had not followed his colleagues' advice to travel to the meeting First Class on InterCity.

Not for him the luxury of attentive waiters serving food and drink at comfortable tables.

No second helping of toast for him, no coffee cup re-filled at the hint of a nod.

No choice of traditional Grill Tray or Continental Breakfast.

He had gone by car.

He had not allowed for contra-flows and road works.

He was tired, tattered but above all famished.

The Chairman leaned across, eyebrows half raised, a question forming on his lips.

Wilkinson anticipated him with what he felt was a stroke of genius.

"Coq au Vin!" he crowed.

INTERCITY

WORLD

Ship ho French

Paris — French authorities have announced that they have recovered the remains of two children from a shipwrecked boat.

But the bodies were found where the boat was last seen. The group's spokesman said the boat was carrying 100 people and was carrying 100,000 francs and other valuables.

Mme Valérie, a Jewish woman, said she saw her son's body in the sea. She said her son was two days old and was a Belgian boy who was in the boat with his mother.

Lebanon strike off

West Beirut — The five-day general strike in Lebanon has ended, but some of the strikers are still in the streets.

relief for the Lebanese currency to pay for the dollar from the Lebanese pound.

Despite the end of the strike, the Lebanese pound has collapsed, and some of the strikers are still in the streets.

political pressure from the Druze and Shia Muslim communities, who are to return to work.

US told

Madrid — Spain's new 1982 bilateral trade agreement with the US is being brought forward to the US Congress for approval.

Gaza girls shot dead

Jerusalem — A 17-year-old girl was killed when settlers opened fire on a group of students who were protesting at their car being used for a demonstration in the Gaza Strip.

The settlers were ordered by the police. One of the girls was shot dead. The car had been used as a barrier of protest against the Israeli occupation of Gaza.

Niger pm



Gibraltar

Protest Rock t

From Dom

Gibraltar's biggest demonstration in 20 years, involving 12,500 men, women and children, yesterday celebrated the message "No concessions to Spain on the airport."

David Ratford, the official heading technical with Spain on cross-operation.

Mr Ratford is here on a day visit to gauge opinion. A "no concessions" petition signed by 15,500 people, including 1,000 tourists, was accepted by Ratford from the leader of the demonstration. It was passed to Sir Geoffrey H. Rock came to a standstill as businesses and schools closed for the morning.

Sir Joshua Hassan, Chief Minister, and Mr Bossano, leader of the opposition, led the members of the House of Assembly, including the Speaker, to the demonstration.

The protest was organized by the Gibraltar Action for a better future, a group formed last week by six servants and the Gibraltar Trades Council.

Conc... more than informed and s

SHOOT & Count

The only one with the

Α & ΙΝΕΙΔΑ. **ΝΕΟ**

HARRODS

SKI SHOP. FOR

THE

DOWNWARDLY

MOBILE.

Do you consider yourself Upwardly Mobile?

You do?

Then no doubt you are passionate about the one sport that sends you hurtling gloriously and occasionally ignominiously in the opposite direction.

Now, in an attempt to reconcile these seemingly contradictory ambitions, Harrods has opened a new Ski Shop on the 4th floor.

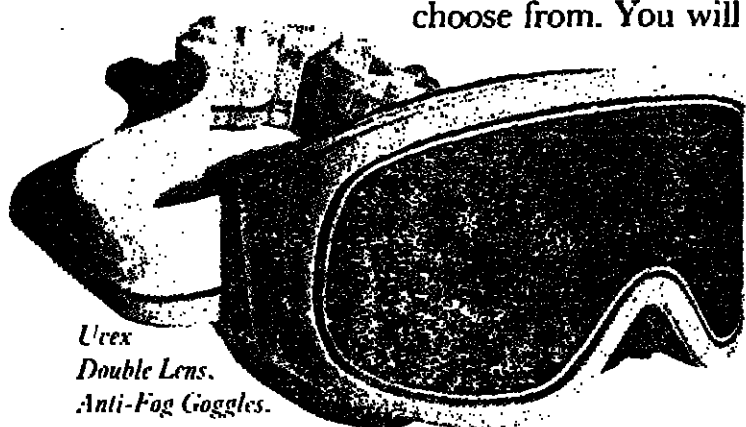
Although naturally, being Harrods, the word 'Shop' is something of an understatement.

The staff are not mere salesmen or ski buffs filling in between seasons.

They are fully qualified Consultants. They attend technical training courses in

France and Austria. Visit factories all over Europe. Learn about equipment from professional skiers.

As a result, you will not be offered mountains of ski wear and equipment to choose from. You will



Uvex
Double Lens
Anti-Fog Goggles.

be presented with a carefully vetted selection of the very best merchandise available.

For instance, many of the Blizzard, Kastle, Atomic, Head, Völkl and Rossignol skis are available in the latest fluorescent colours and in the new materials such as Kevlar and Titanal that provide extra strength and higher performance.

And when you've chosen your skis, the bindings from Tyrolia or Marker can be expertly fitted and adjusted in our new Ski Workshop. (We will, of course, fully service your skis before you go.)

Next, the boots.

As anyone who has ever had an uncomfortable pair will tell you, they can make or break your holiday.

With this in mind, the ranges from two of the top European manufacturers, Lange and Koflach, have styles that include rear entry and traditional buckles, with canting devices for adjustable forward lean.

For some people, of course, the way they look as they schuss past the mountainside restaurant is almost as important as how accomplished they are on their skis. This small human failing is also indulged in our Ski Shop.

Head, Steinebronn, Lutha, Killy and a new collection from France called Because, are just some of the names that can make you look stunning even after the worst fall.

And to make sure you're not sacrificing function for fashion, every collection offers the latest advances in water resistant, breathable fabrics.

While the insulation is provided by various fillings from Down feather to something called Fibretech.

And to complete the look, there are matching accessories from the major fashion houses which include gloves, mittens and ski, boot and waist bags.

To enhance your skiing even more,

Harrods has invited three top skiing personalities to meet and advise Ski Shop customers.



Koflach
Competition 311 Boots.

This Saturday, November 14th, Dr Lange, of Lange boot fame, will be in the department from 11am until 4pm.

Martin Bell, Britain's top downhill skier, will be in the department on the same day from 12 until 2pm.

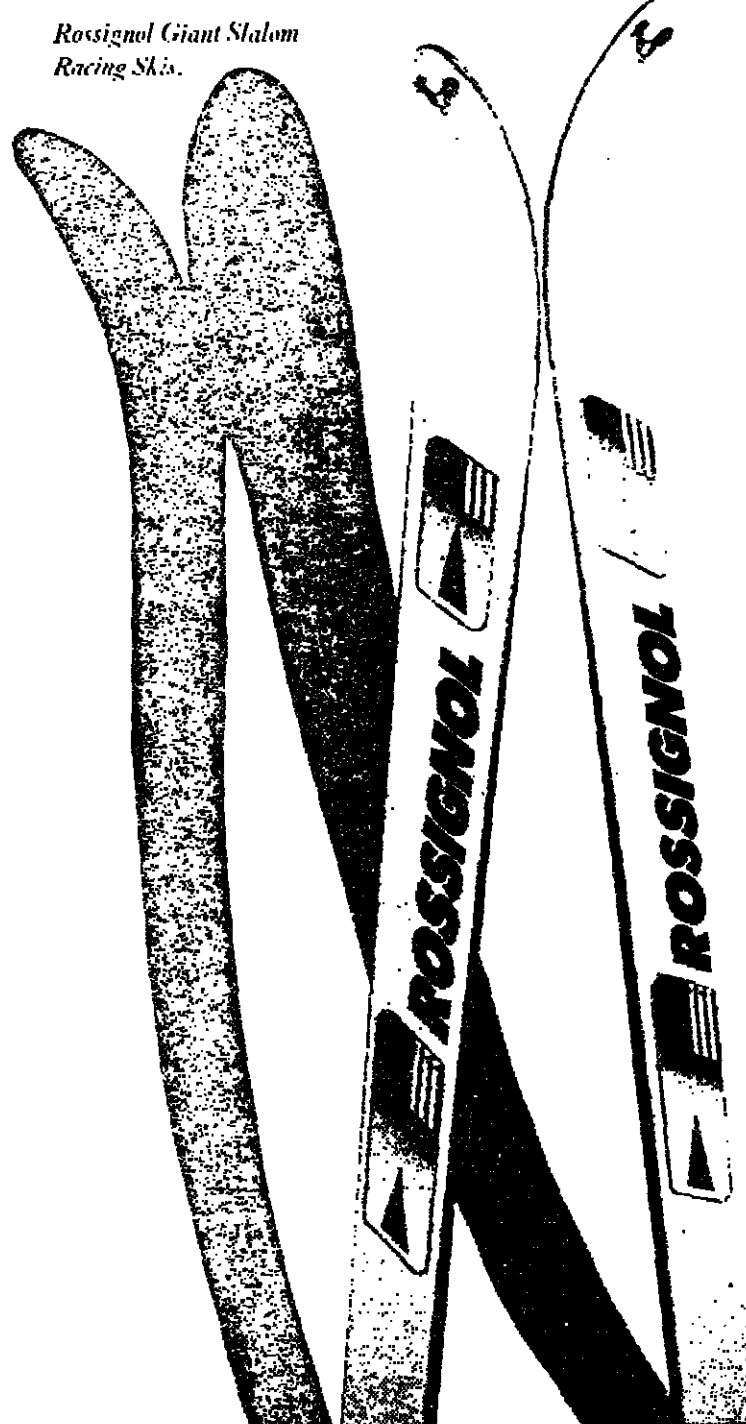
And last, but by no means least, Stewart Wilkie, the international speed skier, will be in the department on Wednesday, November 18th, from 12 until 2pm.

Who knows, with your innate talent and our Ski Shop you may turn out to be as downwardly mobile as they are.

Harrods
KNIGHTSBRIDGE

Harrods, Knightsbridge, SW1. Telephone 01-730 1234.

Rossignol Giant Slalom
Racing Skis.



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New regime lifts curbs on fundamentalists

Tunisia will allow more freedom for politicians

From Paul Vallely, Tunis

Tunisia's new Government yesterday outlined a programme of liberalization which will allow Islamic fundamentalists to form a political party. Under President Bourguiba, who was overthrown at the weekend, religious fundamentalists were harassed, imprisoned and even hanged.

Mr Hedi Baccouche, the new Prime Minister, made a wide-ranging statement at a press conference held not far from the presidential palace which had returned to normal yesterday after being surrounded by tanks on Saturday.

His main theme was continuity. There would be no big changes in foreign policy, he said, adding that Tunisia would maintain a good relationship with France and the United States, its main allies, while continuing with a careful programme of normalizing its relationships with Libya.

On the domestic front, the Government is to maintain an economic austerity programme to lessen bureaucracy and centralization, liberalize trade, and reform taxes so that they did not constrain development.

But he did announce forthcoming domestic political reforms. The Socialist Destour Party, through which President Bourguiba had ruled since 1956, would now become just one of a number of parties, though still perhaps the most prominent.

Work had already begun on a set of rules under which parties would operate.

The country's moderate Islamic group had already announced from Paris its approval of the change of government.

"We have not established contact with them. But if they submit themselves to the obligations of the new law on parties, of course they could undertake political activity," he said.

Under the old regime some

2,000 fundamentalists were arrested. Some were given five-year prison sentences merely for possessing portraits of the Ayatollah Khomeini.

In September, 90 were convicted of various treasonable offences and seven were sentenced to death.

But though Mr Baccouche promised a case-by-case review of those imprisoned, he indicated that it was unlikely the leading Islamic figure, Mr Rachid Ghannouchi, would be released.

Tunisians in exile abroad were welcome to return. Those who had been convicted by the courts in their absence would have "provisional freedom" while the courts reviewed their cases. He revealed that "seven or eight" members of the old regime were still under house arrest "as a precautionary measure". They would eventually be released, he said.

The Government hoped that a freer press would help the leadership by pointing out shortcomings in the country, he said, but some censorship would remain.

Books which urged violence or undermined moral values would still be banned.

"We should not forget that Tunisia is not France or the United States," he said.

Yesterday's editions of the French newspaper *Le Figaro*, which gave a detailed account of the events leading up to the coup, were not allowed into the country.

The former President is now living in a palace at Mornag, 25 miles from the capital.

The Prime Minister paid homage to the former leader. "We will never forget that Bourguiba was the man who established our modern state. In a family, when a father reaches an advanced age he can no longer rule. But Bourguiba will remain the reference and the symbol."



Mr Hedi Baccouche, Prime Minister of Tunisia, holding up a jasmine flower, symbol of peace, at his press conference yesterday. Behind him is a portrait of the new President.

Riot stirs fears of Islamic extremism

Kenya expels three preachers

From Alastair Matheson, Nairobi

Kenya has deported three Tanzanian Islamic preachers and 11 of their followers. Their repatriation to Tanzania came soon after serious rioting in the port of Mombasa last week during the annual procession marking the Prophet Muhammad's birthday.

As several thousand Muslims marched in an orderly parade through the Mombasa streets, a group of Muslim youths allegedly attacked some local Muslim leaders, including the Mombasa chairman of the ruling Kikuyu party, Mr Shariff Nassir, Mr Nassir, who is a junior minister in the Government, was rescued by

police, but some of his supporters, including his son, were injured.

After the riot about a dozen people were taken into custody for questioning by police. Two have since been charged with incitement to violence. They are Mr Said Hemed, a former MP, and Mr Muhammad Kibarawa, a local Kikuyu official. A third man, Mr Noordeen Hatimy, was charged with creating a disturbance.

All three have been remanded without bail, and others have been released, including a leading Imam, Sheikh Badawi.

The previous week there had been another riot in Mombasa involving hundreds of Muslims. They went on the rampage after learning that the Government had banned an open-air meeting to be attended by the Islamic preachers from Tanzania.

The rioters shouted at the Provincial Commissioner when he refused to address them, but when they tried to force their way into his office riot police dispersed them with tear gas.

The Kenya coast has long enjoyed a reputation for tranquility, with amicable rela-

tions between its diverse communities and sects. The fact that on both occasions recently young Muslims not only defied government officials but showed hostility towards prominent Muslims closely associated with the Government has suggested possible fundamentalist agitation.

Although there is no proof of foreign involvement or of money being distributed clandestinely, some Muslims here suspect either Iran or Libya of being behind this latest attempt to cause a split in the Kenyan Muslim community.

Syria puts its price on policy U-turn

From Ian Murray, Amman

Support for Iraq, a denunciation of Iran, backing for the UN Gulf War ceasefire resolution, and a tacit agreement for countries to forge new diplomatic links with Egypt were all on offer from Syria at the extraordinary Arab summit here yesterday.

But President Assad made it plain that these changes in Syria's long-standing position would cost a lot of money. So while foreign ministers and officials were given the delicate task of drafting a paper capable of covering the deep cracks in the Arab world, the heads of state and delegations

got down to the more serious task of talking about cash.

In an optimistic statement issued as the drafting committee was still in session, Jordan, the host country, said: "This meeting promises the start of a new era of brotherly relations between Iraq and Syria and for the whole Arab nation. God willing, good news will result from this."

Discussions were not easy, diplomatic observers said, because of the real personal animosity between President Assad and President Saddam Hussein of Iraq, who was particularly incensed at strong attacks made on him in the Syrian press after the start of the summit.

King Hussein of Jordan, who has chaired the summit, concentrated most of his effort into bringing Iraq and Syria together. He appears to have been helped because President Assad, who continues to keep in close touch with Tehran, appeared to be unworried about the words provided they were vague enough.

However, with Syria's economy on the verge of collapse, President Assad was determined to sell his agreement dearly. Far from being put under pressure to agree to reconciliation or lose the annual Arab aid Syria receives, he put pressure on the Arab League's paymasters, Saudi Arabia and Kuwait.

With King Fahd absent, Crown Prince Abdullah appeared ready to make a substantial donation from Saudi Arabia to buy Arab unity.

The Syrian President was tough about Egypt. He refused categorically to support anything in the final document which would give individual states the green light to re-open diplomatic links with the only Arab country to have signed a peace treaty with Israel.

However, he is understood to have accepted that a majority of countries, including Iraq and the six Gulf States, mean to restore relations in the next week or so.

Eurotunnel: a capital idea

COMMENTARY



Geoffrey Smith

Washington - As I have talked to people here about the budget deficit over the past few days I have come across an attitude that I had not quite expected. Not for the first time, official Washington feels unappreciated by the outside world.

There probably will be an agreement to reduce the deficit in the intensive negotiations now proceeding between a bipartisan team from Congress and representatives of the Administration.

A settlement cannot be taken for granted until the ink is dry. But it could come very soon, and is certainly expected before the end of next week.

To most people outside the United States such an agreement is an American obligation. It is the American trading and budget deficits which caused the Stock Market to fall. So it is up to the United States to put its house in order.

But to those engaged in the operation either directly or indirectly it seems a massive task. From congressional participants in the negotiations and from people in the Administration I have heard the same complaint: outsiders do not really understand the subtleties of the American political process.

The Administration cannot simply decide what should be done and get on with it. Congress has to agree. Powerful and sometimes difficult politicians from different parties have to be persuaded to move in the same direction. So the United States has to proceed in its own way in its own time.

Smart negotiating by the two Bakers

In this instance a negotiated settlement is being sought between both parties in Congress, both Houses in Congress and between all of them and the President. The President has to be regarded as very much a separate player in this game because he will not necessarily go along with whatever the Republicans in Congress are prepared to accept.

Early on, Mr Howard Baker, the President's Chief of Staff, and Mr James Baker, the Treasury Secretary, said in effect to the congressional team: "If only you knew how difficult it was for us to get authority to negotiate at all."

That was smart negotiating tactics on the part of the two Bakers. The more they can convince the others that their room for manoeuvre is very limited the better chance they have of securing an agreement acceptable to them. But what they are saying is probably

true. Mr Reagan will have to be coaxed to a deal.

The trouble is so will others. Everybody in the negotiations wants to cut the deficit on his own terms. What makes it all the more difficult is that the chemistry of the group is not working well.

Sometimes people who differ on means can develop a sense of common purpose because they agree on the end. That has not happened with these negotiators.

Direct taxation to increase revenue

This makes it all the more necessary to find a formula that provides for a balance of political pain. The President absolutely rules out raising income tax and does not want to cut defence spending. The Democrats would not be prepared to have all the burden placed on domestic spending programmes.

So the President's men have said they would match cuts in domestic spending with increases in revenue, dollar for dollar. But domestic spending would not include defence, and the higher revenue would come from user charges and indirect, but not direct, taxation.

There is on all sides a determined attempt to play down expectations, in the hope that what emerges will not then seem an anti-climax. But I have not found any serious hopes of a large cut in the first year.

So the emphasis is being placed on the symbolic importance of a bipartisan agreement, on the assurance that it would then get through Congress and on the prospect of further cuts in later years.

Whether this will be enough to impress the markets of the world may well depend on whether the very fact of a settlement among America's political potentates can be made to seem sufficiently dramatic.

Business News, page 25

The Eurotunnel rail link will enable passengers to travel direct between London and Paris in about three hours; or London and Brussels in about two hours and forty minutes.

That's city centre to city centre. For sheer convenience, the Eurotunnel System will be hard to beat.

It's scheduled to open in 1993 and will provide a fast, frequent and reliable service for cars, coaches and lorries. In virtually all weathers; 24 hours a day, 365 days a year.

For the first time, the road and rail

systems of Britain and the Continent will be joined by a fixed link, opening new opportunities for business and leisure.

Next week, shares in Eurotunnel will be offered for sale to the public and you will have the opportunity to join in this unique venture.

Before you decide whether to invest your own capital, you should find out all you can about Eurotunnel.

Phone 0272 277 007. A mini prospectus and application form will be reserved for you.

Phone:
0272 277 007



Eurotunnel Share Offer

Issued by Robert Fleming & Co. Limited, Morgan Grenfell & Co. Limited and S.G. Warburg & Co. Ltd. on behalf of Eurotunnel P.L.C. and Eurotunnel S.A.



A breakthrough for Britain

Genuine firsts are few and far between in the motoring world.

Small wonder, then, that the new Honda Prelude 2.0i-16 has caused something of a sensation even before its official launch last month.

The reason for all the fuss is that, in a world full of cars steered by the two front wheels, Honda have developed the first car steered by all four wheels.

It may sound complex but, as the diagram shows, it's designed to make the driver's life a great deal simpler.

When the driver makes only subtle steering movements such as when driving at high speed, all four wheels turn in the same direction.

This makes the car highly responsive and vastly improves handling, particularly when changing lanes or negotiating bends.

As June's Performance Car magazine put it: "As soon as you start to drive a 4WS Prelude you notice the difference. Straight away you notice that the car responds much more quickly to steering movements. The overall feeling is of safer, more responsive handling with better roadholding."

But if the steering is impressive on the open road, it's truly extraordinary in sharp turns or really tight corners.

Here, where the driver is required to turn the steering wheel through a greater angle, the rear wheels do something quite remarkable.

As the diagram shows, they actually turn in the opposite direction to the front wheels.

This makes manoeuvring much easier. As September's Motor magazine discovered: "...one can feel the rear wheels helping the 4WS car round the turns."

In fact, the minimum turning radius is reduced to such an extent that drivers will occasionally find themselves making U-turns where previously 3-point turns were necessary.

And, almost equally as satisfying, gliding effortlessly into even the tightest parking spaces.

Not that any great exertion is required to pull off these manoeuvres.



PROGRESS WITH DISTINCTION

At high speed, when steering adjustments are subtle, the front wheels and rear wheels turn in the same direction.

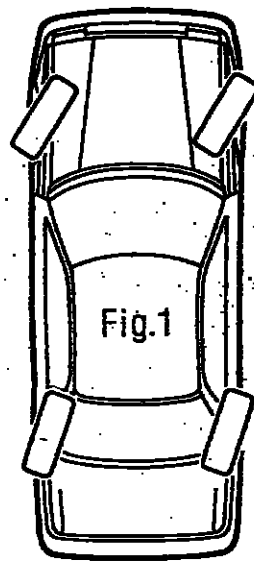


Fig.1

At slower speeds, when the turns are more pronounced, the rear wheels turn in the opposite direction to the front wheels.

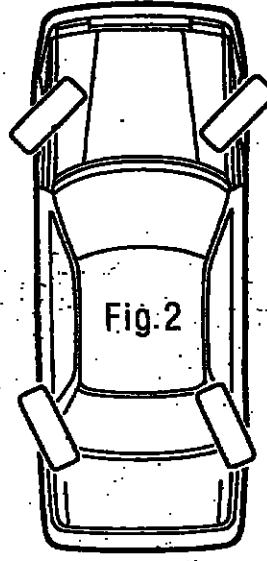


Fig.2

The angles of the front and rear wheels have been exaggerated to demonstrate more clearly how the 4WS system works



WILLIAMS-HONDA



LOTUS-HONDA

In addition to four-wheel steering, the new Prelude comes equipped with Honda's speed-sensitive power steering.

And the combination of the two makes it arguably the most agile and responsive car in the world.

Indeed, so revolutionary is its four-wheel steering, it's easy to forget that the 1988 Prelude is an important new model in its own right.

What was always a sleek, elegant car has now been refined into a classic sports coupé that is both longer and lower than its '87 version.

To the observer, it's one of those cars that looks fast even when it's standing still.

And its looks don't deceive.

Honda have drawn on their immensely successful Formula One racing experience to develop a potent 2-litre, 16-valve engine that will propel the Prelude from 0-60 mph in under 8 seconds*

Also born and bred on the race track was the all-round double wishbone suspension.

And Honda's new anti-lock braking system, or ALB II, gives this red-blooded sports coupé precise, powerful control during an emergency stop or when braking in slippery conditions.

Should you be interested in buying a 1988 Prelude, the range starts at £11,090, moving up to £14,100 for the four-wheel steer model (or £14,850 with automatic transmission).

It probably won't surprise you to learn that the anticipation which preceded the launch of the new Prelude has, in turn, led to considerable advance demand.

So, while we're busy singing its praises we must, in all fairness, point out that there are only a limited number immediately available.

Should you find yourself standing in line on a waiting list, we apologise.

But for those of you who hold out, patience will have not one, but two rewards.

The satisfaction of driving a car that handles like no other car you've driven before.

And the knowledge that it genuinely is the first of its kind. **HONDA**

Mitterrand remains aloof from election hurly-burly

From Philip Jacobson, Paris

Late this afternoon in a village in the Vendée, M François Mitterrand will deliver a brief Armistice Day address at the birthplace of Georges Clemenceau. This special excursion, following wreath-laying at the Arc de Triomphe, to pay his respects to the celebrated "Tiger", France's First World War equivalent of Churchill, strikes many observers as having more to do with contemporary politics than national remembrance.

As critics see it, M Mitterrand is up to his old game, trying to persuade the French that he alone stands above the hurly-burly of what is becoming an exceptionally turbulent run-up to the presidential elections in the spring. While less exalted Socialist colleagues struggle to tread water in *l'affaire Luchaire*, the latest of France's political scandals, "the father of the nation" will not even stoop to declare whether he intends to be a candidate.

Since the entire political community here assumes that M Mitterrand will run again — albeit with genuine reluctance and only because the Socialists seem doomed without him — this nimble footwork is viewed by conservatives with rueful admiration and growing unease.

For M Raymond Barre, a

veteran political infighter whom the polls currently put ahead of the Prime Minister, M Jacques Chirac, as the leading right-wing candidate, it is evidently becoming a bit too much. "All we hear about is François Mitterrand the great sage, the great helmsman, the only one capable of squaring up to the difficulties that lie ahead," sniffed M Barre earlier this week. "Don't ask me to explain it, but whoever stands in the next election can't afford an inferiority complex."

Some might say that M Barre, who seeks to present himself, in the neat phrase of one journalist, as "the great unshakable oak" of French politics, has nothing to worry about on that account.



M Barre: 'the unshakable oak of French politics'.

Although plenty of conservatives are now spoiling for a fight, it is still unclear whether M Barre or M Chirac regards the Luchaire controversy as the ideal opportunity to knock the President off his pedestal. President Mitterrand is a dangerous counter-puncher, at his best coming off the ropes.

For all the growing public concern about the present wave of scandals, any attempt to nail him personally with the damaging allegations of the Luchaire investigation could rebound disastrously. Who knows how much more ammunition the Elysée possesses for use in the various matters currently of considerable embarrassment to the right, or what new scandals may be surfacing?



M Mitterrand: still keeping his opponents guessing.

It is, of course, in M Mitterrand's best interests to keep opponents on the hook as long as possible. He need not declare his candidacy formally until the end of March, and to judge by some typically cryptic observations on television last month, he is in no hurry. "I am telling you what my preference would be, but I am not telling you what my choice would be," declared the man they call the Florentine in the course of insisting that he really had no desire to stand again. "I shall give no one the advantage of being able to say now what my decision will be in 1988."

Yet the more the main political parties insist that it is too early to begin serious electioneering, the more obvious it becomes that the campaign is already well under way. Every weekend sees the big three and their entourages fanning out around France, descending on farms and factories.

True, the President usually contrives to carry this off without looking too much like a candidate on the stump. Just the other day, one of President Mitterrand's senior aides, clearly lacking any communication of more substance, informed the press that the boss continued to view events with "serenity and sang-froid".



Appeal by family of kidnap girl

Madrid — Police scoured the Costa del Sol yesterday for the kidnapped daughter of the Korean opera and pop singer, Princess Kimera, above (Harry Debelius writes).

Four hooded men seized Melody Nakachian, aged 6, left, while her older brother was taking her to school near Marbella on Monday.

Police and family members believe the motive for the kidnapping is financial and not political. A spokesman said her family appealed to the kidnappers not to harm the child, and said her parents are ready to give the abductors whatever they want.

As Melody's brother was driving from the family's home near Estepona, a white van collided with his car. Another car pulled up behind him and two hooded men jumped out of each vehicle. They snatched Melody while holding the car's occupants at gunpoint.

Driver finds babies' bodies

Tokyo (Reuter) — A Japanese long-distance lorry driver whose wife left him last month returned home this week to find the bodies of five babies hidden behind his refrigerator.

Police at Mito, in north-eastern Japan, said they were looking for the driver's wife, who left home after a family row over money. The babies were hidden in plastic bags and shoe boxes.

Ponti cleared

Rome (Reuter) — Carlo Ponti, aged 76, the film director husband of actress Sophia Loren, has been cleared by the Italian Supreme Court of the last remaining charges against him in a fraud case involving large sums of public money.

Tibet talks

Dharamsala, India (Reuter) — The Dalai Lama is to try to reopen talks with Peking on Tibet's independence after recent changes in China's leadership.

Bridge wreck

Moscow (AFP) — A boat hit a Leningrad railway bridge link with Finland and destroyed it a day after it was opened.

Rule extended

Delhi — The Upper House of the Indian Parliament voted to prolong federal rule in the northern state of Punjab for another six months.

Bomb blasts

Singapore (Reuter) — Two bomb explosions rocked Singapore's financial district, shattering windows but causing no injuries.

Reactor back

Moscow (Reuter) — The third of four reactors at the Chernobyl nuclear power station is expected to resume electricity production soon, Pravda said.

Smoking ban

Canberra (AFP) — Australian is to ban smoking on all domestic airline flights from December 1.

Island Aids

Nairobi — Ten cases of Aids have been confirmed on the island of Zanzibar.

Latin democracies bitter about 'model' Chile economy

From Eduardo Caé, Santiago

At a time when the economies of most Latin American countries are suffocating under high interest rates, foreign debts and falling prices for exports, Chile is experiencing sustained economic growth and falling rates of inflation and unemployment.

For the leaders of South America's embattled democracies, the performance of the Chilean economy is a source of bitterness and dismay. While foreign investors shun democracies like Argentina, fresh dollars pour into Chile even though its 14-year-old military Government is widely accused of systematically violating human rights.

In Brazil, a slowing down in the economy has led to widespread urban violence, and Peru has been deeply divided by the recent nationalization of its banks.

President Alfonsín of Argentina, who recently imposed a tough austerity programme to fight inflation, has taken recently to complaining that the industrialized world does not couple its support for the new Latin democracies with concrete economic measures to alleviate the crises caused by foreign debts and the subsidy wars between the United States and the European Economic Community.

"Chile is the model in Latin America," a Western diplomat based in Santiago said. "It's the one who is paying back the debt."

President Pinochet's Government has emphasized policies that have increased and diversified exports, attracted foreign investment and reduced government interference in the economy.

Since 1977 the number of public employees has been reduced by two-thirds, while banks, insurance

companies, agriculture and public utilities have been privatized. Total foreign investment this year is expected to double compared with last year to about \$500 million (about \$279 million), according to the central bank.

"In general, we believe that the private sector should serve as the economy's motor," Brigadier-General Manuel Concha Martínez, the Economy Minister, said. "The private sector should play the principal role at all levels, whether it be in the financial, production or commercial areas."

Given the Government's impressive economic results, Chile's main political opposition does not question the basic tenets of its economic policies. "There is no sense of panic about the future," Señor Fernando de Agüero Garces, the president of the Chilean Industrial Federation, said in referring to the mood among businessmen as a

plebiscite to choose the next Presidential approaches.

Despite the boom, the Chilean economy suffers from the same high interest rates and lower prices for its exports that are hampering economic growth across the continent. The difference, however, is that a broad restructuring of the economy during the past decade encouraged export diversification and forced Chilean industry to become more competitive.

Thus, while in 1973 copper accounted for more than 82 per cent of Chilean exports, it represented only 42 per cent of all Chilean goods sold abroad last year. As a result, the detrimental effects on the economy of the sharp drop in copper prices on world markets were contained.

Export earnings have increased from \$1.2 billion in 1973 to \$4.2 billion last year despite the lower

commodity prices caused by a massive increase in export volume. These earnings, however, are still not enough to meet the interest payments on the country's \$20-billion foreign debt. Last year's deficit of \$600 million was filled through the rescheduling of interest payments and fresh credits from the World Bank and members of the Paris Club, but the outlook for 1989 is uncertain.

In addition to the debt, which has been reduced by \$2 billion during the past two years through debt-capitalization, the chief problems facing the Chilean economy are unemployment and low wages, which translate into poverty for millions of Chileans. While the number of jobless has been steadily declining since it reached 20 per cent of the workforce in 1982 at the height of a major recession, about 13.4 per cent of urban workers remained without jobs last year.

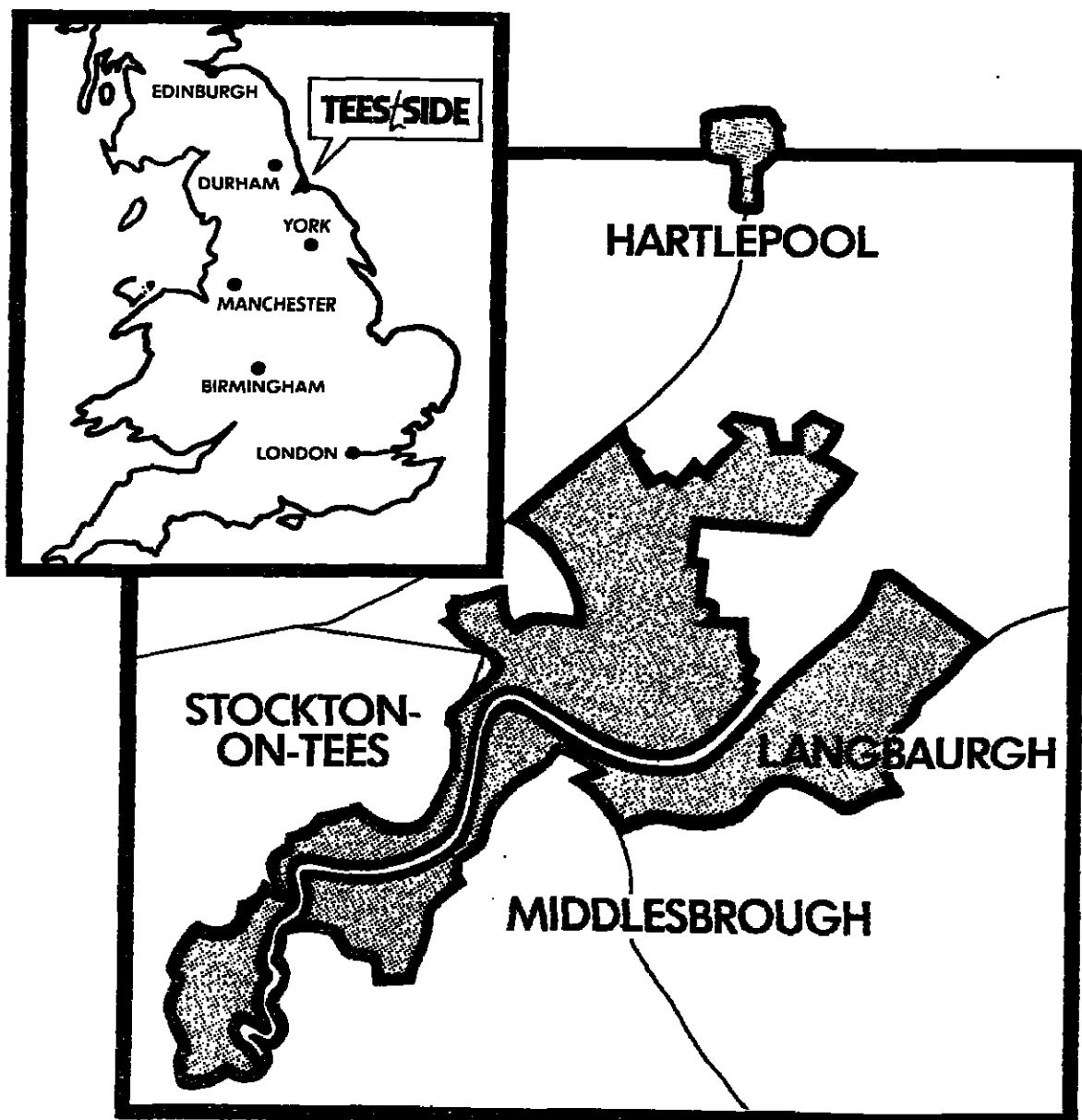
Real wages, which declined by 18 per cent during the 1982-83 recession, have regained only 3 to 4 per cent of their value since then.

The Government, while acknowledging that problems remain, argues that wages must be kept low to bring unemployment down to acceptable levels.

"The benefits of the economic policy have in a general way reached all social levels because we have been successful in combating inflation," said the Economy Minister, General Concha Martínez. He said the 800 per cent inflation rate prevalent at the time of the 1973 military coup had been reduced to just 17 per cent last year, the second lowest rate in Latin America after Venezuela.

Economists and diplomats here say Chile is reaping the benefits of the necessary but unpopular liberal economic policies it adopted during the 1970s.

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'We are setting out once again to be ahead of our time...'

where you have the money follows

Government claims victory in Dhaka battle

'Siege' leaders pledge to fight on

From Michael Hamlyn, Dhaka

Opposition leaders in Bangladesh have vowed to fight on today in their battle to bring down the Government of President Ershad.

As ragged flags fluttered over the bloodstained tarmac where protesters had died from police bullets, three political leaders gave successive press conferences. "The struggle," each of them said in turn, "will continue."

Begum Khaleda Zia, leader of the Bangladesh Nationalist Party, Sheikh Hasina Wazed, leader of the Awami League, and Mr Abbas Ali Khan, acting Amir of the fundamentalist Jamiat-i-Islami, declared that their joint action had been a resounding success.

Although the Government had not resigned, they had forced it to bring the country to a halt by cutting transport to prevent demonstrators reaching Dhaka. "They have literally declared war on the people," said Mr Abbas Ali.

The three leaders announced that their campaign will continue today and tomorrow, with countryside dawn-to-dusk general strikes. A further programme will be announced on Friday.

However, the Government also claimed a victory. Dr Abdul Matin, the Deputy Prime Minister in charge of home affairs, said: "The myth has been exploded that the unity of two ladies will bring down this government. We were supposed to resign yesterday. We didn't. They were supposed to force the Government to resign today. They couldn't."

Dr Matin claimed that 94 per cent of government officials attended their offices yesterday, despite the efforts of the Opposition to prevent government business. They had set an ambitious target of

bringing five million demonstrators to Dhaka, he said. They ended up with 5,000.

"The so-called siege degenerated into an act of anarchy, vandalism, arson and an attempt to create civil disorder," Dr Matin said. The Opposition has been forced back to normal political action with the strike call, he added.

Dr Matin said that three people had died from police fire and that 236 demonstrators had been arrested. The Opposition claims that six people died.

Seen from the top of a tall civil service building in the heart of the city, the demonstrations became a sort of ritual dance, with protesters advancing on the police lines, hurling bricks and stones, and then retreating when the police retaliated with tear gas and a few stones of their own.

The only time the police lines seemed threatened was when the demonstrators exploded two loud grenades or maroons, and the constables quickly backed away.

They fired a number of shots in the air, and finally shot and killed a demonstrator. A snatch squad dashed towards the retreating crowd and dragged the body to a police hut, leaving a darkening trail of blood on the road.

When Sheikh Hasina drove through the area later, she found herself besieged by police, who first snatched her driver's keys and then threatened to tow her away. They did not, however, arrest her.

Begum Zia had a more threatening time when a series of maroons were thrown at her Jeep from the political offices of the ruling Jatiya Party. The offices were later burnt by her infuriated followers.



Youths hurling stones at the police during the protest in Dhaka that brought Bangladesh to a standstill yesterday as the Government tried to keep demonstrators out of the capital.

Ballads and bullets for Manila's crusaders

From Gavin Bell, Manila

A controversial new weapon for combating left-wing death squads in Manila has appeared, to the sound of bullets and ballads. A vigilante-style militia, the Manila Crusaders for Peace and Democracy, was presented to the media at a police station in a slum quarter of the city yesterday.

To the accompaniment of small-arms fire from a target range and love songs from the Joe and Sally Variety Combo, several dozen volunteers vowed to rid their neighbourhoods of criminals in general and communist gunmen in particular.

The group, mostly made up of tough-looking men in jeans and T-shirts, was presented as the vanguard of 1,500 citizens who have pledged to uphold law and order in the city's No 1 police precinct. There are 12 such districts in the metropolis, and eventually the Crusaders are expected to number more than 16,000.

They are to be the eyes and ears, and occasionally the trigger-fingers, of security forces fighting the New People's Army, a clandestine Maoist-style organization blamed for the murders of more than 120 policemen, soldiers and government of-

ficials in Manila this year. The network of informers, many of whom will be armed, has drawn protests from lawyers and human rights groups concerned about possible civil rights violations. They cite abuses and excesses by similar organizations elsewhere in the country.

Major Romeo Maganto, the commander of the first precinct, assured reporters that all of the volunteers were being carefully vetted for "good moral character" and would be firmly controlled by his officers. "I will instill in them the same discipline required of my own men," he said.

He did not believe they would get out of control, and suggested pointedly that human rights advocates ought to concentrate on the activities of communist urban guerrillas.

He then briefed his new recruits on their mission. "We are fighting for the democratic institutions of our government. This is a fight between communism and democracy. It cannot be done by the authorities alone, so I am very happy and grateful for your response."

Major Maganto said local Crusaders would assemble at his station at 6 am every

Saturday for training. This would begin with jogging, followed by small-arms practice and instruction in self-defence techniques.

Many of the volunteers were reluctant to discuss their new civic duties with *The Times*. Mr Jose Lino, wearing a T-shirt with the message "Your baby is our concern", was an exception. A fruit-and-vegetable seller, he said he had often witnessed killings.

"Now we can do something to fight crime. We are all living in fear of the communist killers. We don't want them in our streets. If we see anything suspicious, we'll tell the police." Mr Lino said he was prepared to intervene personally, and to use his firearm if necessary.

Ten of the Crusaders were recruited by Mr Teodoro Cascamela, a building contractor and chairman of a local district council. "The primary goal of this organization is peace and order," he said.

As the volunteers dispersed, Major Maganto said they would go on duty during the night, some of them on patrols with his officers. Asked how long their services would be required, he said: "Until we eliminate these communists."

Tight guard for autonomy debate

Bills arouse Sinhalese fury

From Vijitha Yapa, Colombo

Damage to power lines, a train derailment, the burning of two buses and demonstrations by majority Sinhalese did not deter the Sri Lanka Government from inaugurating a debate on two controversial Bills in Parliament yesterday to create provincial councils which will give greater autonomy to the minority Tamils.

The session was conducted amid the tightest security ever around Parliament and in Colombo, after the proscribed Janatha Vimukthi Peramuna (People's Liberation Front) had threatened violence, including damage to government property and public transport, if it went ahead.

There was an armed soldier every few yards on the road leading to the building and armoured cars stood by at the entrance. The Navy patrolled the waters round Parliament,

which is situated on an island at Sri Jayawardenepura, Sri Lanka's new administrative capital.

The House witnessed angry scenes when Mr Gamani Jayasuriya, the Minister of Agriculture, was not allowed to take part in the debate. He had already announced that he would oppose the proposals, and is expected to vote against them when the vote is taken tomorrow and then resign. The Speaker said the minister's name was not in the list submitted to him by the Government Whip, and therefore he could not speak.

The Bills were introduced by the Minister of Plantation Industry, Mr Montague Jayawickrema, who said the Government had no intention of infringing the sovereignty and unity of the island.

Opposition MPs criticized

the proposals, saying they gave too much power to the Tamils. But the Government, which has a five-sixths majority in Parliament, will have no difficulty in getting approval for the Bills.

Police said a powerful bomb which had killed more than 30 people and injured more than 100 in the busy Maradana district about a mile from the heart of Colombo on Monday had been carried in a car. They suspect the JVP of being responsible, dismissing speculation that guerrillas of the Liberation Tigers of Tamil Eelam were involved.

Reports from Jaffna, in the island's Northern Province, said the Indian peace-keeping force killed 25 Tiger guerrillas in encounters during the last 24 hours. State radio said six Indians were injured in two skirmishes with the rebels.

Friar takes woman's place as bandit hostage

From Roger Boyes, Rome

An extraordinary gesture by a Franciscan friar has freed a wealthy woman kidnapped and held to ransom by Sardinian bandits.

Signora Piera Demurtas Commida, aged 41, was freed after four months of captivity in the rough hinterland of Sardinia. The bandits - who are following a tradition of hostage-taking on that craggy island - had demanded a

ransom believed to be several hundred thousand pounds.

After months of inconclusive negotiations and fears about the life of Signora Commida, a 36-year-old Franciscan, Father Giuseppe Solinas, from the Sardinian monastery of Bonorva, offered to take her place.

There was a long silence from the bandits. Then last Friday night a group of men with bandannas wrapped round their faces entered the

Franciscan monastery and snatched Father Giuseppe.

On Monday night Signora Commida was dumped in the fields near Fonni, in the centre of Sardinia, dressed in a man's filthy suit.

She was completely exhausted, but is said by her family to be in good condition, having been well fed on food that included hot meals cooked in a cave. The Sardinian bandits have thus kept their end of the bargain, but the

Franciscan is being held until the ransom is delivered.

Signora Commida, the mother of two children and the wife of a wealthy landowner, has been questioned by police, who are trying work out the exact location of the bandits. The gang is said to be armed with shotguns and knives.

The head of the Franciscan Order has been alerted, and the Pope is said to be showing an interest in the case.

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TEES/SIDE

Initiative Talent Ability

...where you have initiative, talent and ability, the money follows' the Rt Hon Margaret Thatcher, Prime Minister, Teesside, 16 September 1987

SPECTRUM

To tolerate or to deplore?

Today the General Synod debates its attitudes to homosexuality. Sally Brompton talks to two ministers in neighbouring parishes who hold radically conflicting views

While Britain's Anglican clergy awaits the outcome of the General Synod's current battle to determine its latest interpretation of good and evil, the views of the Church of England's grass-roots ministers are as complex as the ambiguities in the Bible itself.

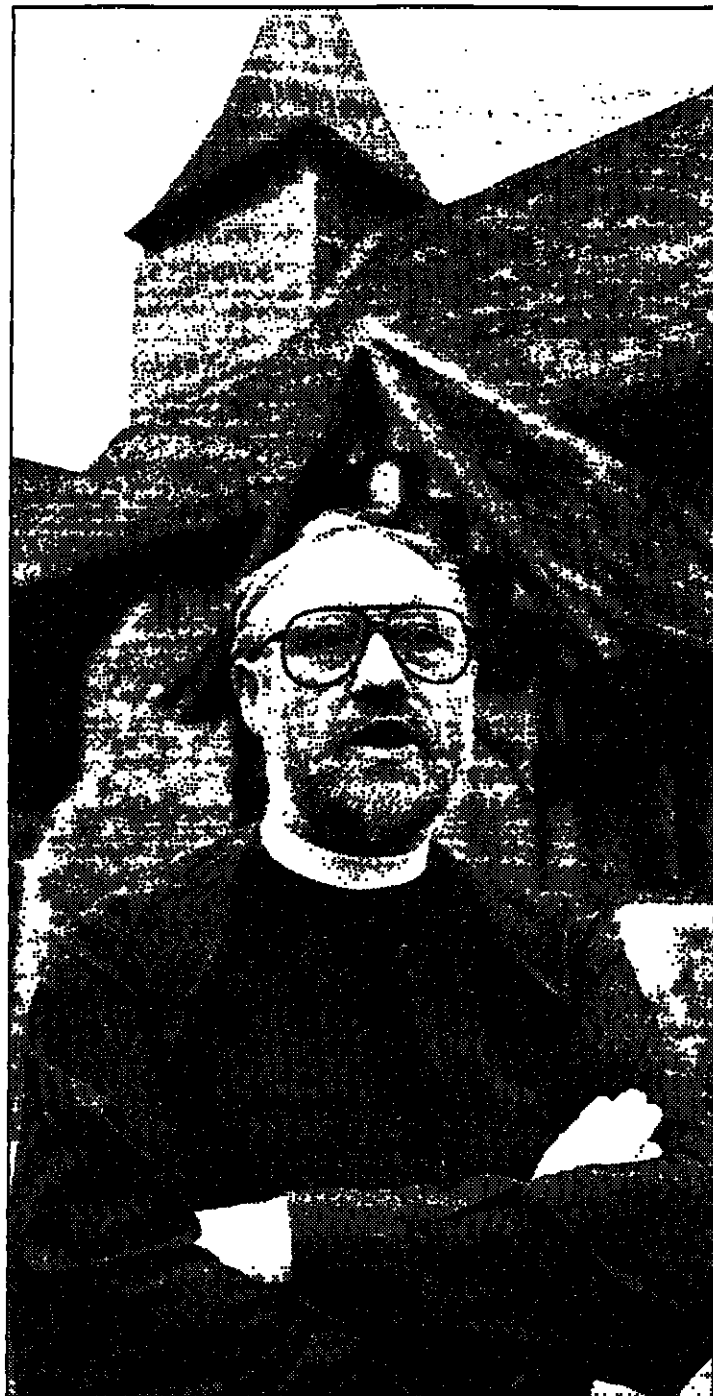
Loosely divided into those governed by traditional conservative beliefs and morality and the relatively new liberal lobby, the reactions of the men in the pulpit range from the fanatical to the affronted, and from the benign to the simply baffled.

They are men like Father Neil Richardson and the Rev John Weeks, parish priests bound together by a sincere vocation and desire to spread the gospel, yet separated by moral convictions so diverse that they might almost belong to separate cults.

The fact that Richardson and Weeks graduated from the same theological college in Salisbury and minister in the same west London borough merely serves to emphasize the profound divisions in the modern Church of England.

While their parishes are just a few minutes drive apart in the multi-class and multi-cultural suburb of Ealing, Richardson and Weeks represent either side of the moral dilemma regarding homosexuality and promiscuity being debated by the Synod.

Neither man fits into the traditional pre-war mould of the moneyed upper-class. Oxford-educated, Richardson is a "gentleman of the church" which the Church of England was once held to be. Richardson, aged 41, comes from a northern background with a solid tradition of Christian socialism. His father was a tailor's cutter, "an ordinary working man", and Richardson went from secondary modern to technical college where he "managed to gather together enough O and A levels to train as a teacher", teaching English and religious



'Homosexuals have got as much right to sexual expression as everybody else; we should look for the good in it and encourage fidelity'

Neil Richardson (left), Rector of the Holy Cross Church, Greenford

"The whole practice of sexual intercourse between men I find abhorrent. It appals me. I cannot understand it because the act is entirely negative, it has no creative purpose and is entirely contrary to the creative order of things and the way that we as human beings have evolved."

"Even so, I find that I can have sympathy for a person who is torn apart by the realization that he is homosexual not just by tendency but in practice. But I do believe that those who are unrepentant, practising homosexuals with more than one partner should not be priests."

Although the two men meet regularly at deanery synods and clergy chapter meetings, they have never discussed their personal views, although Weeks recalls one meeting of the local high school board, of which they are both governors, when "we were very much in disagreement".

"We're just normal colleagues, friendly but not friends," Richardson says. "We're certainly not bosom pals." Weeks agrees. Even so, when he and his wife first moved to Hanwell they were invited to lunch at the Richardson and Richardson has been known to drop into Weeks's rectory to borrow the odd bit of church music. When they do meet, however, they are more concerned about comparing notes on funeral directors or roof repairs than their individual philosophies.

Richardson ("I'm very much a moderate") maintains that "homosexuals have got as much right to sexual expression and sexual satisfaction as everybody else; I think we should look for the good in it and encourage fidelity and strength of relationship". Weeks ("I see myself as a liberal traditionalist") says: "I'm not certain how faithful a relationship can be between two males. I have a nasty feeling that it is far more difficult for homosexuals to be faithful within a relationship than it is for heterosexuals."



'The practice of sexual intercourse between men I find abhorrent. It appals me. It is contrary to the creative order of things'

John Weeks (left), Rector of St Mary's, Hanwell

Weeks does not approve of what he describes as Richardson's "political gospel", particularly when it comes to encouraging gay rights in schools. For Richardson, however, it is an integral part of his beliefs. "I think the question of sexuality should be treated honestly, sympathetically and sensitively in schools. I think we should teach children that there are some people who are homosexual and that this is for them a proper and natural outlet for their sexual energy and that they have every right to that loving and expression, in the same way that other people do." Even so, he failed to convince the local parents who met him recently with cries of "Throw a noose round his neck" and "Take his collar off".

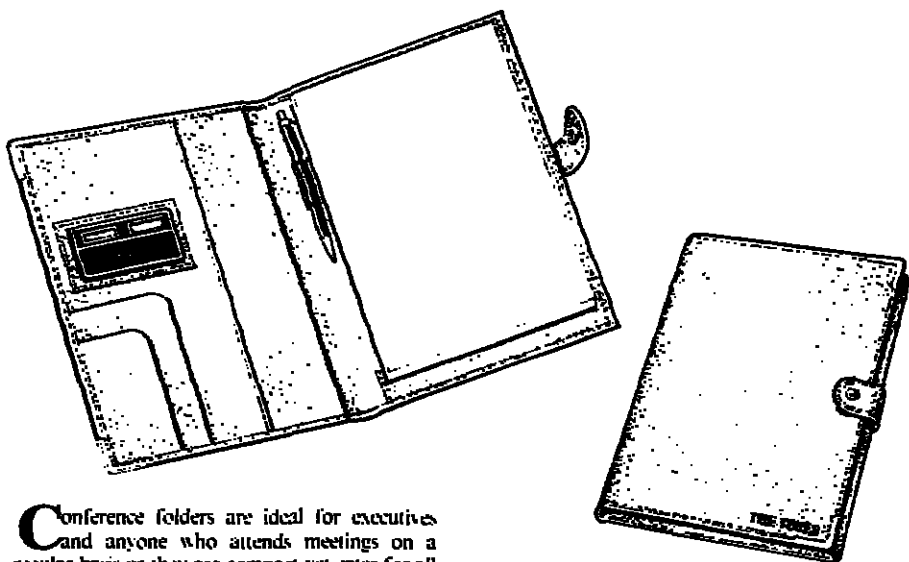
Weeks's view is that sex should be confined to heterosexual married couples. He refuses to marry divorcees, although he offers them a special service of blessing to follow the civil ceremony. He regards it as the clergy's duty to take a moral lead. "I don't think we should be put on pedestals but people have very high expectations of us and I get very hurt at times when their perceptions of clergy are tinged by what they read in the tabloids."

"I think my role is really to be the opposite of what the world pursues in many ways. I think we are concerned with the quality of relationships within the pastoral family."

Richardson, however, believes that "the Church is a reflection of the people and the society of which it's a part. I am frustrated most by the feeling that I am dealing with volunteers. You're not in a command structure. You have to deal with change at a much slower rate than you want to deal with it because you've got to take your congregation with you. The hardest part is trying to win over the volunteers to your way of thinking."

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Genius straight from the tube

As another Van Gogh is auctioned, restorers are revealing his secrets

In 1889 the artist Vincent Van Gogh entered an asylum after years of isolated, destitute living dependent on his devoted brother Theo to keep up both his morale and his supply of paints.

His work was ignored by the critics - apart from one, that is, Albert Aurier, whose words turned out to be prophetic: "This robust and true artist, with the brutal hands of a giant, with the nerves of an hysterical woman, with the soul of a mystic... will experience some day the joy of rehabilitation, the repentant cajoleries of fashion? Possibly."

"But whatever happens, and

even if it should become fashionable, as is very unlikely... I do not think that much real sincerity will ever enter into the admiration of the public at large."

This week, Van Gogh is the art world's darling, and all eyes are on his painting "Irises", coming up for sale at Sotheby's New York today. But, with the estimate standing at \$20 million (£11.2 million), Aurier's issue of sincerity is still valid.

What does this painting actually comprise? "Irises" has never been technically analysed or restored and so no one knows exactly what the billionaires will be bidding for.



Giant: Van Gogh self-portrait

According to John Tancock at Sotheby's, it probably took the artist a number of days to paint. But it can safely be assumed that he made it with commercially produced materials on cheap canvas.

These he used to order

through his brother. Lists include requests for "10 more metres of canvas at 2.50fr per metre; zinc white: 20 of the biggest tube." Two days later he would write and say he had used up his entire stock.

This week the National Gallery in London publishes its annual "Technical Bulletin", in which it describes in minute detail recent analysis and restoration of "A Cornfield with Cypressess".

This painting is one of a group Van Gogh repeated in his studio, often using one to inspire the next. For this reason there is little underpainting to be found. After taking a series of x-ray and ultra-violet photographs as well as paint samples, the Gallery discovered that Van Gogh must have worked his paint straight on to the canvas

from the tube, mixing it there as he worked.

As regards cleaning, the Gallery had to abandon its normal procedures of washing with cotton wool swabs due to the mountainous nature of the paint surface. Instead, the restorer Tony Reeve used a long-haired brush to clean the surface at every angle.

Van Gogh prophesied that the colours of the Impressionists would fade with time. They were, he said "unstable, so there is all the more reason not to be afraid to lay them on too crudely." But the National Gallery was astonished at the resonance revealed. "It was a real surprise to see they had kept such brilliance," says the curator John Leighton. Whoever buys "Irises" should therefore have treats in store.

Sarah Jane Checkland

CONCISE CROSSWORD NO 1410

1 Give account (8)	6 Adolescent skin pustules (4)	14 Relating to Middle Ages (6)
5 Homeless child (4)	7 Frustrated (6)	15 Struggle (6)
9 Restrain (7)	8 Kebab (8)	17 Hard skin (6)
10 Nose-touching greeting (5)	11 Vibrance (8)	19 Act (4)
11 Hebdomadal periods (5)	12 Express mirth (5)	22 Detestable person (3)
12 Express mirth (5)	13 Moist, damp (5)	
13 Moist, damp (5)	14 Lock of hair (5)	
14 Lock of hair (5)	15 Indo-Aryan (5)	
15 Indo-Aryan (5)	16 Intuitive talent (5)	
16 Intuitive talent (5)	17 Bullock (5)	
17 Bullock (5)	18 Objective reaching (7)	
18 Objective reaching (7)	19 Wagging earth goddess (4)	
19 Wagging earth goddess (4)	20 Ninepins (8)	

DOWN

1 Senseless talk (6)
2 List of times (8)
3 Tease (3)
4 Wandsworth gardens (9,4)
5 Engage (8)
6 Engage (8)
7 Engage (8)
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SOLUTION TO NO 1409

ACROSS: 1 Fleece 5 Engine 8 End 9 Prompt 10 Gemini 11 Star 12 Abolition 14 Drophead coupe 17 Narrator 19 Eich 21 Stifle 23 Ballet 24 Ail 25 Urgent 26 Everts

DOWN: 2 Larva 3 Yom Kippur 4 Rerace 5 Edged 6 Gums 7 Nonstop 13 Chou En-Lai 15 Reactor 16 Durable 18 Treat 20 Chest 22 Fox

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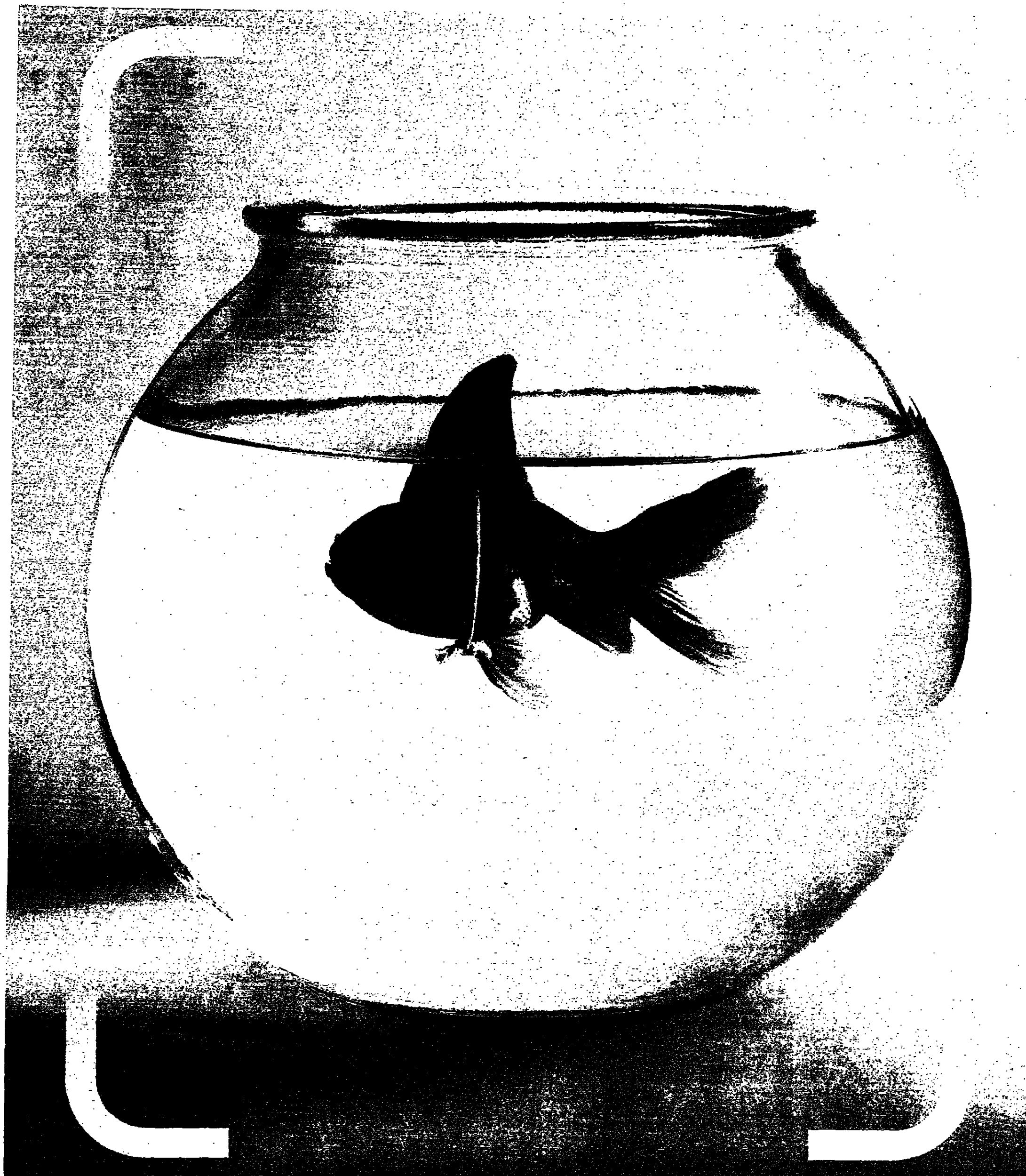
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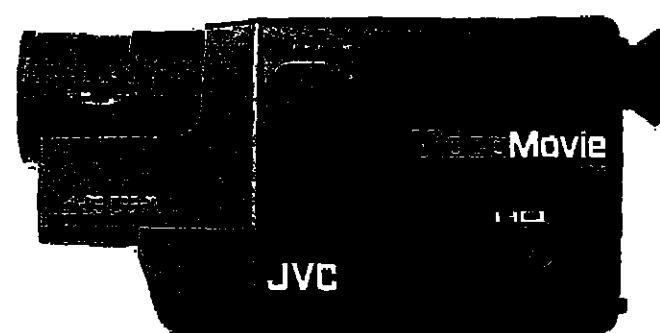
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JVC
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THE TIMES DIARY

Will the Ys go dry?

It would take a hardened betting man to open a book on the replacement for Kenneth Clarke as president of the Young Conservatives in March. The ruling YCs are determined to fight off a bid for control from a more Thatcherite faction by ensuring that a prominent moderate gets the job. But the tide is decidedly limited. Most of the YCs still in the Cabinet have held the post, which changes annually. Hotly tipped, however, is Norman Fowler — not dripping, but wet around the gills if you look closely, they say. Luckily the organization usually opts for a balanced ticket to head its committee and there is an abundance of Thatcherites in the junior ministerial ranks to fill the vice-chairmanship.

Open society

Dick Caborn, the new chairman of the Tribune group of MPs, is to press the weekly magazine of the same name to stop publishing classified ads offering "beautiful Filipino ladies" for marriage. Phil Kelly, *Tribune's* editor, last week tried to ban them after complaints that they were unsuitable for inclusion in a socialist weekly. His proposal, however, fell on the stumbling block of internal democracy when half his staff, fearful of being accused of censorship, voted for the mag to continue to remain full of Eastern Promise Introductions.

Limp excuse

MPs who played, and lost, in the weekend football match between the House and the Lobby (result 3-4) are now limping around Westminster, and three have been forced to seek medical attention. The walking wounded, who include Labour MP's George Galloway, goal-scorer, Frank Doran, Brian Wilson, and Douglas Henderson, were far from used to the artificial turf at the QPR ground. One who remains unscathed is the solitary female player, Mo Mowlem.

White Tebbitt has been hogging the limelight acquiring strings of directorships. John Biffen, the former Leader of the House, has quietly taken up a boardroom post with Glyndwr, the Aga manufacturer. This takes the Shropshire Lad back to his roots, for he started his career with TI Group in Birmingham in the Fifties.

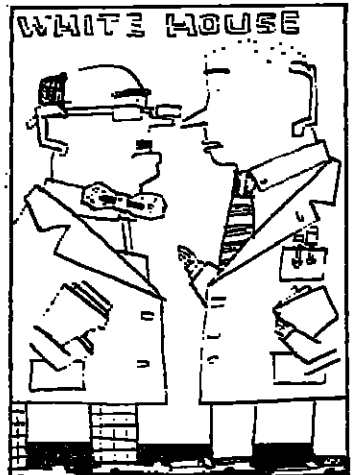
Now we know

I have been reluctant to join the universal slanging match against British Telecom and its directory enquiries until now, but an experience last week has changed my mind. When I rang to check the number of 10 Downing Street, after a BT message reported that it was not available, I was asked for the name of the occupier. After further questions, I was told the subscriber's problems were attributable to System X.

Ladelling it on

Kitchen sink dramas continue over who exactly supplied the wrong sized spoons to the Navy (PHS October 1). Officers on HMS Bristol started by complaining that the RAF (responsible for all MoD stores) had supplied them with over-sized pudding spoons and asked Lord Treigame, the defence procurement minister, to investigate. The RAF, however, says it's all the Navy's fault because naval supply depots had been given all the dessert spoons they needed but sent out tablespoons instead. Now the RAF has persuaded Roger Freeman, the Defence under-secretary, to rebut the slur on its good name. He has sent Lord Treigame a sample washing-up brush on the RAF's behalf, suggesting that the Navy might like to use its bristles as toothpicks.

BARRY FANTONI



Fly operator

Anyone who goes about calling himself a writer and an *homme d'affaires* clearly needs close watching. So when a Paul-Loup Sulitzer announces that the Cessna 172 which carried Mathias Rust into Red Square and thence to a Soviet jail is to become a symbol of "peace, liberty and achievement" I wonder what the catch is. It turns out that the Cessna is now under guard somewhere near Paris and Sulitzer wants to launch a petition directed at Reagan and Gorbachov for "a better understanding among peoples of the world." Mmm... Sulitzer, with others, owns the rights to the commercial exploitation of the plane in France, Belgium and Switzerland.

PHS

Slash the US deficit and all could suffer

by Keith Smith

a link between the budget deficit and the US trade deficit, cutting the budget deficit is unlikely to solve all the problems; nor is anything other than very gradual adjustment likely to be good for the world economy.

Why is this? On the one hand, it is frequently forgotten that the US budget deficit has already been cut sharply over the past year. For that reason it is unlikely to be behind America's increasingly worrying trade performance. On the other, the measured Federal budget deficit is a very poor indicator of the US government's fiscal policy. What matters from the point of view of trade is the ratio between debt sales by the public sector and GDP: if this is high, then the government is adopting an expansionary aggregate demand policy which will show up in increased imports.

Here we must look beyond just central government in Britain, for example, the public sector financial deficit is made up of both central and local government transactions. In the US, federal deficits are offset by surpluses at state level: during the 1980s, state surpluses have averaged just 35 per cent of the federal deficit. If

the two are consolidated, then the debt sales to GDP ratio of the US is not significantly different from the average among its trading partners in the OECD. In which case, the federal deficit is a misleading measure, and it seems difficult to see US trade problems as deriving solely from fiscal profligacy.

Trade deficits may equally well derive from other competitive weaknesses in US industry, which might explain why the US trade deficit has been so unresponsive to the appreciation of the yen and the fall of the dollar over the past 18 months. So while budget cuts might reduce US imports, the budget deficit is far from the whole story behind the US trade deficit and financial uncertainty.

What, then, would result from a reduction in the budget deficit? Since US growth is already slowing, even a slight fiscal contraction will raise unemployment and generate a recession. Under such circumstances there is no question of stability being restored to financial markets. But a US recession would have wider effects: on growth world-wide, on Third World debt problems, and on Britain. It is worth remembering that the US is the only developed country with which Britain runs significant surpluses in manufactured trade: that increased exports to the US are an important part of our marginally increased share of world trade; and that our exports to the US will undoubtedly decline if the US solves its trade problems through recession.

But there is an even more serious aspect. A US recession will make the protectionist legislation currently before Congress unstoppable, and with that a worldwide slowdown will be inevitable.

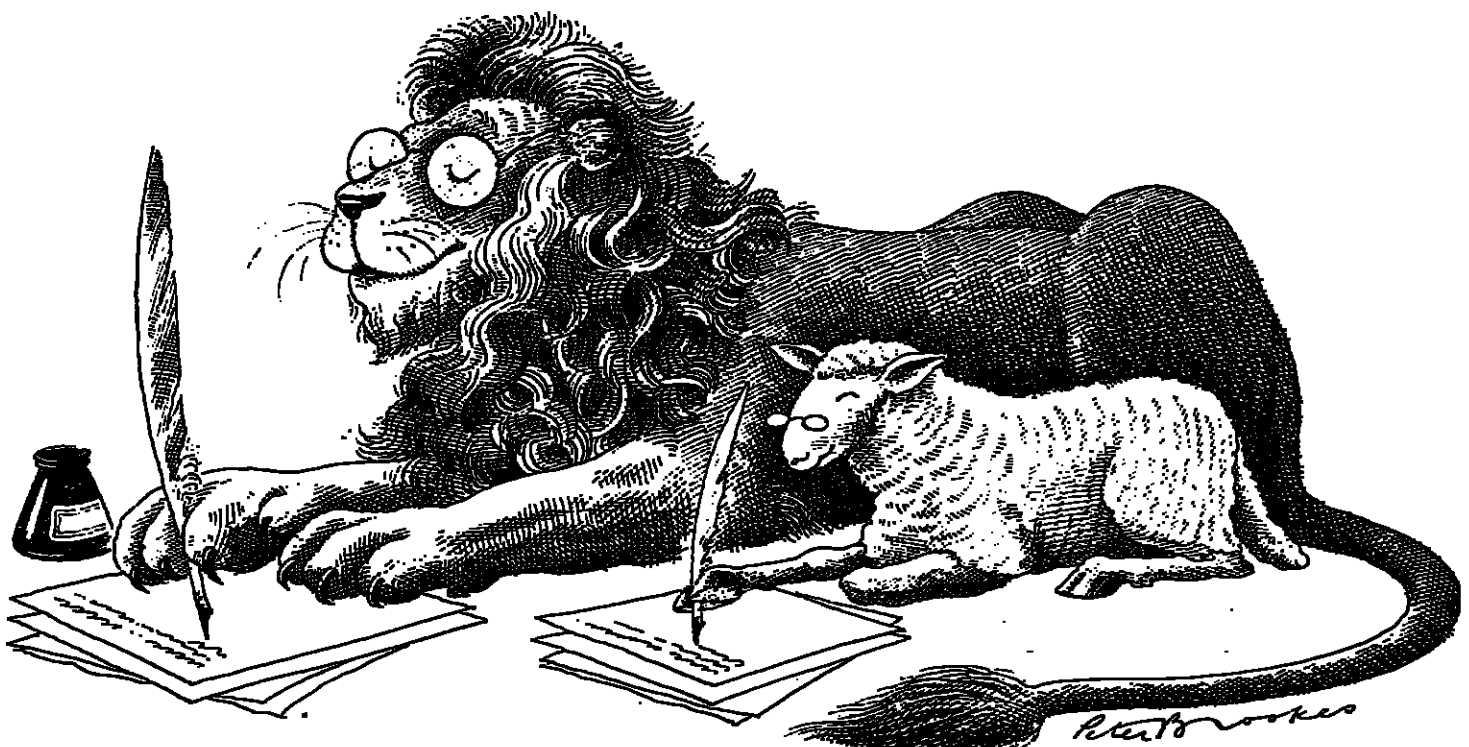
For these reasons, the deflationary policy being pressed on the US from London is both short-sighted and dangerous. In fact, the Chancellor has opted for the worst of both worlds: a sterling-dollar appreciation through Group of Seven co-operation, combined with a US fiscal deflation.

Are there any policy alternatives? The problem is to achieve a fall in the US budget deficit without being panicked into a timetable which would generate a world recession. One approach would be to drop the misleading rhetoric of "prudence" which surrounds Westminster's policy making and support an internationally co-ordinated expansion through the G7 process.

Timing is critical here: appropriate G7 policy should be in place before any White House-Congressional agreement to mitigate the contractionary effect of such an agreement. Without this, and without a less moralizing and more gradual approach to the question of the US budget deficit, the danger of world recession will remain acute.

Keith Smith is lecturer in economics at the University of Keele, and author of *The British Economic Crisis* (Penguin).

Literature for all



We are about to make changes in the school curriculum that will establish priorities between subjects, and priorities within them. English language is to be given the role of a core subject. Where language goes, there will be literature, some of it (one hopes) the linguistically and intellectually sophisticated literature of the past. But which past? Whose past?

The Department of Education's consultation document on the national curriculum, published in July, wisely acknowledged that it must depend on who the pupils are now and where they have come from. We should ensure, it says, "that all pupils, regardless of sex, ethnic origin and geographical location, have access to broadly the same good and relevant curriculum and programmes of study." True, it goes on to speak of a body of pre-existent knowledge, the "key content, skills and processes which they need to learn." But it also respects "relevance to the pupils' own experience" and "continuing value to adult and working life."

These requirements are finely met by literature in principle. It provides models for using the language, most universal of all skills in advanced society: it opens the door to experience, personal and social, in the adult world. This does not mean that it is a simple matter to choose a syllabus for literature that rises to the challenge of a new and diverse school population, at home as well as abroad.

The Secretary of State for Education is asking a radical and dazzlingly interesting question. As a question government puts to professional academics — it takes it — it is more typical of the 19th century than of the 20th. The Victorians planned programmes of mass education and drew up syllabuses for them within new, or reformed, universities, only recently departmentalized into the modern breakdown of subjects. With those neat fences built, modern academics could sit down to specialize, meaning that they steadily perfected the codes in which they could speak, within each subject, to one another.

High-tech in literary criticism has characteristically meant refinements in close reading. The successive innovations — practical criticism, new criticism, deconstruction — though antagonistic theoretically, are alike in classroom application. They facilitate the subtle, in-faculty discussion of a single poem, or a passage from a longer work, written by a writer whom we, teachers and students, know or are expected to know. How do we determine which books to read and to recommend? The strange answer, most of our cleverest critics, is that this all-important issue was settled before we came on the scene. But by whom? Some talk of professional

opinion, others of the verdict of history: disinterested judges, allegedly, but nameless, textless, unchallengeable. It is no criticism of close reading, the core skill of our discipline, to say that it cannot be all-sufficient. The time is overdue for us to step outside the containing structures reared by Victorians. In order to see where we now want to conserve, where to build for ourselves.

It can't be much more than 400 years since the centralized nation-states of western Europe, such as England, began to cultivate their own pasts, including their vernacular literary pasts, as a means of raising national consciousness. For about half that time, those who took a patriotic pride in native English (and in Scottish and Welsh) literatures were often not nationalists, in the modern sense of rallying behind the nation's leaders. From the 17th century on, it became a popular amateur pursuit among the gentry and middling sort to collect vernacular books or the ephemera of popular culture. Pepys's huge collection of ballads, now in Magdalene College, is about to be published, and it illustrates the appeal of native alternatives to the aristocratic classical tradition.

In the recent Commons debate on the future of Latin, we heard heartfelt references to 3,000 years of European culture. The same line of legitimacy was invoked in the 18th century to justify that period's truly conspicuous consumption in the arts — in architecture, or in classical statuary. But the classical heritage was articulated contested by other people's traditions.

The new middle-class journals, with their largely provincial readership, encouraged the emergence of a more British, non-Latinate literary past, including ballads, Gothic tales, Elizabethan lyric and drama, and (for the learned like Cambridge's Thomas Gray) Anglo-Saxon, Celtic and Old Norse. Those who claimed that literature was originally simple and spontaneous were not themselves especially simple, and some of them invented their evidence, but they got what they wanted from history by remaking it. That generation, as

well as the Victorian, is one possible model.

A single, official English literary history emerges only in the 1820s. The monoliths which European nation-states then made of their cultural traditions are deeply impressive, since they served all sorts of civic purposes, from mass literacy to nationalism, while remaining usefully economical. Critics around 1830 made the single line of English poets, stretching (almost) unbroken from Chaucer to Tennyson. The so-called literary canon, a significantly theological term, was as characteristic of the age of its birth as the railway, and as much the symbol of British achievement.

Wordsworth emerged *primus inter pares* among the other five Romantics, then Coleridge, Scott, Byron, Shelley, Keats — because he taught a stoical, essentially optimistic acceptance of suffering, and because his vision of nature represented England as a pastoral society, which was comforting in other ways.

The impact of the canon on all our perceptions is perhaps most striking when we reflect how quickly and how totally it changed the look of the two literary generations before its acceptance. In the age of Adam Smith, large numbers of general readers were able to buy or borrow books for the first time. The novels and poems offered to these readers were often quotidian in their concerns, and direct, non-specialized in their vocabulary and range of allusion. Many authors were women; some of the best poets, we might now agree — like Burns and Blake — came from the ranks. Nineteenth-century professionals, journalists and academics, made great writers into an officer class, and imposed restrictions on the entry of women and NCOs. The canon looked harmonious rather than contentious; learned or polite rather than artless or common; national, rather than provincial or sectarian on the one hand, or dispersed and international on the other.

The case against continuing with that canon as the basis for university teaching is by now formidable. Over the years it seems to have acquired a weird momentum of its own, and to have introduced various restrictive practices into criticism. Some originally pragmatic choices ac-

quired fixity because, by the mid-20th century, if you are a dead author and not in the canon you are probably not in print. The number of writers one must study gets fewer, and the number of poems by each writer gets much fewer, as time goes on. The questions that can be asked of major figures dwindle in number and importance with the fading of minor ones. The relations between texts are always of crucial significance, but it was left to 20th-century scholars to claim that only major texts and major authors have meaningful relations. Keats now communes too often with Shakespeare, Wordsworth with St Augustine, everyone with the Bible. In the end, evaluation itself is threatened: how can you operate the techniques for telling who a major writer is, if you don't know what a minor one looks like?

Even in its adjusted modern form, the canon is being rapidly overtaken by events. Already within the last generation some academics at Yale and Cornell have been redrafting literary history, while often denying that there is a literary history worth studying. Northrop Frye, M. H. Abrams, Bloom and their colleagues and pupils have quietly installed their own line, which give the modern East-coast intellectual his own appropriate intellectual genealogy, and is also, perhaps accidentally, contemporary with the independent history of the United States.

This line begins with Kant and runs through Blake, Wordsworth, Coleridge, Shelley to Hegel, Emerson, Carlyle, Whitman, Nietzsche, Freud and Wallace Stevens. German thinkers play a large part in the New England canon; many of the academics constructing it seem to have spoken German as their first language. Within another generation, as wealth and prestige within the American university system shifts to California, we are surely destined to see another revision, this one perhaps reflecting the interests and backgrounds of California's Hispanics and Chinese.

The surprising feature of the Yale-Cornell canon is how many of the essential features of the old British-built canon it retains. In the future, and surely very soon now that most readers of English are in India and China, we shall want to replace the old thin line of national heroes with a richer and more credible notion: that writers represent groups and attitudes within the community, and therefore from time to time come dynamically into contention with one another.

This is an edited text of Marilyn Butler's inaugural lecture yesterday as King Edward VII Professor of English Literature at Cambridge. The full text will appear in *The Times Literary Supplement* on December 4.

Digby Anderson

A prime case of myopia

Last week Parliament debated the government's intention to stop handing out money to unemployed young people who refuse places on training schemes. Much of the opposition to the proposal is based on the view that it is either an evasion of or even an attempt to conceal the "real issue", which is the lack of jobs for young people.

It is felt to be especially disgraceful that 1,260,000 young people, some of whom have just left school and "should" be starting their working lives, find there are not enough jobs to go round. And this special disgrace is tied up with certain not very clearly articulated ideas about wasting their potential and stunting their development. Further, because they are young and consequently only about to enter the labour market, they are assumed to have a special innocence. The absence of jobs in no way their fault. It is something which happens to them as a result of adult politicians, adult monetarists and adult employers.

If, for progressive persons, unemployment is always an evil, then the lack-of-jobs-for-young-people is the worst evil of all. In the now hugely popular, if obscure, language of rights, it is "our young people" above all who have a "right to a job". To deny them this "basic right" is black injustice. It is also likely to lead them into despair, crime and anti-social attitudes. Who can blame an "innocent" young person who, "denied a job", the source of income and status in our materialistic society, becomes frustrated, demoralized and lashes out at a telephone box or elderly lady? If anyone is to blame it is surely the system, better still, Thatcherism.

But last week we were also told in a portrait of the young unemployed in *The Director*, based on employer returns and information from the Manpower Services Commission's skills monitoring unit, that fully 50 per cent of the innocents have no qualifications. After enjoying 11 years of council schooling at the taxpayers' expense, they have achieved, at least in terms of formal qualifications, nothing. Despite the clearly advertised trend towards jobs demanding qualifications, they have amassed none.

There have been other studies which show a poor attitude to work, bad timekeeping, dishonesty. And for years the rate of participation in crime and offences of these young people has exceeded that of all the rest of the population put together. It may well be that their teachers share responsibility for their condition, but it is plain that a number are currently unemployable or worth very little to an employer. Far from unemployment being something imposed on them by malicious employers, the explanation for this number must be sought and the blame laid among those young people themselves, their teachers and parents.

Again, last week, the news-

papers carried reports about the changes in China's leadership. Much fun was had over the fact that 83-year-olds had finally given way to 73-year-olds. In case anyone missed the point, the 73-year-olds were called "sprightly".

What an amusing and amazing thing, allowing oldies to run a country. Have they not heard that persons over 65, preferably over 60, should be compulsorily retired, locked in gardens with secateurs, exiled to concrete hotels in Yugoslavia for three winter months at a time or sent ricocheting round the country on free rail passes? No right to work for them. They "need" a right to retirement and state welfare dependency. Nor have I ever heard it suggested that the lack-of-jobs-for-elderly-people is liable to lead to their smashing telephone boxes or attacking youths.

Despite the extended longevity of the average life, which means that 60-year-olds are often extremely healthy and far from "old", and which also means that continued earning is desirable to fund longer retirement, despite substantial evidence that those aged between 40 and 60 score better on a number of work virtues such as low absenteeism, and despite their proven experience, the pressure is still for earlier retirement and employer discrimination against those older than 40.

This last is a peculiarly British phenomenon and almost totally unjustified by research. Unfortunately, dominant practice fuels attitudes. There is only one thing more pathetic than an employer adopting a rigid code that, however talented and useful, all employees must leave at 65, than to hear a talented and useful 64-year-old trying to convince himself and everyone else in the pub that he is indeed getting old, finding the travelling too much and ardently looking forward to full-time azalea worship, next birthday.

The point is not that we should return to the position of, say, 1911 for which the participation (in work) rates show little age cut-off at all and encourage all elderly people to work or, God forbid, that we should copy the United States and introduce anti-age discrimination legislation.

The point is that there is a proper and fascinating debate about the comparative rights or, much better, deserts of different groups to the labour market. Our outrage that someone is unfairly unemployed and even our perception that they are unemployed depends on our assumption about who "should" be working. As so often, there is usually more difference in deserts within these groups than between them which makes it all the more desirable that generalized norms, and the rigid expectations they encourage, should be abandoned. The prime mover and worst offender of the upper age range is the current state pension scheme. The author is Director of the Social Affairs Unit.

however... Pearson Phillips

My brief seat of power

My friend Annie does not like a certain gentleman, who will remain unnamed by me. "I could never trust him," she explains. "He was the kind of man who wore suits." Now, hold on. I've got a suit, too. Sometimes I even wear it. "Yes, but it isn't a money-making suit."

That's true. It's a money-spending suit. It also has a subsidiary role, as a wife-acquiring suit. It is a huge and expensive product of the tailor's craft from Savile Row which demands some kind of active participation from the wearer. I can't just put it on. I have to live up to it. This has normally meant either spending too much money in the Savoy grill or getting married, both of which activities are well above my station. It has seen service at two weddings and a decade of lunches. Wearing it gives me that heady feeling of guilty power that young princes probably feel when they first put on the uniform of a field marshal.

It was, in fact, all on account of a young prince that I became trapped into this treacherous garment in the first place. What follows may come as a bit of a shock to Buckingham Palace. I played only that I was doing my journalistic duty, as I saw it.

My assignment (for another newspaper) was to write an article on Prince Charles's wardrobe. The best way of getting close to this exhilarating topic, I decided, was to form some kind of relationship with the royal tailor. And the easiest way to do that was to go to him for a suit.

I chose a dark, navy blue, pin-stripe. The fittings proceeded famously. As tape measure and chalk were wielded, I picked up a few forbidden tidbits about the problems of royal shoulder droop and pocket sag, which were what I was there for. As an added bonus, a virtual by-product, I became more and more impressed by the phenomena of the suit itself. Even in its rough, unfinished state I could see that it was going to be an example of what New Yorkers now call "power dressing". It was going to do things for me.

And then, suddenly, everything seemed to go wrong. It was the final trouser fitting. The last alterations and adjustments had been made. The soft, exotic cloth should have been clasp the humdrum angularities of my lower frame in a flattering embrace. But that simply wasn't happening. The legs were obviously too long. The bottom was too big. And there was room to spare around the waistband.

Imagine the pandemonium in the fitting room. The under cutter called the senior cutter. The senior cutter called the head cutter. A man who looked and behaved like a surgeon arrived and called for "the notes". A young man whose job it had been to write down the mystic measurement symbols as they were chanted out began to look even paler and seedier than he had already. I even began to feel vaguely guilty myself. Perhaps I had changed shape. I was terribly sorry to have caused them so much trouble.

It was then that one of the cutters banged his forehead with the palm of his hand, in the manner of one for whom a revelatory light has dawned. Then he put his head out of the cubicle and shouted down the corridor: "I said Mr Phillips' trousers, not Prince Philip's."

As I stepped, horrified, out of the royal bags the previously solemn head cutter allowed himself a chuckle. "Well, sir," he said, "It shows you've got good taste, anyway."

I see the Duke still wears our suit occasionally. My friend Annie says he looks almost as "whizzy" in it as I do. But of course he doesn't have to live up to it.

THE ARTS

Another country

There was a certain melancholy sadness in Michael Grigby's long and important film *Living On The Edge* (Central), but it was not quite the sadness its creators intended. This angry, bitter meditation of the life of post-war Britain drew on every resource of emotional appeal to persuade us that our country has failed those who have devoted their lives to it.

TELEVISION

We saw a Devon farmer forced out of farming by the complexities of EEC regulations, pecking up his belongings and leaving home. We saw mining communities wondering what was to become of their children now jobs no longer exist in their south Wales home. And in Liverpool, among the bleakest of bleak housing estates, we saw a man making songs which summed up the frustration of impotence in the face of a system which has gone wrong.

These indictments of society's callousness were set against evocatively beautiful shots of countryside and cityscapes. We heard people in pubs, and people at home, where an awkward quality of stagnation imposed itself. This gave the strong impression of filming people saying what the film wanted them to say.

In counterpoint, the director inserted voice-overs from our post-war prime ministers, clips from adverts and films, all serving to reinforce his view that there was a post-war dream which had somehow culpably failed to materialize. Who was to blame? Society? Governments? Did the war do anything but create false hopes that things could be apocalyptically better after war? Did the prosperity of the 60s and 70s do anything more than mask the country's long-term, gradual decline? These historical questions were, of course, not asked in this context, and the programme looked in the end like an effort to fan the embers of a myth about Britain which had already died a painful death.

William Holmes

Shostakovich's secret life

Tony Palmer's *Testimony*, an interpretation of Dimitri Shostakovich and his music, shows the composer in a light rather different from that shed by BBC 2's recent documentary. Richard Morrison reports



Suffering in the service of Stalin: Ben Kingsley as Dimitri Shostakovich

integrity. The whole film has now become a sort of crusade for me."

And although David Rudkin's screenplay takes some surreal liberties (notably an after-death conversation between Stalin and Shostakovich) and speculates in many other places, Palmer maintains that "the basic historical detail in the film is as accurate as we know, given that often we don't know."

It was made, Palmer says, "for two and sixpence" (which, in film-budget language, means under a million pounds) in just five weeks. Yet the scope of its crowd scenes and photography hardly betrays signs of haste. Palmer restages the infamous 1948 Conference of Soviet Musicians — at which Shostakovich, Prokofiev and Khachaturian were condemned for "formalism" by the party functionary Zhdanov — in Liverpool Town Hall, using 1,000 Liverpool-

lians as extras, while a sequence in which Shostakovich visits the scene of the Bab Yar massacre, prior to setting Yevlushenko's words in his Symphony No 13, was filmed at a quarry outside Wigan.

The film reconstructs other well-documented historical events: the siege of Leningrad, with Shostakovich kitted out in fire-fighting gear; the approving visit of H. G. Wells and other English humanists to Russia in the 1930s; and the vicious baiting of the "commie" Shostakovich by reporters in New York in 1949. Its only extended use of colour film is when presenting the musical extracts, played by the LPO under Rudolf Barshai. "It was important to show the music," says Palmer. "Finally, that was the man's achievement."

"But the great 1948 speech of

Zhdanov is the emotional centre of the film, because by telling progressive musicians to re-examine their responsibilities to the state he does actually raise all the questions that confront any artist in any society. And I think the reply we give Shostakovich in the film, fictional though it may be, raises another fundamental question: to reach the people, that is the intention. But how is it done?"

Palmer's decision to turn *Testimony* into a fully-fledged dramatization along the lines of his mammoth *Richard Wagner*, rather than treating Shostakovich in the same documentary style as he used for his television profiles of Britten, Walton and Stravinsky, is bound to be a debating point — given the explosive, political nature of the material and Palmer's no-holds-barred treatment of it (a sardonically-toned commentary, spoken by Kingsley as Shostakovich, adds a further ironic gloss). Considering that the film's view of Soviet history is so unrelentingly bleak, the Russian reaction to it is hardly surprising.

But in fact, Palmer says, there was no other way of doing it. "I made my Stravinsky documentary with Russian co-operation, but that was different. All the important archive footage was in the West, and they wanted access to it. So the deal was that we gave them a copy of our finished film, and they allowed us to shoot in Russia. Just that, no money. But in the case of Shostakovich they possess all the footage; we had nothing that they wanted. What we had was the desire to present the truth about him, and they sure as hell don't want that, as I found out last week."

Palmer maintains that Shostakovich is the Soviet Union's biggest artistic embarrassment "because unlike Solzhenitsyn he stayed put. He wanted to be, and believed he was, a good communist and a good Russian, despite everything that happened to him."

So Palmer decided that the price of obtaining the archive footage necessary to make a documentary — "we would have had to toe the party line" — was too great. Ironically, in the very month that *Testimony* appears in London, BBC TV broadcast its documentary *A Career: The Public and Private Voice of Dimitri Shostakovich*, made with complete Soviet co-operation, and including much of the Soviet footage that Palmer rejected. It turned out to be a bland piece of work.

Floyd and after

ROCK

Roger Waters
Meadowlands Arena,
New Jersey



Secret charm: Roger Waters erected in the middle of the auditorium.

The format neatly facilitated both the telling of the apocalyptic *Radio K.A.O.S.* story and the sunbath in the story of classics like *Money*, *Another Brick In The Wall* and *Not Now John*, plus a stately Floyd medley.

Waters has long had a reputation as a proud, obsessive man, concerned more with upholding meticulous production values than with responding to pragmatic marketing pressures, and there was certainly no stinting on the immaculately balanced quadrophonic sound system which bounced effects round the hall with eerie precision. But the notion of the aloof rock star's alienation from his audience that characterized so much of his previous work was reversed when Waters took to the radio booth and revealed a previously suspected charm as he fielded spontaneous questions "phoned in" from the audience.

Ultimately, though, Waters will have to reconsider his position if Pink Floyd carries on as a credible recording and touring band, and in any case he needs a big hit record of his own if he is to whittle down the high proportion of old Floyd material in his set and fully assert his authority as a solo artist. His assumption that Pink Floyd would cease to function without him has been rudely contradicted, but the soul of that group remains, perhaps too much, an indivisible part of his music.

David Sinclair

Briefcase lives

THEATRE

Dangerous
Obsession
Apollo

Not showing your hand is a skill every writer of thrillers must learn: like wise, how to show that hand very gradually, finger by finger, but not so gradually that we start to grow restive. Early warning signs of audience restiveness appear in the first half of this new thriller because the author, N J Crisp, teases us with menacing details concerning the unwelcome visitor and his unusually capacious briefcase, but delays indicating the facts behind the menace.

In next to no time the gun has gone off, impressively smashing a tumbler of gin, and we are at the interval, handling our own tumblers of gin more gingerly than usual but otherwise rather at a loss. The second act so powerfully applies the tricks of suspense that the audience dared not cough for fear of missing the next turn of the screw.

The story owes something to the Priestley guilt plays

where mysterious strangers prize out nasty truths. Crisp's stranger is superbly played by Dinsdale Landen, and although entirely a stranger to the couple he calls upon, they are keen for him to leave quickly. He politely refuses until he has shown what he has brought in his briefcase.

Landen has few rivals when it comes to suggesting inflexible morality behind a courteous mask: precise in movement, formal in vocabulary, faintly smiling, not to be taken too seriously, you might think, which is what his host (Jeremy Bulloch) thinks, but he is a man of steel, hard in purpose. His performance not only powers the play with electric excitement but voices its angry moral core.

Inquiry, exposure and fitting retribution take place in an elegant conservatory here, Carol Drinkwater displays her stalwart sunny thighs and aims too many of her lines at the audience. Bulloch's boorish husband has to play his character on one note to keep the outcome uncertain; his final moments are unexpectedly moving, therefore, and Roger Smith's direction builds powerfully to this climax.

Jeremy Kingston

The Fighting
Kite
Stratford East

Harwant Bains's play opens peacefully in a Punjab village and then switches to deepest Southall with the sight of two young Pakistanis straying over the border into Greenford where they are viciously set upon by a gang of skinheads. Against standard expectations, one of the boys pulls a knife and stabs the ringleader, leaving him to die a very messy death.

There is no denying the satisfaction of this bloody reversal; nor of the revenge fight that ends the piece with three more killings and a sulphuric acid blinding. Mr Bains lives in Southall and he writes from inside a fortress surrounded by hostile territory; he is interested in victory, not in understanding the enemy.

Between these two acts of carnage he tells the story of a group of Southall people, showing the various strategies of siege mentality. There are three friends: Khalid (the killer); Gurdeep, a shopkeeper's son who is all for staying indoors with a video when the skins are on the street; and Kulwant, a university drop-out who escapes into books and memories of his

visit to India. There is also an old mendicant guru, who camps out in Southall Park after a lifetime of humiliating collisions with the white community.

It is this old boy (played with grinning charm by Dev Sagar) who comes to occupy the moral centre of the piece: first, in a stunningly theatrical moment when he strips off his tramp's overcoat to address a young disciple in full turbaned splendour; and then in a wickedly ironic mock-tribute to Gandhi and the politics of non-violence.

Mr Bains writes sharp, comically accomplished dialogue, for the skins and police no less than for the Pakistani characters. What the play lacks is clear dramatic focus and scenic fluency. For every passage that pushes the action forward to its conclusion, there are half a dozen of aimless chat that leave the plot where it was before they started.

And, particularly in the half-hearted affair between Kulwant and Khalid's sister, Jeff Teare's production explodes into interminable unfilled pauses between one speech and the next. The Indian cast look splendid, but they have plenty to learn about projection from Stephen Marcus and the other skins.

Irving Wardle

Abduction in the outback

OPERA

Die Entführung
aus dem Serail
Covent Garden

Somewhere in the Australian outback an 18th-century theatre is putting on Mozart. The Royal Opera's new production of *Die Entführung* has frontcloths and backdrops by Sidney Nolan in Ayers Rock tangerine, magenta and blue-grey, and with a prominent sun motif but in between are the boards, proscenium arch and footlights of a stage upon the stage, elegantly decorated by Timothy O'Brien with a little orchard and the jutting edge of a palace that looks more Anglo-Indian than Turkish, although is none the worse for that.

This wholesale artificiality is most useful in making it possible for the characters to come up to the front of "their" stage, stand in the full glare of the footlights and sing straight to the audience: the very squarest of conventions is suddenly renewed and permitted again. But there are occasions when the Chinese-box idea becomes tiresome, even when a bumbling bewigged stagehand moves chairs about in the last act.

More useful are those points where Elijah Moshinsky brings a fresh eye to the emotional situations and to the groupings of the principals. The long concertante introduction to "Marten aller Arten", a test piece for producers, is startlingly realized with the Pasha holding Konstanze in an embrace: such are her torments. There is also throughout a strong vein of seriousness, even of a Shakespearean sentimental education, over which Oliver Tobias's sane Pasha presides.

Only Osman remains broadly comic, and a bewhiskered Kurt Moll makes the most of his opportunities, singing with gruff panache. Blonde is neither pert nor flippant, but a young woman of sense and sensibility, and Lillian Watson gives a convincingly relaxed performance: she seems pretty sure of her ability to survive in any environment, although the impression is a little spoiled by some uncharacteristic harshness in the upper register.

Pedrito is still a fool, of course, but an appealingly boyish one in Lars Magnusson's interpretation. His voice is fresh and forthcoming, and he makes a brave stab at "Frisch zum Kampfe".

The central casting repeats



The vizier of Oz: Konstanze (Olga Nielsen) in the garden of Selim Pasha (Oliver Tobias)

Salzburg's of this summer, although both Dean van der Walt and Olga Nielsen sounded under pressure in the bigger house. I understand Miss Nielsen has been unwell, and doubtless she will regain command of her top notes; but the precision and cultivation of her sound were already admirable, especially in a keenly expressive and stylish "Trautigkeit". Mr van der Walt sings with youthful tone and a lively response to words,

although he lacked a little in flexibility at the start. The question must arise, particularly in the light of these principal interpretations, of whether *Die Entführung* is an opera for Covent Garden, where it has not been seen for nearly half a century. Perhaps the theatre-within-a-theatre conceit of the staging was a response to the fact of the work's littleness. However, Sir Georg Solti is in no mood to make apologies for anything small-scale in the score.

His direction of the opera is neat, nimble, nervy and delicate, going generally at quick tempos which sometimes cause problems for the singers, not least in the final chorus. Nothing is overplayed, and although this means one may need to strain one's ears to catch every nuance, the effort is worthwhile.

Paul Griffiths

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WEDNESDAY PAGE

Something small in the City

New developments in the City may be good news for all working mothers — the crèche barriers, Jane Bidder reports, are finally coming down

By this time next year, a dramatic breakthrough will have been made in the City of London. It may not be as important as the Big Bang to the male stockbroking fraternity, but it will certainly have an equal impact on stockbrokers in skirts and other female professionals, from PAs to British Telecom executives.

The breakthrough is no less than the first privately run crèche in the City, which is scheduled to open in January 1988 after five hard years of wrangling. In the past there have been local authority crèches and nurseries for single mothers, children at risk, and so on, but this crèche is predominantly for the children of professional mothers. It is also sited near the offices of Merrill Lynch, one of Europe's leading stockbrokers, whose employees are already top of the waiting list.

The vision of sober, pin-striped stockbrokers sharing the lift with bawling babies is an interesting one. But to mothers like 32-year-old Jaswinder Thind, an associate director of Merrill Lynch, it will be the ideal way to care for Kieran, her one-year-old son, and the baby she is expecting at the end of next February. "At the moment, I have a full-time nanny, and although she's very good, I shall probably disengage with her services next year," she says. "It will be much better to have the children near me."

"The other big plus is that the crèche will tie in with my own working hours. Unless you have a live-in nanny, as I do, it's virtually impossible to find help which is prepared to start as early as 7am and go on until 9pm."

The new crèche — which will be open to all staff ranging from the secretarial to directorial level and

to children from three months to five years — will cost around £90 per place a month although the company will subsidize each of its staff to the tune of two-thirds of the bill (these subsidies will be tax deductible to the employer).

Somewhat surprisingly, the crèche did not come about because of employee lobbying, but as the indirect result of a determined campaign by a charity called City Child, which was set up by working mothers to improve childcare facilities in London. Its committee of 15 members spent five years knocking on personnel doors for support, but although many top companies were "interested" in subsidizing crèche places for staff, no one was prepared to donate valuable office space.

The crunch came when Islington Borough Council granted planning permission to a developer on condition that he included a 30-place workplace nursery in the office he was building for Merrill Lynch. He also has to maintain it for 10 years. In the event, the Merrill Lynch crèche will actually be in an existing building round the corner from the new one, but the conditions pertaining to its running remain the same. Islington put the developer in touch with City Child, who will now be advising him on details before taking over when his 10 years run out.

Such details include inviting the staff of other companies to join the waiting list for crèche places. Sheila McPhee, a 41-year-old British Telecom senior executive, has a nine-month-old daughter, Mari- anne, who will be joining Merrill Lynch juniors in the spring. "It will be lovely to drive in with my daughter rather than dashing home to be back for bedtime." At present she has a nanny.



Office junior: Jaswinder Thind and her son Kieran, aged one, who will be among the first customers of the Merrill Lynch crèche in January

The Merrill Lynch initiative is already beginning to snowball. Another nursery is due to open on the site of the old Spitalfields nursery in two years' time, as Tower Hamlets, the local planning authority, is insisting that a nursery should be included by potential developers in the complex which is to include housing, offices and shops. One clever building company even made plans for a crèche before they knew of the proviso. It proves that nurseries are acceptable bargaining points when it comes to fighting for tenders.

That is not all. In April, City Child itself will be opening another nursery in St Paul's Crypt in Shadwell. Priority will be given to employees at Minet Holdings (the insurance company which found the site in the first place) but it will also be open to other working mothers.

Susan Hay, writer and chairman of City Child, is pleased with these successes but points out that people still "don't know how to categorize crèches. They don't think of them

as a recreation, as they might if they were planning a gym complex. But they don't think of them as a welfare necessity either."

On the plus side, Hay points out that it won't just be working mothers who will benefit from the new crèches. "Fathers also have a right to a place. If their wives are working for companies without nurseries, the children could go to their fathers' offices instead."

More and more companies should soon be joining the bandwagon, according to the Workplace Nurseries Campaign, an

organization funded by the Richmond Borough Trust to which all London boroughs contribute, to promote more crèches. Spokeswoman Julia Cameron believes that in general employers are changing their attitudes in order to retain their female high-flyers. "They're realizing that it's a waste of money to train someone and then lose them when they have babies. This is particularly the case in the electronic and computing industries, which invest thousands of pounds in top-level female staff."

The light is already dawning in

the BBC, whose new corporate headquarters, which are currently being built in White City and should be completed by the end of 1989, will include a 60-place nursery. Leicester and Oxford city councils each operate two crèches, one for staff and one for the public. Oxford already have a crèche at their Oxford headquarters (for employees only). West Lambeth health authority are following suit next March with their St Thomas's and Streatham crèches, which will be open to all their employees.

The gap in the market created by firms whose staff do not have such perks has already been spotted by entrepreneurs such as Beck Kindergartens, who run crèches not only for companies like Reed International but also for the public in towns like Wellingborough, Beckenham, Farnborough and Maidstone. They are staffed by trained NNEB nurses from 7.45am to past 6pm, and equipped to a high standard with cots and fluffy toys. The cost starts at around £27 a week.

Not everyone, however, is joining in the crèche craze. Marks & Spencer, which is renowned for its generosity towards staff, does not have a nursery because "there's no need for one". According to its spokeswoman, many female employees work part-time anyway and the rest already have suitable childcare arrangements. Shell International, another major company, shared this sentiment and even claimed that past research showed staff themselves thought crèches unnecessary.

Ironically the textile industry — which has boasted crèches since as far back as the Thirties due to its large number of women employees — is now reassessing its priorities. The crèche at Ashton Brothers Mill in Hyde, Cheshire, which opened in 1940, was closed this August. "Various reasons, including the recession, mean crèches aren't so important," a spokeswoman said sadly.

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TALKBACK

From Mrs M Cripps, Martins Corner, Hambledon, Hampshire

In answer to the question, "Why do we do this thing to small boys?", (Going public, November 2) the simple answer to Sandra Burbridge is that we don't have to send our children to boarding school "for their own good", or "to make him independent", and all the other pathetic excuses from part-time parents.

Boarding schools exist for the convenience of parents who wish to enjoy more freedom and a better social life.

Why have children if you are going to send them away from home for 75 per cent of the year?

My boisterous family fight

and squabble, are noisy — but tremendous fun, cause us heartache — but give us love and affection; this is family life and one's responsibility as a parent.

So Mrs Burbridge, bring your son home and give him the love and affection that he is entitled to.

From Victoria Ham, Orchard Road, Tewin, Welwyn, Hertfordshire

Surely the reason why we send our eight-year-old sons off to be educated at boarding school is the fear that otherwise we will stifle them with our own intense maternal love and that

they would perhaps grow up unable to crawl out from under us?

One knows that "he must grow up to be his own man", and yet one wants to face all his problems for him precisely because he is that warm sleepy body that creeps into one's bed at 7am.

We, too, have just done the brave thing this term, and are loving the person he is becoming every bit as much as the person he was and still is.

From Mrs Deborah Lazarus, Hazlewell Road, Putney, London SW15

Jo Richardson (Taxing times

for women, Wednesday Page, November 4) is quoted as being "not particularly thrilled by the notion of well-heeled families getting tax relief on their nannies". Perhaps she has not realized that the employment of nannies is currently no longer the prerogative of the aristocracy, or even, dare I say it, the "yuppy" fraternity. I believe that some of her own colleagues at Westminster arrange their affairs with the assistance of these carers.

Does she have a good reason why they, and their fellow employers, should create what is now a not inconsiderable number of jobs out of taxed income? Could her views, just possibly, be simply a matter of prejudice?

BRIEFLY

A round-up of news, views and information

says it has no plans to emulate the service at present and is concentrating instead on the installation of 2,000 electronic vending machines outside post offices to lick the queuing problem (which is little help to the housebound). "We might consider it at some stage," a spokesman ventured.

Artful women

"The idea that there is equality in art is totally unfounded," claims the Women Artists' Slide Library, which is hoping to redress the balance slightly with what it believes is the second-ever mixed media show produced exclusively by women (at the Small Mansion Arts Centre, Gunnersbury Park, Popes Lane, London W3. 01-993 8312, until December 6). The images are all featured in *The Women Artists' Diary 1988* (The Women's Press, £5.95). Nicole Veillard of the library says: "Logically, art should be free from chauvinism. Yet it's probably a tougher field for a woman to be taken seriously in than almost any other." Contact the library at Fulham Palace, Bishop's Road, London SW6 6EA (01-731 7618).

Rubella's royal

Our apologies to the National Rubella Council, robbed of its royal patronage by being overlooked in our list of those charities of which the Princess of Wales is either patron or president ("Royal icing on the charity cake", Monday). The Princess of Wales is indeed its patron and will be inaugurating National Rubella Awareness Week — designed to make more women conscious of the need for confirmed immunity or vaccination before pregnancy — on its behalf on Monday, November 23. For more details contact Jane Atkinson at the National Rubella Council, 105 Gower Street, London WC1 6AH (01-631 5344).

Josephine Fairley

Stately bedtime

Visitors are being invited to view the winter "closing up" of rooms in (unheated) historic properties. A free leaflet from the English Tourist Board (covering the East Anglia, Thames & Chiltern, Southern and South-Eastern England areas) lists those houses where a warm welcome is still laid on all winter but which are staging special National Trust "Putting to Bed" days — a step back in time for visitors who can watch as antiques are shrouded in dust covers and chandeliers are lowered and washed. *Open House* is available from Tourist Information Centres in the four regions, or by sending a 9in x 7in SAE to Debbie Knight, English Tourist Board, Thames Tower, Black's Road, London W6 9EL.

Quote me...



"This is the longest I've been single in my entire adult life, but I'm not looking to get married. That's a difference. I always needed a man in my life. Now I enjoy the time alone, the quiet moments. I'm very happy now. I'm sort of beginning to grow up."

Elizabeth Taylor

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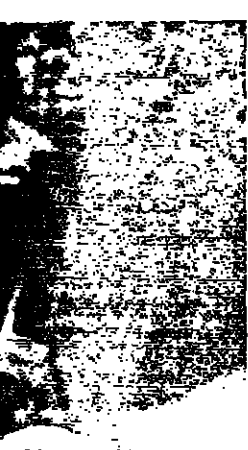


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David Sinclair

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THE TIMES INFORMATION SERVICE

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THEATRE
LONDON

★ **BACK WITH A VENGEANCE:** Dame Edna Everage back again joshing the possums. Strand Theatre, Weymouth WC2 (01-836 2650). Tues, Thurs, Fri, Sat. 7.30-10.30pm. First night Nov 16, 7.30-10.30pm. Then Mon-Fri 7.30-10.30pm, Sat 8.30-11.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **THE BEST YEARS OF YOUR LIFE:** Cancer victim Clive Jernham's play about a young cancer sufferer, as seen on BBC-TV, with Les Whitlock. Man in the Moon Theatre, 392 Kings Road, SW10 (01-851 2870). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **HAILETTMACHINE:** Heiner Müller's meditation on Hamlet, much praised in New York in this production by Robert Wilson. Almeida Theatre, Almeida Street, London N1 (01-359 4404). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **IT'S A GIRL:** Bush Theatre repays after its first with John Burrows' exhilarating all-woman musical show on pregnancy and allied matters. Bush Theatre, Bush House, 112 (01-748 3388). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm.

★ **J & J FARRE:** Sea captain. Phoenix Theatre, 112 Cross Road WC2 (01-836 2254). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **THE WITCHES OF EASTWICK:** (18): A dark, brooding, and terrifying production of the play by Neil LaBute. Phoenix Theatre, 112 Cross Road WC2 (01-836 2254). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

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★ **THE FIGHTING KITE:** Skinheads and their Southern victims in first play by Harvatt Bains. Theatre Royal, Gilly Street, Stratford, Mon-Sat 8-10pm, 10.30-12.30pm.

★ **LAST SUMMER IN CHILMARK:** Disappointed Russians passing time in small Siberian cafe; a popular Russian play, with Sylvia Syms, Roy Marsden, Alan Gifford. Riverside Studios, Crisp Road W6 (01-748 3354). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **THE LIFE OF NAPOLEON:** John Sessions' dazzling one-man show, with the additional voice of John Sessions. Riverside Studios, Crisp Road W6 (01-748 3354). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **THE PORTRAIT OF DORIAN GRAY:** London premiere of Les Gaby's production of Wilde's play, as seen at Edinburgh and on tour. Latchmere Theatre, Battersea Park Road SW11 (01-226 2620). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **A VIEW FROM THE BRIDGE:** Michael Gambon magnificent in transfer of Alan Ayckbourn's NT. Riverside Studios, Crisp Road W6 (01-748 3354). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **LONG RUNNERS:** The Business of Murder. Riverside Studios, Crisp Road W6 (01-748 3354). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **HAILETTMACHINE:** Heiner Müller's meditation on Hamlet, much praised in New York in this production by Robert Wilson. Almeida Theatre, Almeida Street, London N1 (01-359 4404). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **IT'S A GIRL:** Bush Theatre repays after its first with John Burrows' exhilarating all-woman musical show on pregnancy and allied matters. Bush Theatre, Bush House, 112 (01-748 3388). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

★ **J & J FARRE:** Sea captain. Phoenix Theatre, 112 Cross Road WC2 (01-836 2254). Tues, Thurs, Fri, Sat. 7.30-10.30pm, Sun 2.30-5.30pm, 7.30-10.30pm.

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TELEVISION AND RADIO

Compiled by Peter Dear
and Jane Rackham

BBC1

- 6.00 Cee-fax AM.**
6.35 *Edgar Kennedy* in *Drafted in the Depot* (by 6.55 weather).
- 7.00 Breakfast Time** with Frank Bough, Sally Magnusson and Jeremy Paxman. Includes national and international news at 7.00, 7.30, 8.00 and 8.30; regional news and travel bulletins at 7.15, 7.45 and 8.15; weather at 7.25, 7.55 and 8.25.
- 8.40 Open Air.** Patti Cookwell receives viewers' comments on yesterday's television programmes. To participate telephone 061-814 0424. 8.55 Regional news and weather.
- 9.00 News** and weather followed by *Neighbours* (r). 9.20 *Kilroy*. Robert Kilroy-Silk chairs a studio discussion on "gay Christians: no place in the Church?"
- 10.00 News** and weather followed by *Going for Gold*. European quiz show (r). 10.25 Children's BBC. Andy Crane with programme details and birthday greetings followed by *Play School* (r) and *King Rollo* (r).
- 10.55 Five to Eleven.** Peter Barkworth with a thought for the day 11.00 News and weather followed by *Open Air*, presented by Bob Williams and Patti Cookwell.
- 12.00 News** and weather followed by *Daytime Live*. The guests include Jane Ascher, Anita Roddick and, with a song, Enid Brown. 12.55 Regional news and weather.
- 1.00 One O'Clock News** with Michael Buerk. Weather. 1.30 *Neighbours*. Charlene drops a bombshell to her mother 1.50 *Going for Gold*. European general knowledge quiz.
- 2.15 Film: The Only Way (1970)** starring Martin Potter and Jane Seymour. Second World War drama, set in Denmark, about secret operation to smuggle Jews from that country into neutral Sweden. Directed by Bent Christensen. 3.40 Cartoons.

BBC2

- 9.00 Cee-fax 9.45 Daytime on Two.** Spanish 10.00 For the young 10.15 High chair safety 10.35 In the mountains 11.00 Words and pictures 11.10 Maths investigations 11.40 The body as a machine 12.05 Using maths at work 12.25 Economics: choice 12.50 Urban wildlife (Cee-fax) 1.00 For children 1.20 News Channel 1.40 2.00 News and weather followed by a story for children.
- 2.15 International Tennis.** The Benson and Hedges Championships introduced by Barry Davies from Wimbledon. Includes news and weather at 3.00 and 3.50.
- 3.50 Advice Shop: The Housing Game.** Margo MacDonald with advice for middle and low income people who want to own their own home.
- 6.00 Film: The Wild Cats of St Trinian's (1980)** starring Sheila Hancock, Michael Hordern and Thorley Walters. After a 14-year gap the young horrors return to form a trade union for the nation's girl schools. Directed by Frank Launder.
- 7.30 Cartoon Two.** Top Priority (r). 7.40 The Victorian Kitchen Garden. Part nine of the 13-film series charting the year-long restoration of a walled garden.
- 8.10 Timewatch: The Art of Chivalry.** Peter France examines the real lives of two men who have become legends - Baron Manfred von Richthofen, who died in 1918, and William Marshal who, 700 years ago, became Regent of England.
- 9.00 M*A*S*H.** Hawkeye and B.J. come to the aid of their poker-playing chum, Staff Sergeant Klinger who has acquired so much winnings during his years in Korea that when it is time for him to return to the United States he has too much luggage to fly and needs to go home by ship (r).
- 9.25 A Perfect Spy.** Episode two of the espionage drama based on the novel by John le Carré. (Cee-fax)
- 10.30 Newsnight 11.05 Weather.** 11.10 *Beethoven Piano Sonata*. Daniel Barenboim plays the Sonata in F minor, Op 2 No 1 (r). Ends at 11.35.

ITV/LONDON

- 6.00 TV-am** introduced by Kay Burley and Mike Morris. News at 6.00 and 6.30; weather at 6.25 and 6.55; financial news at 6.35; sport at 6.45; and extras at 6.55.
- 7.00 Good Morning Britain** presented by Anne Diamond and Richard Keys. Includes news at 7.00, 7.30, 8.00, 8.30 and 9.00; cartoon at 7.25; sport at 7.45; and pop music at 7.55. After 10 includes *Man of the Week* and the *You and Your Body* items.
- 9.25 Thames news headlines.**
- 9.30 Runway.** Travel quiz presented by Chris Sear. 10.00 *Santa Barbara*. Unpleasant American soap 10.25 News headlines 10.30 The Time... The Place... A discussion on a topical subject.
- 11.10 Allsorts (r)** 11.25 Thames news headlines 11.30 *Pennywise*. Money-saving ideas from Muriel Clark and Anne Brand (r). 12.00 The Bullwinkles.
- 12.30 News** with Julia Somerville. 12.50 Thames news.
- 1.00 A Country Practice.** 1.55 *Cross Wit*. Word game presented by Tom O'Connor. With Sheila Sim and Willie Ross.
- 2.25 Flocks on the Box** includes a peep at Bill Wiggins's wardrobe. Presented by Marie Helvin. Muriel Gray and Harry Enfield. 2.55 *Talk the Walk*. Young Eric lectures his wife on the joys of frivolity 3.20 Thames news headlines.
- 3.25 International Football.** Live from Belgrade the European Championship Group 4 game between Yugoslavia and England. The commentator is Brian Moore with studio comment from football pundit Clough.
- 5.20 Blockbuster.** General knowledge game for teenagers, presented by Bob Holness.
- 5.50 News** with Fiona Armstrong. 6.05 Thames news.

CHANNEL 4

- 9.30 Schools.**
- 12.00 Business Daily.** Business and financial news service.
- 12.30 Just 4 Fun.** For the young. (Oracle)
- 1.00 Be Your Own Boss.** Part three of the series designed for those thinking of starting their own business (r) (Oracle)
- 1.30 Catering with Care.** Programme three of a series on food hygiene (Oracle)
- 2.00 Their Lordships' House (r).**
- 2.15 Film: Gaslight (1939, b/w)** starring Ingrid Bergman. Drama, set in Victorian England, about a schizophrenic husband trying to drive his wife to insanity. Directed by Thorold Dickinson.
- 3.50 Snowdrift at Bleeth Hill (b/w).** A 1950s documentary about the rescue of a freight train that becomes snowbound in the Westmorland hills.
- 4.00 Mavis on 4.** Mavis Nicholson in conversation with Guy Taplin about his life and wood-carving work on the remote Essex marshes.
- 4.30 Countdown.**
- 5.00 Cartoon Carnival** introduced by Ray Alan.
- 5.30 I Dream of Jeannie.**
- 6.00 Family Ties.** American domestic comedy.
- 6.30 Working It Out.** The final programme of the series about living and working in the future.
- 7.00 Channel 4 News** with Nicholas Owen and Anne Perkins.
- 7.50 Comment and Weather.**
- 8.00 Design Matters: Cities with a headline.** This second programme in the series focuses on the regeneration of inner-city Britain focuses on Glasgow.
- 8.30 A Week in Politics** includes a report from the United States on the race for the Republican presidential nomination; and from London, the Scottish crisis at Westminster.
- 9.00 Odyssey** visits Spitsbergen, the Sahara, joins the Hong Kong Peking car rally, and the poisonous frogs of South America.
- 10.00 Damon and Debbie.** Episode two of the mini-series spin-off from *Brookside*. (Oracle)
- 11.00 People Get Ready.** Black British gospel music (r).
- 12.00 Their Lordships' House.** Ends at 12.15.

When a man's time ran out

TELEVISION CHOICE

For eight years Edward Earl Johnson has been on death row in the Mississippi State Penitentiary, awaiting execution for killing a policeman and attempted rape. For eight years he has protested his innocence but time is finally running out, the legal procedures are almost exhausted and the date of execution fixed. In a grisly rehearsal, two rabbits are taken into the gas chamber to make sure the equipment is working. With the approval of the Johnson family, the prison authorities, BBC cameras were given free run of the penitentiary and *Fourteen Days in May* (BBC1, 9.30pm) a record of the last fortnight of Johnson's life. We are told that Johnson was convicted solely on a confession drawn up by the police. But Johnson is also black and in the United States a black man who kills a white man is four times as likely to receive the death penalty as a white man killing a black.



The last days of Edward Earl Johnson spent under threat of execution in Fourteen Days in May (BBC1, 9.30pm)

Though the warden says he has no doubt about Johnson's guilt, this view is not shared by most of the prison staff or the chaplain. No one relishes carrying out the execution and the warden warns his men that he expects a professional attitude. As the final appeals for a stay of execution are lodged and fail, Johnson's composure is remarkable. He dies, insisting on his innocence to the end. The warden reveals that 12 minutes elapsed between the gas striking Johnson's face and the moment of cardiac arrest. Paul Hamann's film is predicated on Johnson's innocence, though the circumstances of his alleged crime are not made clear. But for many the gruesome ritual of strapping a man to a chair and killing him with cyanide gas will be argument enough.

Peter Waymark

Radio 1

MW (medium wave). (s) stereo on VHF (see below)
8.30am Adrian John 7.00 Mike Smith's Breakfast Show 9.30 Simon Bates 10.00
Brookes 7.30 Janice Long 10.00-12.00 John Peel. VHF Stereo Radios 1 and 2: 4.00 am As Radio 1. 1.00pm Gloria Hunniford (cont'd) 3.00pm As Radio 1. 4.00pm As Radio 2. 12.00-4.00pm As Radio 2.

Radio 2

MW (medium wave). Stereo on VHF (see below)
News on the hour. Sports Round-Up 8.50am
4.00am Colin Berry 8.30 Ray 8.30 Derek Jameson 9.30 Ken Bruce 11.00 Claire Rayner 1.00pm David Jacobs 2.05 Gloria Hunniford 3.25 International Soccer 3.45 John Peel (joining VHF) 7.00 Jim Lloyd presents *Fun on 2* 8.30 *Older 'n' Song* (The Yellies) 9.00 Listen to the Band 10.00 It's A Funny Thing 10.15 10.30 10.45 Goes Round at 7pm 11.00 Round Midnight 1.00am Nightdrive 2.00-4.00 A Little Night Music.

WORLD SERVICE

All times given in GMT.
6.00am Newsweek 6.30 London Mail 7.00 News 7.20 24 Hours 7.30 Development 7.40 News 8.05 Reflections 8.15 Classical Record Review 8.30 News 8.50 News 9.00 British Press 9.15 World Today 9.30 Financial News, Sports Roundup 9.45 News 10.00 News 10.15 News 10.30 News 10.45 News 10.55 News 11.00 News 11.15 News 11.30 News 11.45 News 11.55 News 12.00 News 12.15 News 12.30 News 12.45 News 1.00 News 1.15 News 1.30 News 1.45 News 1.55 News 2.00 News 2.15 News 2.30 News 2.45 News 2.55 News 3.00 News 3.15 News 3.30 News 3.45 News 3.55 News 4.00 News 4.15 News 4.30 News 4.45 News 4.55 News 5.00 News 5.15 News 5.30 News 5.45 News 5.55 News 6.00 News 6.15 News 6.30 News 6.45 News 6.55 News 7.00 News 7.15 News 7.30 News 7.45 News 7.55 News 8.00 News 8.15 News 8.30 News 8.45 News 8.55 News 9.00 News 9.15 News 9.30 News 9.45 News 9.55 News 10.00 News 10.15 News 10.30 News 10.45 News 10.55 News 11.00 News 11.15 News 11.30 News 11.45 News 11.55 News 12.00 News 12.15 News 12.30 News 12.45 News 1.00 News 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Church to rule on 'gay' clergy

By Clifford Longley
Religious Affairs
Correspondent

The General Synod meets today to decide whether to outlaw homosexuality in the Church of England, having heard last night for the first time an official admission that homosexuality was not at present considered a bar to ordination.

That came after a set piece debate on Aids, which was steered away from making any moral judgements on homosexuality before today's debate.

The disclosure will strengthen the hand of those who are calling on the synod for a clear ruling that practising homosexuals are unsuitable for ordination or office in the church.

In the following debate, the otherwise routine reception of the annual report of the Advisory Council for the Church's Ministry, Canon George Austin of St Alban's, asked whether it was correct, as stated in the *Church Times*, that the council did not rule out homosexuals as candidates for ordination.

The chairman of the council, the Bishop of Bristol, the

Synod debate

Rt Rev Barry Rogerson, challenged the word "practising" attributed to Canon Timothy Tyndall, secretary of the council, in the article.

The key motion for debate today calls on the synod to declare that "fornication, adultery and homosexual acts are sinful in all circumstances" and that Christian leaders are required to be exemplary "in all spheres of morality" as a condition of appointment.

The debate on Aids, which preceded the exchange between Canon Austin and the Bishop of Bristol was marked by a deliberate ambiguity over the Church's attitude.

At one point an amendment was moved referring to "chastity without and fidelity within heterosexual marriage" in place of the formula "chastity and fidelity in personal relationships". That change was defeated. The synod responded with enthusiasm to the Archbishop of Canterbury's emphasis on faithfulness and chastity as the Church's response to Aids.

Fidelity was the true way of preventing the spread of the disease. Dr Robert Runcie said. "Many have thought that the physical pleasure of sex can be divorced from its moral commitment. If you try to love on a limited liability basis, you limit your ability to love at all."

Yesterday's debate was on a report and motion which urged all members of the Church of England to respond "with compassion and understanding" to all those affected by Aids, and which was carried unanimously with one small amendment. That slightly diluted the synod's approval of the Aids counter-measures which the Government had instituted.

Enniskillen's day of love and shame



Clive Armstrong, at the funeral of his father, RUC reservist Ted Armstrong (below) and relatives carrying Marie Wilson's coffin into church (above).

Continued from page 1

Might the service be, he said, a service of thanksgiving. "The family have received so much, we all have received so much, in the brief 20 years of God's love through her," he said.

Mr Macgowan said: "Though we sorrow, make no mistake about it, though we sorrow we do not sorrow as people without hope. If I didn't believe that I would have run away before I came here at 12 noon today."

"Neither life nor death, nor principles nor powers, nor fame or nakedness, peril or sword, height or depth and, may I add, nor bomb outrage. Nothing shall separate us from the love of God."

The church, in the centre of Enniskillen, was packed to overflowing with more than 1,000 people while more than double that number gathered outside.

Mr Wilson and his wife Joan, and their other children Peter and Julie Anne followed out behind the coffin on which was a single wreath of pink and white chrysanthemums and red carnations inscribed: "For Marie. For everything. Mum and Dad."

The cortege set off to walk to the Breandrum cemetery a mile away. Thousands of people followed behind, filling up the entire length of the town's main street as the coffin in its hearse slowly passed the war memorial.

Councillor stands up for aims of bombers

Continued from page 1

RUC reservist aged 52, was being carried into a chapel near by.

Mr Corrigan, who became leader of the council earlier this year, was, however, prepared to offer the IRA some useful practical advice. "I believe that they should take even more precautions in future so that the bombs they plant won't injure so many people or take so many lives," he said.

He was speaking after a special meeting of the council, ostensibly convened by him to express sympathy to the bereaved but which, aware of press interest, he instantly

turned into a republican political platform.

After asking those present to join him in silence "as a mark of respect to those who have lost their lives", standing with his head bowed and offering Sinn Fein's "sincere sympathies" to the bereaved and injured, he launched into a diatribe against Britain's role in Ireland.

With thousands of mourners gathered in the streets outside he said: "Speaking for Sinn Fein and on behalf of the Sinn Fein group of councillors, I repeat Sinn Fein's assertion that Britain can never be a force for peace in Ireland."

Many of the town's Catholic population attended the funeral of the three bomb victims. Their feelings were summed up by Social Democratic and Labour Party councillor John O'Kane who said: "They are our dead. They belong to us all."

He went on: "Sinn Fein have specific proposals which we believe will bring a true and lasting peace to our country."

The 10 Unionist members of the council boycotted the meeting, but the four members of the Social Democratic and Labour Party professed themselves disgusted.



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More representative of the views of most of Enniskillen's Catholic population was a speech from an SDLP councillor, Mr John O'Kane, a primary school headmaster, who said: "I with all my people share a deep sense of shame that such an incident should have been perpetrated allegedly in our name and through the use of church property."

Commons sketch

Tam, Tam, wake up, a plot's afoot

For Mr Tam Dalyell to yawn during a discussion on security would normally be condemned as a hideous hedge-podge of half-truth and downright lie put about by senior elements within M15 and M16; for Mr Dalyell to nod off while Mr Nigel West (the Rupert Allason, Conservative MP for Torbay) was emitting opinions on the goings-on of the security services would be a vicious libel put about by those at the very top of the Government's Dirty Tricks Department. Yet nod off he did.

The story until then had all the elements of a fast-moving action drama. Like so many fast-moving action dramas, it was somewhat dull. Mr Jeremy Corbyn, a heavily-bearded, spirit-of-Woodstock, student politician, perfectly cast in his role as Labour MP for Islington North, had employed a Mr Roman Bennett as a research assistant. Mr Bennett had been issued with a pass to enter the Palace of Westminster. Mr Bennett had been negatively vetted by Westminster security and his pass had been withdrawn. Horror! Uproar!

As so often happens to those who see the world in terms of conspiracy, a conspiracy had landed on Mr Corbyn's doorstep. This gave Mr Corbyn plenty of opportunity to gather files of annotated looseleaf paper, paperback books, letters and documents with which to load his arms as he walked purposefully into the Chamber.

Mr Tony Benn also entered, his person choc-a-bloc with similar certificates of diligence. Mr Dale Campbell-Savours made up in hand experience what he lacked in paperwork, springing up to question the Secretary of State for Defence a full hour before the start of the Main Event. Other conspiracy theorists sat mute during talk of mobile forces, RAF Jaguars, airborne assault capability and arms verification talks, though the more jocular among them managed a whoop of derision when the Secretary of State for Defence used the words "Peace in our time" in a manner that suggested he had no idea that they had been employed to little effect on some previous occasion.

Mr John Wakeham stated that he was unaware of the reasons for the ban on Mr Bennett. He did not know anyone who did, but was sure these reasons were sound.

Mr Eric Heffer, ever the gorilla-gram bursting in on the board meeting, declared that he had come across these American students in the House "and I personally have had some of them myself" (ribald Tory laughter).

Could they not be CIA agents, he wondered? Mr Tony Benn, whose permanent look of aggrieved astonishment suggests he is always opening his door to find CIA agents perched on top of it, declared that there should be a government inquiry into the leaking of Mr Bennett's expulsion to the *News of the World*.

Those in the Public Gallery looked on bemused, an audience expecting a light costume drama that had been catapulted against its will into the midst of a complicated science fiction yarn. Who were these creatures, "the research assistants", and why were they there? A Tory backbencher called them "political parasites", and Mr Andrew Faulds (Lab, Warley East) enunciated that "those of us who have experienced their services have been less than happy with what they have offered" (ribald Tory laughter).

Mr Allason argued that information obtained by the Security Services should always remain confidential, an argument presented with all the warmth of a poacher putting in a good word for the gamekeeper. It was around this time that Mr Tam Dalyell's eyes began to close.

Mr Eric Heffer bumbled to his feet. Secret agents, in his experience, rarely declared that they were secret agents. This, he thought, might blow their cover. Therefore, Mr Roman Bennett, having made no secret of his Republican sympathies, could not possibly be a threat. "Good one, Eric!" roared Mr Nicholas Soames.

In the Public Gallery, those who had been issued with passes to get in began to wonder in horror whether their passes to get out might be unaccountably withdrawn.

Craig Brown

Haemophiliacs helped

By Martin Fletcher, Political Reporter

Financial help is on the way for the 1,200 haemophiliacs who contracted the Aids virus after treatment with contaminated NHS blood products.

Mr John Moore, Secretary of State for Social Services, is expected to make an announcement early next week. Questioned in the Commons yesterday, Mrs Thatcher said she hoped Mr Moore would be making a statement shortly.

Mr Robert Key, the Tory MP who has led a parliamentary campaign on behalf of the haemophiliacs, saw Mr Moore twice last week and is now confident of success.

The exact form of the support has yet to be decided,

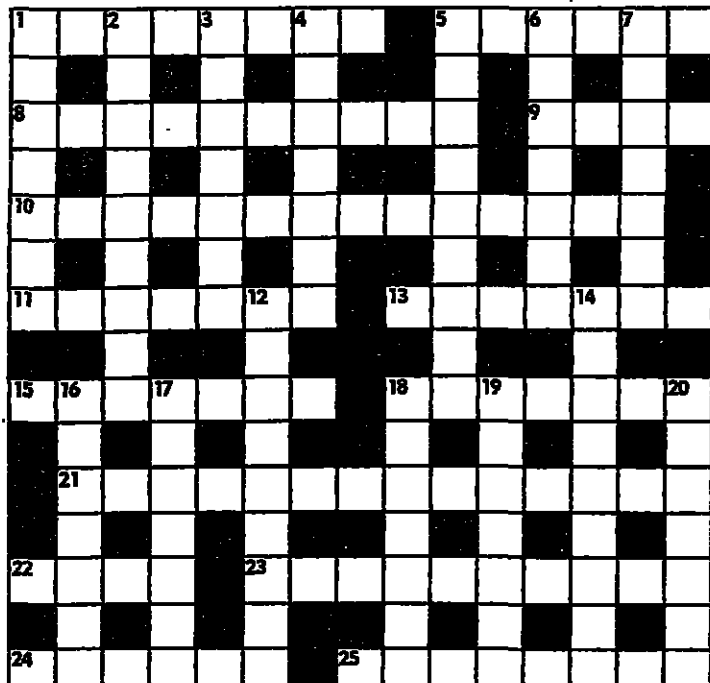
but the Haemophilia Society has been pressing for a weekly benefit payment to cover the additional financial burden faced by those with the virus.

The society also wants a fund set up to help the victims and an insurance scheme to protect their homes and provision for their dependants.

It has calculated that the additional heating, food, laundry and other costs faced by those with the virus amount to £65 a week.

A major problem facing the Government is how to give support without accepting liability and without opening the door to similar claims from other aggrieved groups.

The Times Crossword Puzzle No 17,511



ACROSS

- Wine-bottle a tramp wrapped in a lot of paper (8).
- In whose book a son of Woden is after gold (6).
- Even characters in Saki volumes are opposed to them (10).
- Round the bend, these strikers! (4).
- Flyers not off course, perhaps, for his island (8,6).
- Form of exploitation imposed by some drivers (7).
- Provide with authority to go upstairs (7).
- Cut-back in your old-fashioned treatment (7).
- A woman eating fish, moreover (7).
- Bloody-minded fellow in rage about them (3,2,3,6).
- Scott taking island transport? (4).
- To take in *Times*, alas, one needs order (10).
- Influence of English in one of their islands (6).
- Attorney is clothed in safety-material for joyous occasion (5,3).

DOWN

- Chalks up singles, maybe (7).
- Motorists apply it to a worker on holiday, it's said (9).
- Goblin now possibly eating into the cheese (7).
- Politician's claim to be inciting love? (7).
- Self-confidence adopted for cover (9).
- Cabot's confusion about a Mexican state (7).
- Powdery food - open first at breakfast, for instance (7).
- Regretful about social worker shut up inside (9).
- Buy dog, perhaps - a way to secure protection (9).
- Watery compound for monster tadpole's extremities (7).
- Scolding severely for such horse-play (7).
- Most direct route up river embraced by six-footer (3-4).
- Its cast represented a branch of mechanics (7).
- Swell on the line gets incisive treatment (7).

Concise crossword, page 14

WEATHER

General situation: A deep depression will approach north-west Scotland. Most areas will have a wet and windy day, although Scotland, northern England, East Anglia and the south-east will start generally dry and bright. However rain already falling in Northern Ireland, Wales and the south-west will spread quickly to all areas, reaching much of north-eastern Scotland by late afternoon. Hill fog will be quite extensive with some coastal fog patches in the south and west. It will be windy in most areas with some gales or severe gales, especially on hills and coasts. Maximum temperatures will be from 8C in the northern isles to 12C in southern and central England. Outlook for tomorrow and Friday: Continuing wet and stormy.

ABROAD

	C	F	M	S	W	Th	F
Algeria	15	21	18	15	12	10	8
Algeria	15	21	18	15	12	10	8
Algeria	15	21	18	15	12	10	8
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Algeria	15	21	18	15	12	10	8
Algeria	15	21	18	15	12	10	8
Algeria	15	21	18	15	12	10	8

AROUND BRITAIN

	C	F	M	S	W	Th	F
London	15	21	18	15	12	10	8
London	15	21	18	15	12	10	8
London	15	21	18	15	12	10	8
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London	15	21	18	15	12	10	8
London	15	21	18	15	12	10	8
London	15	21	18	15	12	10	8

Solution to Puzzle No 17,510

Across: 1. WINE-BOTTLE 2. SAKI 3. GIBLIN 4. STRIKERS 5. ISLAND 6. FORM 7. PROVIDE 8. CUT-BACK 9. WOMAN 10. BLOODY 11. SCOT 12. TAKE 13. INFLUENCE 14. ATTORNEY

ABROAD

	C	F	M	S	W	Th	F
Algeria	15	21	18	15	12	10	8
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Executive Editor
Kenneth Fleet

STOCK MARKET

FT 30 Share
1246.9 (+14.9)
FT-SE 100
1573.5 (+8.5)
Bargains
39569 (30734)
USM (Datastream)
123.07 (-5.84)

THE POUND

US dollar
1.7850 (-0.0090)
W German mark
2.9898 (+0.0127)
Trade-weighted
75.5 (-0.1)

Eurotunnel to attract 600,000

Some 600,000 private investors are expected to apply for Eurotunnel shares, according to a survey due to be published later this week. Even if they invest only £1,000 each, this would over-subscribe the number of shares likely to be allotted to small investors, by three times.

The survey, commissioned by Eurotunnel's advisers, was conducted last Thursday and Friday, and is assumed to have accommodated the impact of the stock market crash. It is based on a sample of 2,000.

Dalgety offer

Dalgety, the food, agriculture and commodities group, has made a \$4.4 million offer for Goldenlay Eggs. The offer has been recommended by the Goldenlay board.

GT leaps 36%

GT Management, the international investment manager, who last week announced pay cuts for some staff as a result of the stock market crash, revealed a 36 per cent jump in pretax profits for the six months to September 30.

De La Rue up

De La Rue, the security printing and electronics group, increased pretax profits for the six months to end-September from £17.95 million to £21.57 million. Turnover grew by 24 per cent to £224.3 million. An interim dividend of 3.25p (2.75p) is being paid. *Tempos, page 26*

SUMMARY

STOCK MARKETS

New York	Dow Jones	1887.10 (-13.10)
Tokyo	Nikkei Average	21686.48 (-731.91)
Hong Kong	Hang Seng	2043.24 (-96.07)
Amsterdam	Gen	n/a
Sydney	AO	1203.3 (-47.7)
Frankfurt	Commercebank	1220.9 (-86.3)
Brussels	General	n/a
Paris	CAC	n/a
Stocks	SIKA Gen	406.5 (-40.10)
London	FT-A All-Share	784.81 (-2.83)
	FT-500	887.85 (-1.28)
	FT-100	265.12 (-1.2)
	FT-1000	55.44 (-0.03)
	FT-10000	92.32 (-0.02)
Recent Issues	Page 28	
Closing prices	Page 31	

MAIN PRICE CHANGES

RISES:		
Cadbury	217p (+25p)	
Downstream Hldgs	320p (+15p)	
Amerisham Int	320p (+20p)	
Caledonia Int	300p (+15p)	
Jacksons Bourne	235p (+45p)	
FALLS:		
ICI	980p (-23p)	
BM Group	320p (-30p)	
VSEL	475p (-85p)	
Bodycote Int	180p (-30p)	
A Cohen 'A'	480p (-47p)	
Stratcom	85p (-40p)	
Tunstall Group	325p (-40p)	
A Devenish	225p (-30p)	
HTV Group	320p (-47p)	
San Life	965p (-45p)	
Wardle Stores	390p (-35p)	
Pearson	535p (-43p)	
Ashland	235p (-47p)	
Glaxo	320p (-47p)	
WPP Group	300p (-40p)	
Prices are as at 4pm		

INTEREST RATES

London: Bank Base:	9%
3-month interbank B/L:	8%
3-month eligible bills:	8%-8.4%
buying rate	
US: Prime Rate:	8%
Federal Funds:	6%
3-month Treasury Bills:	5.54-5.62%
30-year bonds:	9.9%-10.1%

CURRENCIES

London:	New York:
£: \$1.7850	£: \$1.7885
£: DM2.9898	£: DM1.6605
£: SwFr2.4525	£: SwFr1.3607
£: FF10.1430	£: FF5.9425
£: Yen241.58	£: Yen134.20
£: Index:	£: Index:
ECU £0.69247	SDR £0.75978

GOLD

London Fixing:	
AM \$458.75 pm-\$458.25	
close \$458.00-\$458.50	
(\$255.00)	
New York:	
Comex \$458.20-\$458.70	

NORTH SEA OIL

Brent (Dec.)	pm \$17.95bbl (\$18.72)
* Denotes latest trading price	

Stock Market	26	Busi Summary	29
Foreign	26	Money Mkts	30
Wall Street	26	Foreign Exch	30
Commut	27	Unit Trsts	30
City Diary	27	Commodities	30
World Markets	28	USM Prices	30
Traded Opts	28	Share Prices	31

US group lifts Cadbury stake

General Cinema takes holding to 18.2%

By Alison Eadie

General Cinema, the US cinema company and soft drinks bottler, yesterday staged a dawn raid on Cadbury Schweppes, snapping up just under 10 per cent of its equity for £128 million, taking its holding to 18.2 per cent.

News of the buy not only boosted Cadbury's shares by 30p to a close of 222p, but cheered the market as a whole. The FT-SE 100 index closed 8.5 points higher at 1,573.5.

GC reiterated its former position that the shares were being held for investment purposes. The latest purchase of 9.78 million shares was made at an average 21.14p a share, a healthy premium on Cadbury's 192p closing price on Monday.

A GC spokesman said the company believed Cadbury was a good investment at this time, indicating that the raid had been sparked by the stock market crash. Cadbury shares reached a high of 291p earlier this year.

Mr Leo Ellery, investor relations director of Cadbury, said the company had had no communication with GC.

"We can only assume they see us as a good investment," he said.

GC's original 8.3 per cent stake in Cadbury was revealed in January when the company said it had no intention of making a full bid. The statement prevents it from bidding until next January unless a rival bidder emerges.

GC also filed in January with the American anti-trust authorities for permission to buy between 15 and 25 per cent of Cadbury. It would have to refile if it wanted to take its stake above 25 per cent.

The City yesterday speculated that a more likely course of action would be to sell the stake on to a third party, which would then launch a bid.

GC has acted in this capacity before when it sold its stake in Heublein to bidder RJR Nabisco in 1982.

Analysts said GC did not have the resources to mount a full bid for Cadbury. It is capitalised at \$1.2 billion (£670 million) compared with Cadbury's value of £1.3 billion yesterday.

It is also heavily involved in the reorganisation of Carter Hawley Hale, the US stores group, and is taking a controlling stake in the Nieman-Marcus specialty stores operation. CHH is being split into specialty stores and department stores as part of a bid defence.

Last May, GC made a £110 million debenture stock issue, exchangeable for 36.6 million Cadbury shares on conversion terms equating to a price of 300p a share. There has been no take-up of the shares as they have failed to rise to the 300p level. GC has reserved the right to pay cash instead of shares at the market value at the time of exchange.

Any bid from GC for Cadbury should be around the 300p level, analysts said yesterday, valuing the company at £1.74 billion.

Since January, Cadbury has sharpened up its City image and improved its results. Interim pretax profits to June 20 rose 48 per cent to £63.6 million, well ahead of City expectations. Full-year profits are expected to reach £175 million.



Happy with US prospects: Dr Brian Smith, chairman

Profit rise fails to lift Metal Box

By Colin Campbell

Metal Box, the diversified packaging group, disappointed City analysts yesterday, on evidence that problems including a deterioration in its food packaging business had knocked profits from the British side of its activities in the six months to September 30.

The shares, in an overall weak market, ended the day 13p lower at 160p - and now below levels of a year ago - even though group pretax profit for the half-year rose from £38.6 million to £43.2 million, and the interim dividend was raised from 1.7p to 1.9p a share.

Dr Brian Smith, chairman, said that despite general concern about America's economic prospects, Metal Box was still happy with its various US interests. He added that

because the group provides for essential consumer requirements, Metal Box should hold up rather well in any recession.

Dr Smith said that the food can business suffered from the effect on crops of the poor summer weather, de-stocking by customers and very competitive trading conditions.

The beverage packaging interests advanced, but the pace was insufficient to offset an overall setback within British food and beverage packaging from £14.2 million to £12 million.

Overall group trading margins inched forward from 8.52 per cent to 8.56 per cent, on turnover up from £565.6 million to £620.2 million. *Tempos, page 26*

Granada bid is rebuffed

By Cliff Feltham

A high street takeover battle loomed last night after Electronic Rentals Group, the Visionaire television and video rental chain, threw out the £224 million bid from Granada Group. Philips, the Dutch company, which owns 22 per cent of Electronic Rentals, supports the bid.

Mr David Hurley, managing director of Electronic Rentals, said: "This offer is all about eliminating a major high street rival. We have no intention of accepting."

Granada, which operates more than 600 shops, had surprised the stock market by launching a bid valuing Electronic Rentals, which has 450 shops, at 77p a share, subject to a board recommendation. But Electronic Rentals described it as "unacceptable in value and in form".

Mr Hurley said: "We don't think the offer fully values our company. Three weeks ago before the crash the shares were more than 80p. Neither do we like the way the offer is structured."

Turnover was 12.8 per cent higher at £2.4 billion. Retail margins widened from 5.51 per cent to 5.96 per cent, a record level for the first half. An interim dividend of 1.25p was declared which compared with 1.025p last time.

Sainsbury soars to £151m profit

By Alexandra Jackson

J Sainsbury, Britain's leading supermarket chain, believes it is well placed to weather an economic recession. Mr David Sainsbury, the great-grandson of the founder and finance director of the group, said yesterday: "It is not for nothing that we have outperformed the Stock Exchange index in recent weeks."

"We have always done quite well in times of recession. Our reputation as providers of value for money positions us well. Trade is buoyant so we are pleased with the present situation."

Group profits rose by 22 per cent to £151 million including a 25 per cent higher contribution from associates at £10.6 million, in the half-year to October 4.

Turnover was 12.8 per cent higher at £2.4 billion. Retail margins widened from 5.51 per cent to 5.96 per cent, a record level for the first half. An interim dividend of 1.25p was declared which compared with 1.025p last time.

Sainsbury's shares lost 4p yesterday to 209p.



Rock on: joint chairmen Barry Cox (left) and Isaac Tigrett

Appetizing Hard Rock

Hard Rock International, the hamburger chain, made its market debut in style yesterday. Market-makers initially priced the highly held ordinary shares, which have 10 votes each, and the Class A shares, which have one vote each, at 100p a share.

But in what one broker called "lively trade", the ordinary shares, those most widely held in Britain, quickly rose to 132p. The restricted voting Class A shares closed at 110p. At these prices, Hard Rock is capitalised at £63 million. The A shares are mainly held in the US, where the ADR is equivalent to 77p.

\$46m BP loss for Shearson Lehman

By Richard Thomson, Banking Correspondent

Shearson Lehman Brothers Holdings, the United States securities house, yesterday revealed that it had suffered a \$46 million (£25.69 million) loss on underwriting BP shares. The loss highlights damage which the issue has inflicted on underwriters who were faced with a sharply falling share price even before the stock was issued.

Since the shares were floated 10 days ago at \$65 for each American Depository Receipt, Shearson has sold part of its holding and marked down the shares it retains to current market values.

It would not say how many shares it had sold or what its underwriting commitment had been. Shearson was one of only four co-lead managers who underwrote the portion of the BP issue which went to the US. The others, Salomon

Brothers, Goldman Sachs and Morgan Stanley, are expected to make statements about the effect of the BP issue on their results in the next few days.

The BP share accounted for more than half of Shearson's after tax loss of \$70 million in October, the company said. Shearson is carrying on with its review of staffing levels and costs but is not planning to abandon any existing areas of business. Shearson emphasized that its London office would not be subject to any further staff cuts.

Meanwhile, First Boston, another US bank, announced that it had made "substantial" losses on risk arbitrage operations, believed to be about \$60 million. The bank blamed the loss on plans to change the tax law and on the stock market collapse.

Reagan brings relief as pound touches \$1.80

By David Smith and Bailey Morris

President Reagan provided a respite for the dollar yesterday when he said he did not want its value to decline any further.

Earlier, the pound had risen above \$1.80 for the first time in more than five years as the dollar slumped to new lows against the mark and Swiss franc.

Mr Reagan's comments, which followed White House denials of a New York Times report that the Administration was looking for a further dollar fall, lifted the dollar sharply.

"I do not look for a further decline. I do not want a further decline from where it is right now," Mr Reagan said at the beginning of a question and answer session on the state visit of President Chaim Herzog of Israel.

The pound closed at \$1.7850 in London, half a cent down on the day. Later in New York it fell to \$1.78. The dollar plunged to DM1.6475 in Europe but recovered to close at DM1.6610, rising further to DM1.67 in New York.

After dropping to a low of ¥133.13 in Tokyo overnight, the dollar recovered to close at ¥134.20 in London and rose further to ¥135 in New York.

Dr Paul Chertkow, economist at Security Pacific Hoare Govett, said the dollar's recovery was partly technical as dealers covered dollar positions before today's Veterans' Day Holiday in the US. "The prevailing mood is still very bearish," he added.

White House and Congressional negotiators resumed their deficit-reduction talks, which focused on a counter proposal from Democrats to reduce the deficit by an estimated \$30 billion (£16 billion).

The Democratic proposal was in response to a similar, \$30 billion plan advanced by Republicans. The sides disagree on the method of securing a deficit reduction, with the Democrats continuing to insist on sizeable tax in-

creases. Pressure is growing on the negotiators to conclude a deal by the end of the week.

Mr Robert Dole, the Senate minority leader who recently declared his candidacy for the Republican presidential nomination, said he wanted an agreement by Thursday.

"I hope we will have a meeting on Thursday and get this wrapped up," he said. But Congressional officials said the two sides were still far apart.

Shares had a better day in London, recovering strongly from an early 50-point markdown on the FT-SE 100 index. No new factors were cited, but the index closed up 8.3 at 1,573.5 points.

Government bonds in London and New York lost ground. After Monday's gains, gilts lost about a point.

The Bank of England announced funding of £400 million, £200 million of which was in the strongly rising index-linked sector. The funding consisted of £100 million

Treasury 8 per cent 1992, £100 million Treasury 8 1/2 per cent 1997, £100 million Treasury 2 1/2 per cent index-linked 2001 and £100 million of 2 1/2 per cent index-linked 2020.

As the eyes of the world remained on Washington, more than 1,000 clerical workers in New York's financial district went on strike, raising fears of a back office paperwork snarl which could further undermine confidence.

But Wall Street, in line with London, had a steadier day. In early afternoon trading, the Dow Jones industrial average was just 19.89 points down at 1,880.31.

Officials of the New York Stock Exchange said member firms were confident they could continue to process trades using supervisory personnel and other executives.

"We do not anticipate any problems. It will be business as usual," said a spokesman for the Exchange.

Fraud Squad probes 'multiple' BP applications

By Lawrence Lever

The ill-fated BP share offer is turning from disaster to nightmare for some of the 270,000 individuals who applied for the issue.

The Fraud Squad is investigating several cases of people who are believed to have made multiple applications for shares in the issue.

The Treasury is also pursuing 5,500 applicants whose cheques bounced when presented. Investors who failed to honour their obligations in BP represent about 2 per cent of those who applied - by far the highest default rate in any privatization.

In other recent state share sales, defaulters were numbered in dozens. In the next few days, National Westminster Bank, on behalf of the Treasury, will be writing to the non-payers reminding them of their obligations.

Those who fail to respond will be treated later on a case-by-case basis. But the Government has yet to make up its mind about how to handle

those who still refuse to hand over their cash.

The BP share issue flopped, with the partly paid shares opening at a discount of 35p on the first day of dealings. Yesterday they closed at 77p, against the issue price of 120p.

Senior police officers have however decided to take a firm line with suspected multiple applications. They have taken a policy decision to prosecute any suspected BP share cheats.

The investigation of the BP share issue is part of a new wide-ranging drive to prosecute suspected share cheats. Flushed with its 100 per cent success rate on those prosecutions which it has brought to date, the Fraud Squad is planning to bring a wave of suspected multiple applicants to court before the end of the year.

Prosecutions are expected soon on the TSB and British Gas share issues where rings of multiple applicants are believed to have been uncovered.



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STOCK MARKET

Dealers take a more optimistic line

By Michael Clark and Geoffrey Foster

Share prices in London are expected to open sharply higher in renewed trading later today with many dealers now taking the view that the worst of the crisis may be over.

The FT-SE 100 index staged a strong recovery yesterday, wiping an early fall of 30.5 points to close 8.3 higher at 1,573.5. The narrower FT 30 share index reflected the new mood of optimism, wiping out an early fall of 29.9 to close 14.9 up at 1,246.9.

This was in spite of the fact that there is still no sign of an

As the day wore on a better two-way trade developed with turnover way above the low levels registered on Monday.

Government securities ran into profit-taking with falls at the longer end of the market stretching to more than 2½% as the Government resisted pressure for another early cut in interest rates. Hopes had been high that base rates could fall to 8½ per cent before the end of the week. But there was still support for the index-linked stocks which sported gains of up to 1½%.

● **UTC**, the financial services group, lost 15p to 185p. On Monday, Mr Clive Mattock, the stockbroker purchased a further 150,000 shares in UTC at 200p, taking his stake up to 8.6 per cent. The cash-rich group is looking to expand into professional services.

agreement between the White House and Congress on US budget cuts.

Dealers reported the appearance of a few worried sellers first thing, prepared to take a sizeable loss in order to cut their positions. This prompted a few fund managers to test the water in the hope of picking up some cheap stock. In the thin conditions, market-makers were forced to respond quickly, marking prices sharply higher. The steadier dollar also encouraged other institutions to try their luck and a vicious bear squeeze soon developed.

Dealers said that a lot would depend on the overnight performance on Wall Street where the Dow Jones Industrial average had opened 12.43 down at 1,887.77 in early trade. "If Wall Street behaves itself, then we can expect to see share prices open sharply higher in London tomorrow," said one leading broker.

Blue chips ran into a few cheap buyers. Jaguar, which has been a big casualty of the dollar's weakness, firmed 5p to 284p. Allied-Lyons 3p to 323p; Marks and Spencer 6p to 187p. British Airways firmed 2½p to 125p. A decision is expected later today on its proposed merger with British Caledonian. The group is also announcing interim figures.

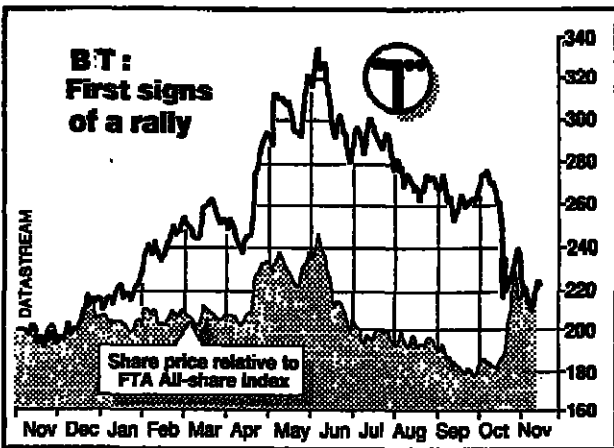
But ICI, another big dollar earner, fell 18p to 98½p and Glaxo, the pharmaceutical leader which has fallen harder than most during the past few weeks, dropped to a new low for the year of 990p and later rallied to touch £10.08 before finishing 11p lower at 994p.

This followed the news that Bank of New York's Nominee Company now owns 101 million million shares in the company.

Glaxo's share price had already been shaken by a disappointing set of full-year figures last month. A 22 per cent rise in pretax profits to £746 million failed to please the market which had been looking for a figure of between £770 million to £840 million.

At the time of the figures Glaxo was trading at £17.50 but has been hit along with other dollar-earners by fears of a recession in the US.

But some analysts have



been brave enough to suggest that the fall has been overdone and advised clients to buy the stock. Morgan Stanley, the broker, reckons that Glaxo is a strong all-rounder and despite the peaking of the growth of its anti-asthmatic drug, Zantac, it still has high earnings potential.

Analysts at Barclays de Zoete Wedd, the broker, also rate the shares a buy. Having been oversold during the past month, they should be acquired on consideration of the

ALPHA STOCKS			
Vol '000	Vol '000	Vol '000	Vol '000
Abbey 414	Costs 2,100	Land Sec 3,785	Rowntree 1,316
Ad-Lyons 4,595	CU 2,442	Laporte 57	Royal Bank 638
Amstrad 4,595	Corn Gold 925	LAS 1,043	Royal Ind 796
ASDA 5,284	Conco 1,888	Lloyds 3,369	Sainsbury 940
AS Foods 877	Coca-Cola 891	Lombard 2,023	Sainsbury 2,301
Barrat 2,738	Deleat 1,152	Luzac 894	Scott & N 1,578
BAA 1,222	Doe 3,054	Magnet 3,822	Seas 3,220
BET 1,128	Dixons 1,732	M&S 6,228	Seaguard 1,094
BET 3,530	ECC 1,302	Maxwell Cn 153	Shell 3,580
BAT 6,406	Enterprise 2,847	MEPC 1,383	Smith & N 892
Barclays 3,481	Forrest 1,573	Metal Box 1,139	SFC 1,504
Bata 1,221	Fisons 1,261	Midland 1,847	Stan Chart 1,904
Beaumont 4,278	Gen Acc 530	NorthWest 2,132	Stomax 2,210
Beazer 352	GE 748	Nest 2,183	Sun Alliance 249
BICC 37	Glaxo 3,935	NH Food 872	T & N 719
Blue Arrow 1,335	Globe 748	P&O 678	Tarmac 1,418
Blue Circle 674	Granada 2,178	Pearl 207	Tate & Lyle 337
BOC 3,589	Grand Met 3,265	Pearson 316	TSE 2,387
Bovis 4,158	Guinness 1,352	Pilgrimage 4,414	Testa 4,573
BPF 2,033	GHE 610	Plessey 2,065	Thom Em 1,744
Br Aero 2,545	GKN 578	Prudential 959	Triglav 2,906
Br Airways 8,523	Guinness 1,352	Royal 3,518	TIF 2,753
Br Comm 1,816	Hamm A 892	Rix Howe 1,061	Ultramar 672
Br Gas 23,705	Hanson 10,078	Rank 545	Unigate 998
Br Petrol 14,724	Hawley 220	R&G 596	Unilever 1,257
Br Telecom 18,738	Hawley 4,332	Reckless 3,487	United B 65
Brital 5,448	Hilldown 2,421	Reed 1,093	Unit News 1,073
Bund 1,434	IMI 818	Readers 1,374	Wellcome 667
Burns 685	ICI 3,783	RAC GP 667	Whitford 1,780
Burton 3,187	Jaguar 1,755	RTZ 1,858	Wills Fab 1,018
C&W 3,680	Lasmo 890	R-Royce 2,224	Woodworth 2,638
Cadbury 105,312	Ladbroke 2,878	Rothman 650	Equities page 91

Cazenove, the broker, was instructed to buy a further 57.8 million shares in Cadbury paying up to 220p a share. The Cadbury share price ended the day 32p higher at 223p.

Dealers believe General Cinemas' decision to increase its stake to 18.2 per cent is the first step towards obtaining complete control of the company. They reckon a full bid may just be around the corner.

Northern Foods, the biscuits to convenience foods group, gained 4p to 232p as investors paid heed to a broker's recommendation.

Mr John Parker, analyst at County NatWest, the broker, rates the shares a buy. Northern is especially attractive because of its recovery prospects. It also offers a high yield and its profits are virtually 100 per cent derived from the British market.

British Telecom also helped to lead the way better with a rise of 11p to 223p as 18 million shares were traded. Dealers appeared to be taking the view yesterday that the fall in the shares has now been overdone.

Growing criticism of BT's service has meant that the shares have become the Aunt Sally of the privatization stocks. Even before the big crash last month, the price was trading well below its high for the year of 337p. Several brokers still include the shares on their "sell" list even though the prospective p-e of 10 can hardly be considered demanding.

The BP new shares, which came dangerously close to testing the Bank of England's 70p safety net earlier in the week, were looking a little more composed, firming 1p to 76p as more than 60 million shares changed hands. The shares are now looking attractive to the income funds who are clearly impressed with their gross return.

The BP ordinary shares finished the day a healthy 7p higher at 247p on turnover of 14 million shares.

Elsewhere in the oil sector, Ultramar remained a nervous market, sliding 13p to a low of 147p — for a two-day loss of 37p — ahead of third-quarter figures later today.

Analysts are looking for a rise in profits from £7.5 million to between £8 million and £9 million. Increased contributions are expected from Britain and Indonesia but the shipping side is likely to turn in another loss with

● **Sears, the Selfridges & William Hill betting chain, rose 4½p to 127½p as 3.2 million shares changed hands.** There was talk that Mr Robert Holmes & Court's 8.2 per cent stake had been bought by Hoare Govett, the broker, on behalf of Hanson Trust. Hoare Govett denied the story.

interest charges affecting the overall performance.

The collapse in financial markets around the world has also created a lot of speculative froth. Most followers of Ultramar now think it unlikely that Mr Ron Brierley, the New Zealand entrepreneur, with almost 15 per cent of the shares, will launch a bid in the short term.

Falls were also seen in Britoil, down 4p to 203p; Barmah, 4p to 362p; Lasmo, 3p to 201p; and Tricentrol, 4p to 80p. But some prices enjoyed a late burst of support with Enterprise, rising 3p to 209p; Shell, up 7p to 950p; while Cater wiped an early 15p fall to finish all-square at 333p.

Hard Rock International, the company which runs the Hard Rock Cafe restaurants in London, New York and Dallas, and whose shares have been traded on Harvard Securities' over-the-counter market since 1983 and on the American Stock Exchange since earlier this year, staged a useful debut on the "big board" in London.

Coming to the market via an introduction at 100p — plans for a placing were dropped as a result of the market crash — the ordinary shares raced away to close at 132p, while the "A" (restricted voting) shares opened at 100p, and touched 125p before closing at 110p.

The introduction was sponsored by Capel-Cure Myers. VSEL Consortium succumbed to profit-taking and lost 65p to 475p.

The shares have been strong of late on hopes that the company would win a large slice of a £4 billion Canadian submarine order. The VSEL yard at Barrow-in-Furness is in fierce competition with the French for the Canadian order of 12 nuclear-powered hunter-killer submarines, but recently the odds have been in VSEL's favour.

Those merchant banks with market-making divisions again came under pressure. Morgan Grenfell, which incorporates the former Pincus Denny jobbing firm, dropped to 198p at one stage before closing 10p lower at 218p, a far cry from the 500p level at which the shares were floated in June 1986.

SG Warburg, which has the ex-Akroyd & Smithers jobbing firm under its umbrella, ended a further 10p lower at 270p, after 263p.

TEMPUS

J Sainsbury is still good value

J Sainsbury's share price performance chart, particularly the line that tracks the shares against the FT All Share Index, is very pleasing in these days of plummeting prices. In absolute terms, the shares have dropped 20 per cent since "Black Monday" but have outperformed the market by a similar figure.

Sainsbury's results are always impressive. Retail margins rose again to just under 6 per cent and productivity gains of 4.6 per cent were achieved. Scanning systems, an improving product mix and better stock control all contributed.

The store opening programme is being stepped up with 40 scheduled for the next 30 months. An average store now costs between £12 million and £15 million to develop, so this will place an additional burden on the group. Interest is capitalized until the store is trading.

Homebase, the do-it-yourself superstore, had a flat year as opening costs quadrupled, but the second half should bear fruit.

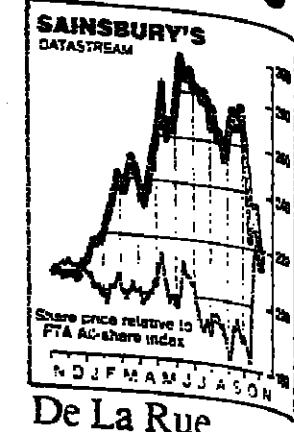
Savacentre, the hypermarket food and clothing chain, is opening more stores as is Shaws, the US supermarket business, now wholly owned.

Shaws will have 60 stores by the year-end. It made \$31 million (£17.3 million) profit last year, which represents approximately 6 per cent of group profits.

Apparently when times are hard the British public stays at home and eats. At least the statistics show that the food retailing sector does well in time of recession. This, the quality of management and earnings, and the insignificant overseas exposure is why Sainsbury's shares have held up well.

This year, deducting money for the profit-sharing scheme but including about £8 million of property-related profits, Sainsbury should make £305 million. The premium rating has been eroded, but the shares still represent value for money.

PUS
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d value



De La Rue
If De La Rue can produce 37 per cent trading profit, growth in normal circumstances, just think of the forecast hidden in its business. The answer to Mr Robert Maxwell is that he makes fantastic advances.

The group is sprucing up its operations. De La Rue Systems, a manufacturer of cash handling machines, and Printtrak, a fingerprint business, earned a better return, the latter moving into profit.

This, together with its improved profitability from its Brabury Wilkinson security printing business, acquired in March 1986, contributed to the security division's 49 per cent profit increase.

Crucially, Brabury Wilkinson was not in the trading loss column.

Attention has been drawn to the fact that the security division's performance is a reflection of the group's overall performance.

The group's performance is a reflection of the group's overall performance. The security division's performance is a reflection of the group's overall performance.

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Australians facing reduced ratings after market crash

From Richard Battley
Sydney

A veritable *Who's Who* of Australian business is being given revised credit ratings.

Only one company out of 13, Qintex, is considered a possibility to have a higher rating. Almost all the others, led by Mr Robert Holmes à Court's flagship Bell Group, are tipped to receive a lower rating.

Bell Resources, which owns more than 30 per cent of BHP, and which is 45 per cent owned by Bell Group, is expected to fare only slightly better than its parent.

The Australian Ratings Agency is reviewing 13 of the country's top-profile entrepreneurial companies. The others are: Mr John Spalvis's Adelaide Steamship; Mr

PRELIMINARY RE-RATINGS

Companies	Current Rating	New Rating
Adsteam	A	A-BBB
Ariadne	A	B-BBB
Bell Group	A	B-BBB
Bell Resources	A	B-BBB
Bond Corp	A	B-BBB
Chase Corp	A	B-BBB
Elders IXL	A	B-BBB
Equitcorp	A	B-BBB
IEL	A	B-BBB
Judge Corp	A	B-BBB
News Corp	A	B-BBB
Qintex	A	B-BBB
BIL	A	B-BBB

To be determined

Bruce Judge's Ariadne Australia and Judge Corporation; Mr Allan Bond's Bond Corporation; Mr Colin Reynolds's Chase Corporation; Mr John Elliott's Elders IXL; Mr Allan Hawkins's Equitcorp; Mr Ron Brierley's Industrial Equity Ltd (IEL) and Brierley

Investments Ltd (BIL); and Mr Rupert Murdoch's The News Corporation.

The agency's ratings committee meets tomorrow to assign the revised ratings. However, it has already advised clients of the rating band under consideration for the

companies "as an early guide to our thinking".

In effect, it is a post-crash credit rating and acknowledges the reduced market capitalization of those companies. With some, it is a drastically reduced capitalization.

The agency says it has looked at the impact of the market fall on shareholders' funds, prospects for reliable earnings, gearing and depth of structure, availability of credit facilities, future cash commitments and likelihood of cash-generation through asset sales.

"Perhaps the real test for all entrepreneurial companies will be to see how successfully each, in its own way, copes with the adverse change of circumstances over the next 12 months," it adds.

Morgan Grenfell sounds warning

By Cliff Feltham

Shares in Morgan Grenfell slumped to a new low yesterday as its own banking analysts admitted the competition from Japanese and US securities houses is becoming serious.

The admission that the merchant banking sector is when Morgan Grenfell is understood to have suffered badly from the market crash.

Its shares yesterday touched a record low of 203p, compared with the 500p at which they were floated in July 1986. They recovered to close at 213p, down 15p on the day.

A review of the sector by its analysts says: "The big independent British merchant banks were always going to look small beside the US and Japanese securities houses. There was some doubt about whether or not this represented a serious problem, but now the evidence is building up that the answer is yes."

The banks, it points out, are needing increasingly large capital resources to fund their corporate finance, banking and securities operations.

It adds: "Serious market-making requires serious amounts of capital because a risk averse market-maker will not attract much business. The development of block deals, such as the £108 million sale of Guinness's stake in BP by Hoare Govett and Salomon Brothers, also requires considerable capital resources."

"The big US and Japanese brokers appear to have them, but there must be doubts about some of the merchant banks' own securities operations." The review says it would appear that most and possibly all the leading players could be takeover targets.

Markets in a state of delicate equilibrium

COMMENT Kenneth Fleet

The stock markets in London and New York became interesting yesterday — as distinct from repetitively weak and depressing. London moved from a 50-point drop at 9.20am to a modest eight-point gain at the close when the FT-SE index was 1,573.5. Wall Street seemed to be following the same pattern with the mood in both centres less fraught.

Both centres bore the marks of delicate equilibrium. "Equilibrium" because the end position was balanced, "delicate" because from this position prices can move sharply up, or down. The next swing will not be conclusive but it promises to be important.

The focal point of concern remains the US budget deficit. Partly because it is widely argued that a sudden fit of despair about the US Administration's apparent unwillingness to do anything about the deficit actually set off the great stock market crash (I believe that if we are looking for simple explanations, the US trade deficit is better). Partly because President Reagan, his advisers and certain Congressmen, egged on by Mrs Thatcher and the Chancellor of the Exchequer, have been assiduously marketing the other side of the same coin.

If the Americans can only agree on ways of reducing the Budget deficit by more than \$23 billion formally implied by the Gramm-Rudman-Hollings Act, then they presto! Happy Days Are Here Again. A stiff measure of credible co-operation among the Group of Seven countries in interest rate and exchange rate policies would be a splendid bonus, calling for several extra choruses as share prices climb.

There is nothing wrong with this scenario, if one is thinking of a one-act play. Given some evidence of genuine political will in Washington shares would recover for a time; but plain common sense would require something more in the shape of confidence building before normal native caution is cast to the winds.

We have to look also at the darker side of delicate equilibrium. If Washington chickens out and the Budget package turns out to be no more than brown paper and sealing wax, then the movement would be out of shares and into cash, or possibly into bonds. The market would have entered a new and damaging phase. The strenuous political campaign here and in the US to keep people in the stock market would have failed.

Bonds have had a good run recently,

with lower interest rates on the ground and a whiff of recession in the air. Yesterday the Bank of England signalled that it was not yet prepared for bank base rates to come down again — a message that was also relayed to the West German and Japanese markets. Inevitably the dollar remained under pressure and West German stock market fell 8 per cent.

The American attitude, which is understandable, is that anything is better than another recession on the early 1930s scale. Including a collapsing dollar, which is another form of protectionism stopping the export of American jobs.

So far the practical, though not the verbal, response of western governments to the stock market crash has been correct, as indeed it was in 1929: interest rates have been cut and money (liquidity) has not been drained from the market. The great hope of avoiding another world recession, which was finally rendered inevitable in the early 1930s by widespread failures in the American (and other) banking systems, is the knowledge and ability of governments of the leading economies to co-operate.

If nationalism still rules, the US and Japan have the strength to survive the coming storm, but heaven help Europe. It is, of course, not too late.

Brave old world

Events as psychologically profound as the stock market crash can change the policy atmosphere quickly. To prove that point it is only necessary to look at the draft regulations published yesterday to widen the scope for authorized unit trusts. Instead of being restricted to boring old securities, they should now be expanded to include funds investing wholly in properties or even in futures and options, including commodities.

Such ideas are the child of sophistication, sired by confidence. Meanwhile, there has been a fundamental reassessment — or more accurately a reminder — of investment risks. These proposals look like a brave new world that should be cancelled forthwith due to changed circumstances.

Restriction needs to be justified. In this case, it would be a triumph of theory over common sense to jeopardize confidence in an industry managing £40 billion of investors' savings by allowing expansion into esoteric and risky new areas with limited legitimate potential.

US calls for faster trade talks

By Colin Narbrough

Mr Clayton Yeutter, the US Trade Representative, yesterday called for multi-lateral talks on freer flows of goods and services to be speeded up to counter the worrying trend towards increased protectionism.

Speaking in Geneva, he also came out firmly in favour of government action to correct global trade imbalances through fiscal and monetary policies, rather than letting exchange rates make the adjustment in the market place.

Mr Yeutter is expected to discuss removing imbalances in world trade, and easing trade flows to fuel economic growth and avert recession with Lord Young, the Secretary of State for Trade and Industry, and other ministers in London today.

The Government made it

clear publicly to the US last week that it was imperative for Washington to both reduce its huge budget deficit and avoid the "easy option" of protectionism, if the US external deficit was to be cured.

Mr Yeutter said the first year of the new trade liberalization round under the Geneva-based General Agreement on Tariffs and Trade — the so-called Uruguay Round, had yielded remarkable progress but the pace had to be accelerated, especially in the area of agricultural goods.

He declined to say whether the post-war lows being plumbed by the dollar were desirable.

But he anticipated that the US trade deficit, which last year exceeded \$156 billion, would shrink over time, reducing other countries' surpluses and effecting significant structural adjustment.



Action call: Clayton Yeutter against protectionism

Moran Tea profits boosted by property

By Michael Clark

The diversification at Moran Tea Holdings, the tea plantations to property and freight forwarding specialist, is already yielding rich dividends.

Yesterday the group reported an increase in pretax profits for the year to June 30, up from £639,000 to £804,000 on turnover £3.3 million higher at £26.3 million.

The property side remains the biggest contributor to profits helped by the redevelopment at Wapping, east London, which continues to

produce useful rental income. Moran is also continuing to beef up its freight forwarding business and earlier this year bought the outstanding 49 per cent of Trans Global Group for £1.5 million.

A final dividend of 20p a share is recommended making 30p for the year, and the company plans to change its name to Moran Holdings. A one-for-10 split is also proposed for the shares which closed unchanged at £20.50.

Guinness sells food business for \$19.4m

By Colin Campbell

Guinness's divestment programme received another boost yesterday when the company announced the sale of Richter Bros, a US importer and wholesaler of specialty food, for \$19.4 million (£10.83 million) cash.

Under the terms of the deal, the purchaser, the Crown Corporation of New Zealand, is assuming responsibility for some \$8 million of debt.

Richter Bros was purchased by Guinness in early 1985. It

made profits before tax and interest of \$1.9 million in the year to June 30 and net assets at that date stood at \$13.4 million.

The deal is conditional upon US regulatory clearance.

The sale of Richter means that Guinness has now raised £340 million from the disposal of its non-core businesses and more than covered the recent \$480 million purchase of the Schenley Business, the US distributor of Dewar's

Takeover talks end at Reliant

Takeover talks between the USM-quoted Reliant Motor Company and Mr Maurice Hutson, a Bradford, West Yorkshire, businessman, have ended.

Mr Hutson, the chairman of the privately owned engineering-to-quarrying Mahcon Group, wanted Reliant to expand production of the Hulton MG TF replica

Madrid favourite for new trade office

By Edward Townsend
Industrial Correspondent

Madrid emerged yesterday as the front-runner in the race to win European Commission approval for the site of the proposed Common Market Trade Mark Office — with the United Kingdom as second favourite.

Mr Emile A Campo, the European Commission's director general responsible for the internal market, speaking in London, said that the Spanish were now arguing strongly that they had the administrative infrastructure to run the office and were now

alone in the Community in not having a big EEC office located in their country.

"The fight is now between London and Madrid," he said.

The siting of the Trade Mark Office is more political than job-creating or economic significance as it will result in only about 200 new jobs.

But a single European law for trade marks is expected by early next year and the new office will administer the procedure for all 12 EEC members.

With the exception of Denmark and Portugal, all other Common Market countries

have made a bid for the Trade Mark Office, but Britain and Spain are the only ones not to have the headquarters of a major EEC institution on their soil.

Mr A Campo's remarks, delivered at the annual convention of the British Clothing Industry Association, sparked immediate opposition from Mr Nicholas Winterbottom, Conservative MP for Macclesfield, who said he would be lobbying Lord Young of Gifford, Secretary of State for Trade and Industry, and other ministers over the issue.

Lord Young told the

convention that the Government was intent on creating a single European market by 1992 through a process of liberalization "that will allow market forces to work".

But he pledged that this would not mean British agreement on harmonization of taxes. Zero VAT rating for children's clothing in particular would remain, he said.

Lord Young this week began a process of consultation with leading industrialists over the internal market issue, which will culminate in a national conference at Lancaster House in the spring.

Guinness water torture

Pity the poor souls who have endured the somewhat Socratic method of inquiry occasionally played out in the inquisition rooms of the DTT's year-old Guinness inquiry. Some of the unfortunates summoned before the government-appointed inspectors — barrister David Donaldson and accountant Ian Watt of KMG Thomson McLintock — have first been asked to give their own version of events in the unfolding Guinness drama. When they respond, they are asked if what they have just reported is indeed correct. The answer "Yes" elicits a further question along the lines of: "Are you absolutely sure that what you have just said is in fact what happened?" When the hapless interviewee once again confirms his recollection of how things turned out, his inquisitor deftly pulls a dog-eared document from his briefcase and shoves it under his subject's nose, with the challenge: "Well, how do you explain this, then?" A rather embarrassing silence often ensues, I'm told.

● Giggles at yesterday's annual convention of the British Clothing Industry Association at the London Hilton when chairman Donald Farr thanked his star lunch guest for not taking "another job" and introduced him as Lord Young, Secretary of State for Trade and Industry. The DTT boss told his fellow inebriates: "I shall order an investigation as soon as I get back to the office."

THE TIMES CITY DIARY Going . . off the rails

The British Rail Pension Fund, having sold its collection of 98 Old Master prints in June for £22 million, is now flogging the family silver. Going under the hammer at Sotheby's on November 19 is a pair of Queen Anne silver gilt salvers, made in 1713 by Simon Pantin, which could sell for £150,000. A 1663 pair of Charles II ginger jars and covers by Thomas Jenkins, elaborately chased with fruit and cherub masks, could go for

£100,000. The silver sale will be followed next month by an auction of the fund's Japanese prints, including the famous set of 36 Fuji prints dating from the 1760s. Will the fund also spring clean its shareholdings while the market is in the doldrums? "We're not selling off our equity portfolio," says Maurice Stonefrost, a fund manager. "We're a long-term fund." There is surely a message in there somewhere.

Fogbound

Sir Philip Harris has returned to dry land, I hear. He telephoned in contrite mood to tell me he had been caught in thick fog when returning from a weekend sailing trip to Spain. Although he arrived back in London too late to face the City's questions about his bargain basement sale of



"Suddenly, feeling like a million dollars isn't so hot anymore."

his Ultimate retail chain, he reached his broker in time on Monday to buy another 1.75 million shares in Harris Queensway to add to the 15 per cent of the company he already owns. He said: "The purchase shows my personal confidence in the company. I may buy more."

Bad ballad

Anyone who, until the recent crash, had been counting on cashing in their executive share options and paying off the mortgage, might do well to steer clear of any touring productions of Gilbert and Sullivan's 100-year-old comic opera *Iolanthe*, in which they will hear the painful lines:

"The shares are a penny, and ever so many are taken by Rothschild and Baring. And just as a few are allotted to you, you awake with a shudder, despairing."

Down on the ranch

Many of the 3,000 delegates at the Association of British Travel Agents' convention in Innsbruck are weeping into their Biersteins at the prospect of squeezed profit margins if the holiday price war becomes much worse. But not Chris Smart, managing director of Jetsave, which claims to be the biggest trans-Atlantic tour operator. Smart is dazzled by the likely surge in Britons packing their bags for America after the dollar's slide against sterling. The rush in bookings is the biggest since 1980, says Smart, who is finding many Britons are thinking beyond the traditional family trips around the steamy crocodile swamps of Florida. His latest additions to the Jetsave menu are ranch holidays, a rich vein first opened by smaller specialists such as American Roundup. Bookings are going well for two ranches: the mysteriously named Triangle X in the Wyoming mountains in the Yellowstone National Park area — Yogi Bear country — and a more civilized version at Tanque Verde near Tucson in the Arizona desert. Cheap — and toughest since it means taking part in the life of a working ranch — is Triangle X at just £685 for a week.

● I hear everyone had to stay late to make up for lost time in Frankfurt yesterday after the bourse's computerized share quote system broke down when someone carried out an ill-timed test of the emergency power supply. Vorsprung durch Technik, as they say in West Germany, Austria, Switzerland . . .

Joe Joseph

De La Rue Strategy Paying Off

The results for the first six months have borne out the Board's confidence in the good prospects for the current year. The acquisitions made last year are now fully integrated and are contributing to an important and increasing degree to the growth of both sales and profits.

Peter Orchard CBE Chairman

INTERIM RESULTS

	1987	1986	increase
Turnover	£224m	£180m	24%
Profit before tax	£21.6m	£17.9m	20%
Earnings per share	10.7p	9.1p	18%
Dividend per share	3.25p	2.75p	18%

PRODUCTS AND SERVICES

- Security printing
- Security printing equipment
- Cash and payments systems
- Credit card processing
- Remote security and control systems
- Electronic pre-press equipment
- Newspaper systems
- Data communications equipment
- Automated fingerprint identification systems
- Identity cards and systems



The De La Rue Co p.l.c.

A copy of the interim announcement is available from The Secretary, The De La Rue Company p.l.c., De La Rue House, 3/5 Burlington Gardens, London W1A 1DL. Tel: 01-734 8020

BUSINESS SUMMARY

GEI profits increase 65% to £2.05 million

GEI International, the engineering holding company, made pretax profits of £2.05 million in the half year to the end of September, a rise of 65 per cent. Turnover rose 26.7 per cent to £39.1 million.

Mr Michael Hale, managing director, said he hoped that the recent collapse of share prices on the stock market will bring some sense into the prices of private companies. The interim dividend was unchanged at 1.94p.

Dutch firm faces fines

A Dutch company faces big fines for smuggling 23,000 tonnes of cut-price East European steel against EEC regulations, officials in Rotterdam said. Vogten's Handelsmaatschappij, from Maastricht, has admitted importing the steel coils.

Local's £28m issue fails

Wary underwriters are faced with one more bill after the collapse of another rights issue. The Local London Group, which specializes in opening business centres, said its £28 million cash call won support from just 4.3 per cent of shareholders.

Intasun camping plan

Intasun Holidays, part of the International Leisure Group, is doubling its capacity for camping holidays abroad next summer to 50,000. Prices are comparable to similar holidays in Britain, claims Intasun which has bought the Club Mar Estang, near Canet Plage, Perpignan, in the south of France.

Mr Roger Heape, managing director of Intasun Holidays, said: "Prices are comparable with camping in the UK but standards are far superior. We expect a major shift to camping abroad." Intasun estimates that a family of four travelling to a campsite in southern France and staying for a fortnight in high season could expect to pay about £870.

Barlow open offer flops

The open offer of 2 million shares by Barlows, the packing and warehousing group, has flopped, having been taken up in respect of just 0.8 per cent of the shares available. The balance will be taken up by the institutions with which the shares were conditionally placed.

First-half rise at Caledonia

Caledonia Investments, the investment group controlled by the Cayzer shipping family, raised its pretax profits from £5.1 million to £5.3 million in the first six months of the year, on turnover up from £5.6 million to £7.3 million. The shares were unchanged at 285p.

Beazer caution on US

When stability returns to the financial markets the pace of acquisitions could pick up rapidly, Mr Brian Beazer, chairman of CH Beazer Holdings, said in New York yesterday.

Mr Beazer, in the US on a periodic visit to check on his residential and building materials companies there, said that for the time being any British company "mounting an acquisition in the US will have difficulty carrying it out because it is perceived (in London financial circles) that the US is not the right place to be." But he said his businesses in the US and elsewhere are meeting financial goals.

THE ALTERNATIVE TO DOOMSDAY

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PIPE-LINES ACT 1962

NOTICE OF APPLICATION FOR PIPELINE CONSTRUCTION AUTHORISATION
BP PETROLEUM DEVELOPMENT LIMITED
PROPOSED ST FERGIUS - CRUDEN BAY NATURAL GAS LIQUIDS PIPELINE

BP Petroleum Development Limited hereby give notice, in accordance with the provisions of Part 1 to Schedule 1 to the Pipe-lines Act 1962, that an application has been made to the Secretary of State for Energy for the grant of authorisation for construction of a cross-country pipeline.

The proposed pipeline, which is to be for the conveyance of Natural Gas Liquids, is to run between the Total Oil Marine terminal at St Fergus and BP's pumping station at Cruden Bay.

The pipeline will be owned by BP Petroleum Development Limited.

A copy of the strip plans which accompanied the application, on which the proposed route to the pipeline is delineated, can be inspected during normal office hours in room 1075, Department of Energy, Thames House South, Millbank, London SW1P 4QJ and at the offices of the following local authorities:

Banff and Buchan District Council
Department of Planning and Development
Town House
34 Low Street
Banff AB9 1AY

Grampian Regional Council
Department of Physical Planning
Woodhill House
Ashgrove Road West
Aberdeen AB9 2LU

Objections to this application should be made in writing setting out the grounds of objection and bearing the reference PEP 75/706/10, and should be sent to the Secretary of State for Energy at Thames House South, Millbank, London SW1P 4QJ, to arrive not later than 10 December 1987.

BP Petroleum Development Limited
Britannic House
Moor Lane
LONDON EC2Y 4BU

D R Fitzpatrick
Assistant Company Secretary
Dated: 3rd November 1987

Maxwell seeks control of US firm

By John Bell, City Editor

Mr Robert Maxwell, the printing and publishing magnate, is seeking approval to take control of Bell & Howell, the American publishing and information services group.

He has told Mr Donald Frey, Bell & Howell's chairman, that he intends shortly to file with the Securities and Exchange Commission — the watchdog body for the US investment industry — for approval to hold more than 50 per cent of the company.

So far, Mr Maxwell is keeping his ultimate aims to himself — a practice he has used frequently in stock market raids in the past couple of years. The SEC filing commits him to nothing. But it would allow him to move quickly in the event of aggressive actions by other would-be predators.

Bell & Howell has been under increasing attention on Wall Street as a takeover target. Early this year, the Bass

brothers, based in Fort Worth, purchased a shareholding which they have since raised to 15.9 per cent. Macmillan, the US publishing house, has also acquired a 7.7 per cent holding.

Mr Maxwell's action came to light when he released part of the text of a letter to Mr Frey. In it he said that in view of the actions of other substantial shareholders, his company, Maxwell Communications Corporation, felt that it should take appropriate steps. Mr Maxwell wants to put MCC in a position where regulatory requirements would not impede or delay what he obliquely describes as "a transaction" with Bell & Howell.

The US group has been undergoing a process of restructuring under the guidance of Mr Frey. Once the group was a leading maker of projectors and other equipment for the film industry.



Robert Maxwell: his letter says there is no hostile intention

Now its main activities include textbook publishing, information storage, mail processing and computer databases.

The takeover speculation has been fuelled by the fact that Mr Frey, aged 64, plans to retire next year. Wall Street analysts say that the com-

pany's track record has been uninspired and that Mr Frey might wish to produce something dramatic before he departs.

Mr Maxwell told Mr Frey in his letter that he has no hostile intention. But he knows that board agreement would be crucial in any merger or

attempted takeover. Last year the company put in place a stock option scheme that would have the effect of making a hostile bid expensive. It also has the right to buy-back more than 11 per cent of its shares, which could prove vital in a takeover.

Analysts say that Bell & Howell's management might prefer a sale to a foreign bidder who might be more likely to give undertakings to retain the workforce. The investor group led by the Bass brothers said that when it raised its stake to 15.9 per cent that it held the shares for investment purposes and might buy more in the light of existing market conditions.

Mr Maxwell holds a 2.3 per cent stake in Bell & Howell. At current prices the group is capitalized at more than \$500 million (£279.32 million). But traders in Wall Street say that considerably more would need to be offered before a bid was likely to succeed.

J Bibby slips to £34.8m

J Bibby & Sons, the agricultural and industrial conglomerate 86 per cent owned by Barlow Rand of South Africa, made pretax profits of £34.8 million in the year to the end of September, a small drop on the £35.9 million made the previous year. Sales were marginally lower at £501.2 million against £502.6 million.

A lower tax charge meant earnings per share rose 5.4 per cent to 20.95p. The total dividend was raised to 8.5p from 8.25p.

The drop in profit was largely due to competitive pressures in the US, on the Flexible Packaging operations of Princeton Packaging, and the contraction in the animal feed market following further reduction in EEC milk quotas. Bibby announced last month that Flexible Packaging was to be sold for \$130 million

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APPOINTMENTS

Manders Holdings board changes

Manders (Holdings): Mr Roy Amos becomes chairman in succession to Mr Sam Wainwright. Mr Roger Akers becomes group chief executive, and Mr Peter Winfield and Mr Alan Dick join the board as non-executive directors.

Alexon Group: Mr David Cohen becomes a director.

Berkeley & Hay Hill Investments: Mr Peter Starbuck becomes joint managing director.

Bruce Engineers: Mr Mike Jones becomes technical director.

Weir Group: Mr Bill Dines is made manufacturing director of Tooling Products.

Hanson Guernsey: Mr Stan Cleal becomes manager and a director in succession to Mr John Whitehead, who is made general manager.

Young Ambassadors Trust: Mr Graham Miller becomes chief executive.

John Brown: Mr Brian Goldthorp is made director of personnel.

Prudential Corporation: Mr Michael Lawrence to be group finance director from January 1.

Crown Financial Management: Mr Andrew Withey becomes director responsible for the investment management, unit trust and personnel operations of the Crown Group, and Mr Stuart Perilli is promoted to managing director of Crown Unit Trust Services.

Parker Pen: Mr Roger Leverton becomes a non-executive director.

SAINSBURY'S
Half-Year Results

PROFIT UP 22.2%

SALES UP 12.8%

DIVIDEND UP 22%

£ million	1987 28 weeks to 3rd October	1986 28 weeks to 4th October	% increase
Group Sales (including VAT)	2,354.3	2,087.6	12.8
Retail Profit	140.4	115.1	22.0
Retail Margin	5.96%	5.51%	
Associates	10.6	8.5	25.4
Group Profit Before Tax	151.0	123.5	22.2
Group Profit After Estimated Tax	98.1	80.3	22.2
Earnings Per Share (at 35% tax)	6.75p	5.69p*	18.6
Dividend Per Share	1.25p	1.025p*	22.0

*Adjusted for the one-for-one capitalisation issue, 1st July 1987. The results are unaudited.

HIGHLIGHTS FROM THE RESULTS

Profit This is the fifth year in succession that first-half profit has shown an increase of over 20%. Retail margin reached a record first-half level of 5.96% helped by a 4.6% improvement in productivity.

Sales UK supermarket sales increased by 12.4%. Sales were buoyant in both new and established stores with a sales volume increase of over 9%.

Supermarket Developments The rate of supermarket openings is being increased. Seventeen supermarkets, averaging over 30,000 square feet sales area, will open this year, including fifteen in the second half. Nineteen supermarkets are planned to open in 1988/89 and twenty in the following year. One hundred and thirty-nine supermarkets now benefit from price scanning at the checkout.

New US Subsidiary The purchase of Shaw's Supermarkets Inc. was completed in July. With fifty supermarkets in the New England area, Shaw's has excellent prospects for profitable growth.

Profit Sharing Profit sharing for 1987 amounted to £21.2 million. In August 1987 over 16,500 employees — almost 60% of those eligible to do so — chose to take their profit sharing in the form of Company shares.

Good food costs less at Sainsbury's.

FOREIGN EXCHANGES

Table 1

[illegible]

TRANSLATING BY COMPUTER

FOCUS

A SPECIAL REPORT

On the eve of the Translating And The Computer conference in London, Geof Wheelwright reviews progress

Still too soon to be truly multilingual

This week technologists, translators and academics gather in London to come to grips with the human issues behind the involvement of computers and technology in translation work. Many in the academic community are concerned that the general public will get the impression that full-blown translations can be conducted by computer, when, in fact, the current level of software expertise no more allows a computer to carry out translations than a word-processing application can be expected to write a book.

According to Pamela Mayoras from the Institute of Translation and Interpreting, the translation community is worried about the way the public view computer translation.

She said: "As a professional organization concerned with the promotion of the highest possible standards of translation and interpreting we cannot endorse the claims in advertising copy, promotional literature or formal papers made by manufacturers, suppliers and even some users for the high performance of machine-translated text."

"Somehow the use of the term 'human translation' or even 'human translators' suggests this is a lower form of activity, as compared with 'machine translation' — on a par with machine production of engineering tools."

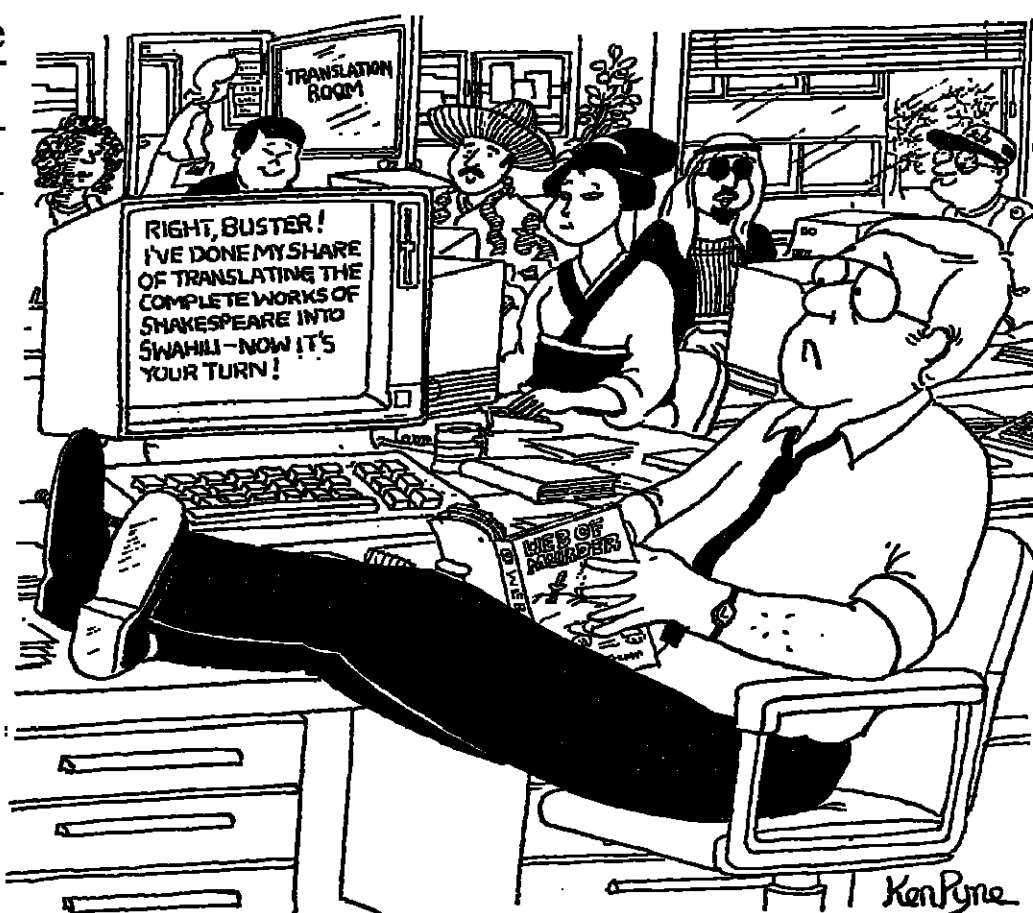
"Translators are generally agreed that systems which enable them to use multilingual fonts, check for consistent use of terms, strip in pieces of repetitive text, compile glossaries and terminological data banks, and search the subject literature for background information are highly desirable."

Ms Mayoras, who also works with the Commission of European Communities, suggested the problem is that most translators have neither the funds to buy such systems nor the access to those that have already been bought.

These and many other issues involved in translation and technology will be discussed by Ms Mayoras and others at the Translating And The Computer conference which starts tomorrow at the CBI Conference Centre in London WC1.

The two-day conference, jointly organized by Aslib (the Association for Information Management), the Aslib Technical Translation Group and the Institute of Translation and Interpreting, will evaluate the potential of new technology from word-processing and desktop publishing to the latest software packages and electronic mail.

Speakers will assess the practicality and user friendliness of machine translation systems and report on developments in terminology banks both in Europe and North America.



When a few words beat perfect grammar

In a world which is becoming just one big market, every big manufacturing company needs to operate internationally if it is to remain economically viable. Problems of production and distribution have, to a large extent, been solved. But one problem that has not been solved is the language question.

Though English has become a *lingua franca* of international communication, we British often forget that it is not the language of customary use of 90 per cent of the world's population. They still speak Russian in Russia, Norwegian in Norway, Malay in Malaysia and Japanese in Japan.

Firms which operate internationally are finding that these days their various departments have a voracious appetite for translation. Sales and promotion literature, agency contracts, specifications, operating instructions, and maintenance and repair manuals, for everything from bicycle pumps to tower cranes, all have to be produced in the language of the countries where they are to be sold.

Human translators can barely keep pace with the demand, however much they try to stream-

line their activities and increase their output. More and more firms are realizing they need "translation power", in addition to production, financial and marketing power.

Today the trend is to integration and computerization of all company documentation, with translation being just one aspect of document production. Commercial systems for translation by computer — usually known as Machine

Anything but an instant cure-all

Translation or MT — are available and are being energetically marketed to such firms.

But MT is by no means an instant cure-all for the translation problems of the big company. No system can be put into operation straightaway; a lot of time-consuming effort has to be put into introducing the company's specific terminology and style. No system can as yet produce acceptable translations which are usable without post-editing, which usually has to be done by an expert linguist. Industry is still at a

comparatively early stage in learning to make the best use of MT.

It is not obscure terminology which foxes the computer. Remembering terms, once they are input, and reproducing a consistent translation, is what they are good at. In the past large-volume translation jobs often had to be shared with more than one translator. Inconsistency of terminology was the main problem.

Where computers often trip up is on the everyday words. Translating from French to English, computers have problems with verbs such as *faire*, *prendre* and *donner*, where the meaning varies according to context.

Translating from English to French, the computer has difficulty with adjectival strings: for instance, with a phrase such as "No electric passenger carrying vehicles can be allowed past this point", it has no way of telling whether the passenger or the vehicle is electric, or whether the passenger is carrying the vehicle or the vehicle carrying the passenger.

So how can computers and translators best work together on high-volume translation work, so as to optimize the "translation power"

Early attempts to talk across barriers

Imagine being able to speak to a Japanese business colleague on the telephone in English and have your voice come out the other end in perfectly translated Japanese.

It is an old idea. Even before the introduction of Douglas Adams' magical Babelfish — the small, linguistic and immensely fictional aquatic parasite used by characters in *Hitchhiker's Guide to the Galaxy* to understand one another when speaking different languages — the idea of non-human translation of speech from one language to another has captured the popular imagination. But the technical difficulties represented by this ambitious idea are massive. Primitive demonstration systems, however, are under development, and may see light in the next 10 years or so.

One such system was announced a few months ago by British Telecom's Research Laboratories: a rudimentary English to French, German, Spanish and Swedish translation system based on some speech-recognition/generation equipment connected to a British Telecom Merlin 5200 com-

puter and using the sentence "building blocks" provided by Primrose Publishing's Tick-Tack software.

The person making the call dials the overseas number, say in France, indicating to a computer that they wanted translation as part of the call. The computer's speech-recognition facilities would "kick in". The system would recognize the caller's voice, then begin translating it into a list of words. Inside the computer, the list is fed into a converter matching the appropriate English word to its French counterpart.

Once the computer has the appropriate French words in its memory, they are passed through a French speech synthesizer, or "synthetic voice", then passed on the phone line to the listener. When the reply comes back in French, the whole process happens in reverse.

Unfortunately, it all takes time and computing, so at present that means that conversations in such a manner will take much time and involve a limited vocabulary.

of firm or organization. Three patterns seem to be emerging.

The first is pre-editing. The object is to make the meaning transparent to the computer. The word *disambiguation* has been coined for this task. The process can be taken back a stage, as Xerox has done, by training the original writers to write in a simplified form of English, avoiding all ambiguity. They are trained to avoid the word *replace*. Depend-

The great need for a quick tender

ing on context, *replace* can mean either "to put back where it was" or "to substitute a new one".

A more usual method is post-editing. The post-editing of MT output requires a different approach to the revision of human translation. The MT post-editor must understand why the machine makes the sort of mistake it does, otherwise the work would be one of endless frustration.

A third pattern, which has emerged in the European Communities, is called rapid post-editing (RPE). Certain texts are not

destined for definitive publication, but for a particular user, or limited group of users. These users need the translation for information only, but they need it quickly. Half a loaf would be better than no bread. So a group of MT post-editors in Luxembourg have evolved a "quick-fix" technique, whereby they remedy the gross errors in a machine translation, but make no attempt to clean up the clumsiness of style.

The main application foreseen in the industrial field for RPE, or even for completely unedited raw machine translation, is that of tender specification. The specification for equipping a new sugar factory in South America, or a new hospital in Saudi Arabia, or a new mine in Morocco, may run into hundreds of pages of say Spanish, Arabic or French.

In the first place the British supplier will want to know whether it is worth his tendering, and as in such matters time is of considerable importance, a crude translation in one day is worth infinitely more than a correct and easy-to-read a fortnight later.

Geoffrey Kingscott
Editor, *Language Monthly*

Who needs translation computers: bilinguals or monolinguals?

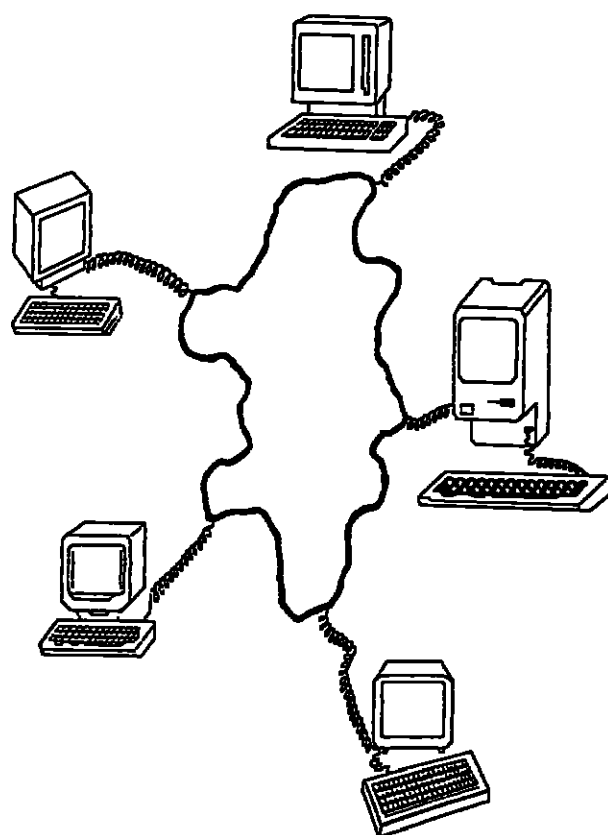
In a sense, it's no fun building a translation machine for people fluent in the languages concerned. It's like building a chess computer for champions: they don't really need it.

But for those who hardly know the other language, a whole new world opens up.

While present-day MT systems are intended for bilinguals or professional translators, a huge market of *monolingual* users is emerging, as PC networks, international electronic publishing and satellite TV proliferate.

Machine Translation for the decades to come will be geared to the needs of monolinguals. Difficulties in intelligent text interpretation will be sorted out in a computer-initiated dialogue (typically with the author of the text), quickly and efficiently — and entirely in the user's native language.

The system depicted above is being designed on the "layman user" principle. It will bring worldwide communication to PC owners.



What's more, it has a unique architecture, consisting of easily distributed language modules built around a powerful "interlingual" kernel.

This system is under development at BSO/Research Labs in the Netherlands. It is called

DLT (Distributed Language Translation). As the name suggests, the actual translation process in DLT is split and distributed over the sending and the receiving parties' PCs — which may be thousands of miles apart.

This can only succeed by virtue of an excellent interlinking structure.

BSO is therefore investing in a specially selected intermediate language, compact but with full expressive power. It represents an elaborate compromise between scientific ideals and practical requirements (of system maintenance and cooperative development) inherent in a system of international scope and extended lifespan.

At the same time, DLT's interlingual architecture, combined with AI and parallel processing techniques, is a booster to knowledge-based translation.

In other words, we are making our translation computer a little bit intelligent, to start with —

just enough to make it an acceptable partner for intelligent users.

The universal encyclopedia at the heart of the translation machine is no longer a chimerical concept. We're building it — and we need to do it in one language only.

The DLT project is supported by the Ministry of Economic Affairs of the Netherlands. BSO is a private company, and a prominent software house in that country.

The first DLT release is due in 1993. Successful marketing requires timely preparation and joint ventures. We have the blueprints for next-generation MT — and we're ready for industrial cooperation.

DLT

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Meaning, not medium, is the real message

Can translators come to terms with computers, or is the human translator locked in a fight to the death with the automatic translation system? It is not that translators' original fears about the computer have all proved unfounded.

There is still the great danger that in the quest for speed and economy, the bad will drive out the good.

Time and cost pressures are not unknown to human translators, but their self-respect ensures that standards are not sacrificed. Translators know that many translation users are naive and credulous, and might easily be persuaded to accept a debased form of translation, for short-term convenience.

Many lay people think that translation is just a matter of word-for-word substitution.

Translators know that language is so infinitely complex that major elements of translation expertise cannot be programmed, other than at a crude level.

What, many technical translators ask, will a computer make of that frequent problem, the bad original text, which if taken literally states the opposite of what the author intended (perhaps because of a double negative, or the inaccurate use of a relative pronoun).

What translators do, in fact, is

translate the actual message behind the text, and not the words themselves.

Every translator, even when working on a technical text, writes in a particular style which, like a fingerprint, is individual. This is why experienced translators find the post-editing of machine-produced translation frustrating and time-consuming, in many cases taking as long as, or longer than, it would have taken them to translate the same text from scratch.

But there is another side to the coin, as translators are increasingly realizing. They know that the demand for translation is getting out of hand, and humans will soon not be able to cope unaided.

They must learn to use the power of the computer.

They also know that customers find the necessity for translation an irritant. Anyone who has had to use an interpreter, however skilled, for business negotiations cannot help wishing they could speak directly to the interlocutor.

So translators believe that even if they turn their backs on computer translation, the customer will not.

Translators in industry and in international organizations usually first come into contact with machine-produced translation, not by choice, but when an MT system is acquired by their em-

ployer. They have to re-learn their way of operating to accommodate to the machine.

But familiarity with the new systems is about to become more widespread.

The prices of some MT systems are coming down, as are the hard-disc microcomputers on which they are run. Soon they will be within the reach of the more successful freelancers.

This year the first system which offers raw machine translation on line became available in Europe: this will enable translators to transmit text to it by electronic mail, receive back the raw MT version, and edit it themselves.

University translation courses have in 1986 and 1987 been buying MT systems to give their students, the translators of tomorrow, an insight into their workings.

Most important of all, as more and more firms install language-processing systems, the demand will not be for free-lance translators, but for freelance post-editors.

At present only a tiny fraction of the world's translation output is done by computer. Most of it is still, as it were, hand-crafted, as were the early motor-cars. There are not many hand-crafted cars on the road today. How many years will it be before translating by computer is the norm?

Geoffrey Kingscott



Learning the language made by Tick-Tack

Modern business is a global affair, with increasing dependence on international markets, the development of products for export and the use of different and complex communications systems, writes Geoff Wheelwright. But behind the army of facsimile machines, computers offering electronic mail, telex systems and the growing band of business-courier services, there are still great challenges for businesses.

One of the greatest is the language barrier. Small businesses often do not have the capital to hire their own translation teams or to use commercial translators on a project-by-project basis. But such people will often still want to do business in a country where a willingness at least to start negotiations in the local language is crucial.

Such people are also commonly those who are making use of new and more affordable microcomputer systems to carry out much of their standard business communications.

An innovative approach has been taken by Primrose Publishing of Cambridge, which has developed one of the leading ranges of personal computer-based language software and books under the name Tick-Tack. The system works on the idea that though personal computers are not

powerful enough to perform mass translations of text, they can be used to offer business-people some language "building blocks", from which sentences, paragraphs and even entire business letters can be constructed.

The system is based on the idea that many common business letters and proposals are developed from a series of commonly used phrases. A business letter, for example, might commonly begin with a sentence such as "We acknowledge receipt of your inquiry dated 17th February." The designers of Tick-Tack have realized that such sentences are common and have thus included a "library" of them in various languages within their line of products.

So if you wanted to write that sentence (and the others that would need to go with it to make an entire letter) in French and did not know much of the language, you could use Tick-Tack to select a predefined sentence from a library of coded sentences.

Select the code A5 from the library of stock phrases, and supplying the appropriate date, then press the appropriate command. Tick-Tack will assume that you want the translated French version of the sentence and place it on-screen.

By choosing the necessary phrases from the library, you can thus build up a whole letter in any one of 20 languages (including French, German, Chinese, Japanese and Arabic). While these letters might not have the same spontaneity and verve as if you had written them yourself, much of the basic work of translating verbs, articles and nouns will have been done by Tick-Tack, in the same way that a word-processor will take the drudgery out of rewriting and a spell-checker eliminate much of the boredom in editing work.

Some argue, however, that a little knowledge is a dangerous thing and that translation systems such as this have only limited use.

Letters in Cyrillic and ancient Greek

Even Primrose Publishing suggests that Tick-Tack is best used by those who have some basic knowledge of the foreign language in which they intend to write. Because the software runs on all IBM personal computers and machines that are fully compatible with them — along with the Apricot PC and Nimbus ranges of computers — the pricing of Tick-Tack at £295 (for the full system with one translation language in addition to English) and an extra £95 for each additional language makes it an affordable investment.

The same can be said of the ViiWriter range of multi-lingual word-processing applications, costing between £49 and £595, which allows users to write letters using five different keyboards.

Thus those with a knowledge of the necessary languages can write their letters in Cyrillic, Classical Greek, French, Icelandic and many other languages.

It does not try to carry out a translation as such, but instead it is more directed at allowing even the smallest business users to have the necessary character sets, accents and currency symbols at their disposal to more easily do their own translation work.

In 1985 the Translating And The Computer conference came up with a working party to draw up specifications for a special translator's word processor that would handle all the very specific writing and editing problems associated with translation.

Translators are themselves major processors of words. In fact they need to process thousands of words a day in order to make a living. So they need all the editing facilities of a good word-processing program, and more.

They need a user-friendly multilingual character set. Not all word-processing programs allow for accented characters, and many of those that do require the user to press a clumsy sequence of keys to get the foreign character (or have one vital character missing).

Other translator needs are grammar and spelling checkers, a glossary look-up and listing program, and access to outside terminology databases.

Electro mail becoming vital

Software programs which check your spelling have been on the market for some time, but grammar and style checkers are comparatively new. Professional translators in the UK are less excited about grammar and style checkers, because they are confident enough about their own abilities in this field.

But there are countries where professional translators do not have the strict and very sensible rule that prevails in Britain, that one should translate only into one's mother tongue.

In some foreign countries, particularly Japan and Ger-

You must have the right accent in this business

many, where Japanese and German translators are translating into English, there is a lot of interest in programs which tell them where they might have gone wrong.

All translators compile their own glossaries, from the specific fields in which they work, to supplement existing reference material. Such glossaries used to be kept on card indexes, but now translation glossary management programs are coming on to the market.

These enable the translator to compile and maintain such glossaries, and call them up on screen when he is working on a text. Alphabetical sorting and cross referencing are of course done automatically. A scheme (MicroMater) is now being floated for the exchange or central pooling of such glossaries between translators, but this idea is still at a very early stage.

The next stage, of course, will be to make more of the specialist dictionaries and glossaries, which the translator now acquires in book form, available as electronic diskettes, for calling up on screen as required. Modern communication to on-line terminology databases, such as the European Communities' Eurodicautom, will also be necessary.

Electronic mail, for the transmission of messages and text, is fast becoming an essential tool for the translator.

The problem of making translations on computer, which can overcome linguistic illogicalities, has been solved by Steve Burrows, above, and his team at ESC Alcatel, the Harlow subsidiary of Alcatel of France.

The software holds dictionaries in several languages, which include computing, telecommunications, electronics, engineering and instrumentation. Sentences are broken down into component parts and words reduced to their roots, so they can be put together again.

When a text is keyed into a computer, it is read through and checked against its dictionary. The translation is then typed and sent to the system's memory. A translation is then made and the text is checked against the original for errors.

MicroCAT runs on an IBM PC or compatible micro and costs £7,000 for each one-way language job.

GK

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MEDIA & MARKETING

Justice and the right to know

The £10,000 fine on the *News of the World* for contempt of court last week is a massive blow to the freedom of the press to publish in the public interest. The fine was imposed by Mr Justice Rose after the newspaper had breached a court ban in publishing a story about doctors with the Aids virus. The ban - effectively a "gagging writ" - was obtained by the health authority when it got wind that one of its employees had disclosed confidential medical records to the newspaper, and it prohibited the *News of the World* from disclosing the identities of the two doctors who have been treating patients without telling them of their infection.

The ban was obtained not on the grounds that the information was wrong, but on the grounds that it should not be revealed. And at the trial the judge decided to make it a permanent ban, forbidding the newspaper and its reporter to name the doctors at any future date. Following a ruling about *Spycatcher* last year, a ban imposed on one newspaper effectively binds all of them.

The case is an outstanding example of how confidentiality clashes with the public's right to know. And it demonstrates yet again, as the *Spycatcher* proceedings have done, that on balance the courts tend to favour confidentiality rather than the public interest.

No one doubts the judge's words that he kept in mind "the very important public interest in the freedom of the press" nor that he accepted that there was some public interest in the information. He nevertheless concluded that "those public interests are substantially outweighed when measured against the public interests in relation to loyalty and confidentiality both generally, and with particular reference to Aids patients' hospital records". To allow publication even

OPINION

Frances Gibb

in a restricted form "would make a mockery of the law's protection of confidentiality when no justifying public interest has been shown." He was clearly persuaded by evidence from Sir Donald Acheson, chief medical officer for the Department of Health, that confidentiality was absolute and that there was nothing to prohibit the infected doctors from practising. There was also evidence that the risk of infection was "a very small theoretical" one which could be removed by counselling. But a haematologist, giving evidence for the newspaper, disputed that.

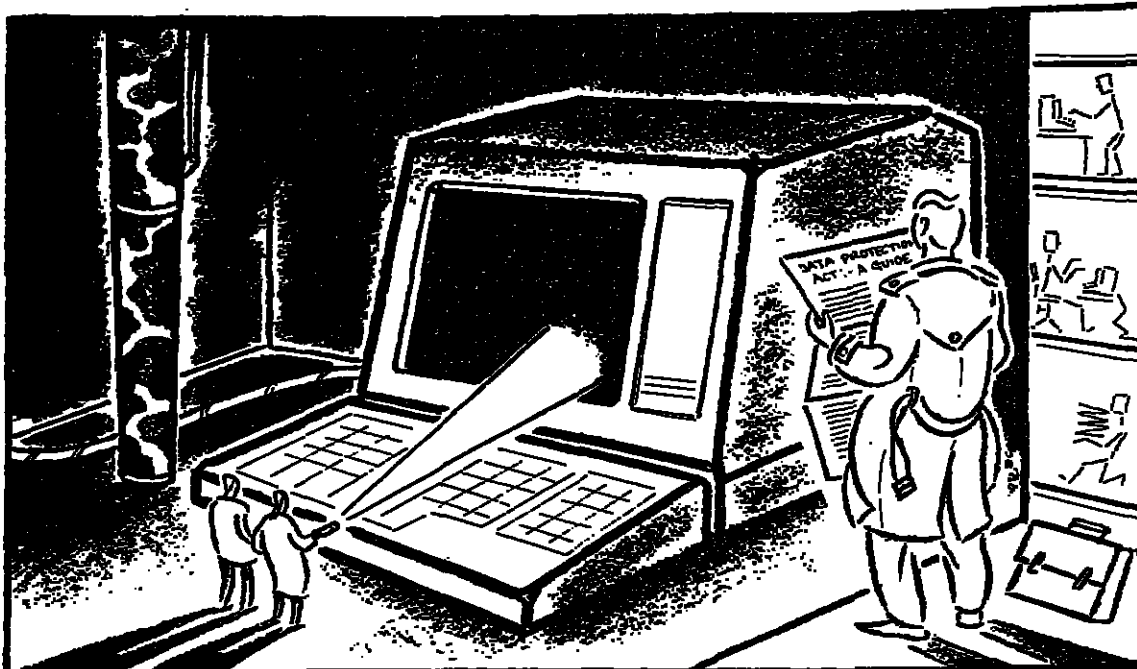
Nor is there any question that newspapers should be punished for a knowing breach of a court order; even if, as here, the newspaper believed it was "sailing as close to the wind" as possible without infringing the spirit of the ban. But in this case, perhaps more than in many others where the press has wanted its right to disclose matters in the public interest, the man in the street is on its side. The newspaper claimed - and several MPs have since leaped to its support - that patients not only have a right to know if their doctors are infected; they have a desire to know. And that, they maintain, heavily outweighs the confidentiality that in general, and rightly, attaches to medical records.

No one wants to give carte blanche to the selling of medical records by hospital employees. But newspapers must be able to report Aids-related stories in the public interest. There is a danger, the Guild of British Newspaper Editors believes, that after this ruling health authorities will be encouraged to muzzle proper attempts at reporting, even where there may not be breaches of confidence. It is to be hoped the courts would not let them get away with it.

The author is *Legal Affairs Correspondent of The Times*.

Safety means a notebook

Investigative reporters and obituaries editors could face a new test as the Data Protection Act comes into force today. Marcel Berlins suggests one sure way of preventing unwanted eyes checking sensitive material



Paula Youns

Half a law is better than no law at all. And even when that half measure is itself open to all sorts of exemptions, exceptions and uncertainties, it is still better than nothing. Or so it is hoped. The trouble with the Data Protection Act 1984, which comes fully into force today, is that no one has the faintest idea how it will work in practice.

Broadly (and subject to a lot of fine print) people will now have the right to look at information recorded about them, correct inaccuracies and claim compensation for harm caused.

Every data user who holds personal information on computer has to register with the Data Protection Registrar, and that clearly includes a high proportion of today's newspapers and journals.

Once registered - and it is a criminal offence not to - a data user has to conform to the law, and make available the information it stores to the "data subject". The principles lay down that any personal data shall be:

- Collected and processed fairly and lawfully;
- Held only for the lawful purposes described in the register entry;
- Used only for those purposes and only be disclosed to those people described in the register entry;
- Adequate, relevant and not excessive in relation to the purpose for which they are held;
- Accurate and, where necessary, kept up to date;
- Held no longer than is necessary for the registered purpose;
- Surrounded by proper security.

How effective will these rights be in practice? And how easily will they be evaded or ignored?

It is when these basic questions are asked that the halfway nature of the legislation becomes apparent. The 1984 Act applies only to computer records so an individual's right to inspect personal data is totally dependent on whether it is on computer disk or pieces of paper.

From a newspaper's point of view, the most important provision of the Act is that which allows individuals (not companies or organizations) to have access to the

data stored on disk about them and to have wrong information corrected. If the newspaper refuses, they can complain to the Registrar or even take their request to court.

What will this mean to the work of a journalist? Take for example, an investigative reporter writing a lengthy critical profile of an allegedly shady politician, on his computer/word processor.

At first blush, the subject of the piece would have the right to see

what is on file about him. But he would not be entitled to be shown how or from whom the information has been obtained - journalists' sources are exempted.

And he has no access to information in the computer if all the reporter has done is write the story on his word processor - the law creates a distinction between mere word processing, which is exempt, and something which requires more sorting and processing.

Quite where the legal line will be drawn is impossible to say at this stage. But the investigative journalist has one sure way of not making his work available for scrutiny - by putting sensitive material in his notebook, not on disk.

The Act also inconveniences obituaries departments, which will have to continue storing obits on paper. But even without the Act, it has always been *Times* policy - as visiting members of the Royal family have discovered - not to show an obit to its subject.

Even more appalling is the possibility that such an individual could apply to the courts for a "correction" of the entry, not least because of the impossible line that would have to be drawn between fact, interpretation and opinion.

In theory, freelance journalists who keep information on the people they are writing about on their Amstrads also ought to register as data users. And so, perhaps with more serious potential consequences, should biographers of living people.

How far the rights in the Act will be used by individuals to try to see what is stored about them by the media is problematical. According to surveys, the general public has either never heard of the 1984 Act or has no idea how it works. But politicians and the kind of people who might be at the receiving end of media attention are aware of the new law and may try to test it.

After all, it costs only £10 a request. But such are the uncertainties of the Act, it is doubtful that applicants will find their requests easily satisfied. Lawyers, though, are rubbing their hands in anticipation.

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Jingle all the way with the singing centrefold

A quiet read may soon be a thing of the past. In December, three American magazines will carry advertising's first singing centrefolds. The four-page, full colour advertisements for the Swedish vodka Absolut, will carry tiny microchips buried in the paper. When the reader opens the magazine, the ads play "Jingle Bells" and other Christmas carols.

The up-market magazine

New York, the highbrow *New Yorker* and the trade publication *Market Watch* will be the first magazines to carry the ad. The technology is similar to that used for musical greeting cards - but the application is new - and expensive. The microchips used in each copy of each advertisement cost about 20p.

Michel Roux, president of Carillon Importers, the US distributors of Absolut vodka,

First there was scratch and sniff, now microchip technology means that ads in magazines can sell with a song

says that about £650,000 was spent on developing the singing ad. "It struck us as revolutionary. Most likely within months, rather than years, magazines will carry ads which use such microchip

technology to talk directly to the reader."

The advertisements are the latest in a series of attention-grabbing gimmicks. Cosmetic companies have been offering sample sniffs of perfumes in

magazines for years. Last year, a major US insurance conglomerate published an ad featuring a pop-up three-dimensional model of the centre of San Francisco, and a recent copy of *Time* magazine came with a cardboard 3-D viewer. Torn out and unfolded, it allowed the reader to peer at a three-dimensional image of a Toyota Corolla car.

"These things are fine when they first start out," says

advertising consultant Noel Cameron. "Advertisers want more attention and the reader thinks it's fun. But what happens in a couple of years when all magazines are full of smelling, singing, talking, laughing, pop up, turn-out-and-squeeze ads? You risk provoking resentment in the consumer."

Peter Fearon

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دكتور في الصحافة

MEDIA & MARKETING

Easy extras

Inserts are the latest beneficiaries of newspaper hi-tech

Slow and expensive manual labour has so far been the only way in which British newspapers have been filled with special supplements, magazines and advertising flyers. The results have been neither cost effective nor good business. But now, with the American-style proliferation of weekly leisure sections, newspaper insertion (or, "stuffing" as the trade calls it) is being automated.

In April, with the opening of its £22 million printing plant, George Outram, publisher of the *Glasgow Herald and Evening Times*, will take the plunge. It is investing £3 million in new Swiss-made conveying and stacking equipment, including the first automatic inserting machine to be used in daily newspaper production in Britain.

Magazine publishers with slower, smaller production runs, have been inserting issues with promotional material for some time. But newspapers have been slower to take up the idea.

Elsewhere publishers have not been so conservative. Ferag, the Swiss company which specializes in fast, high technology machines suitable for newspapers, has sold 200 around the world. One major user, the *Rheinische Post* in Düsseldorf, now pulls in 15 per cent of its advertising revenue from inserts.

Ferag inserting machines can do the job at 40,000 copies an hour. Although this is slower than a modern offset press, with speeds of 70,000 an hour, David Kidd of Ferag, says that when net speeds are averaged out, "40,000 meets newspaper deadlines".

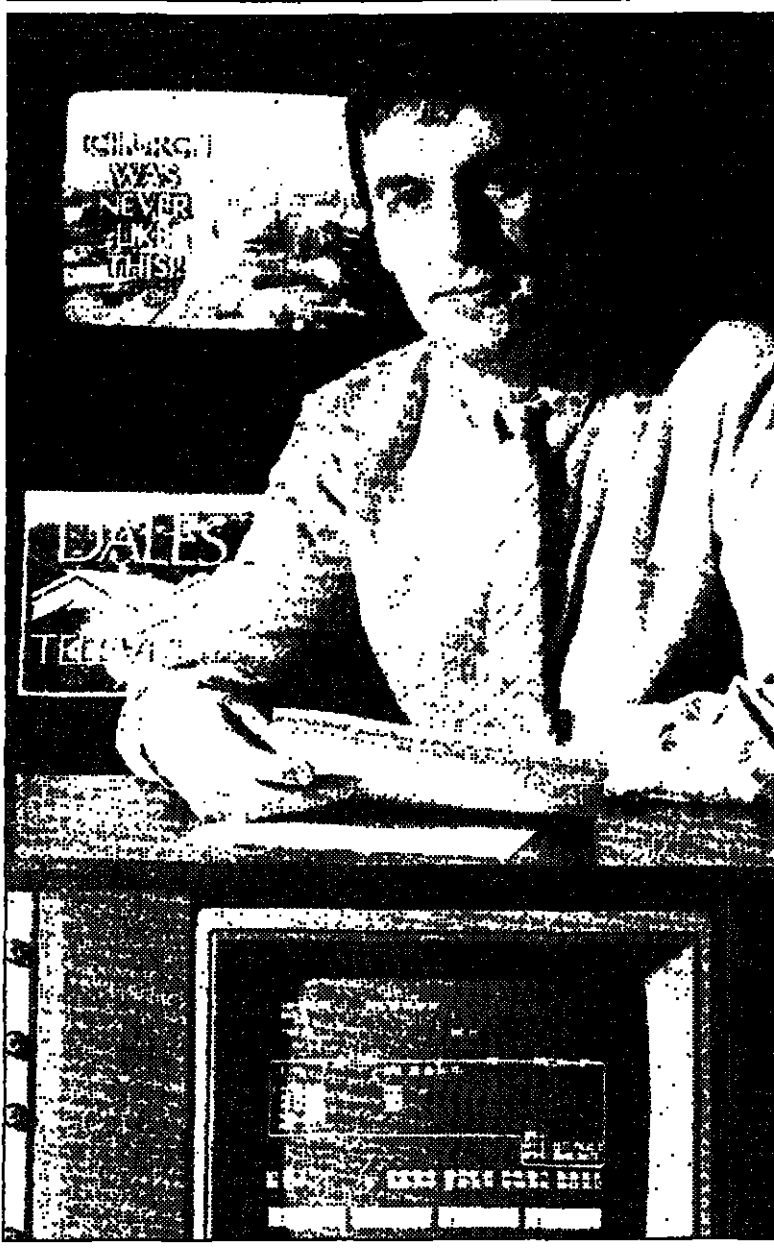
George Outram's managing director, Ian Irvine, says: "Scope for inserting is tremendous. Our research has shown us that it is not a turn-off for the readers. Advertisers will be getting a better response than if they were stuffing their leaflets through letter boxes."

Michael Duncan

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Channels for religion

Evangelists are turning to satellite and cable TV because of Britain's strict laws against the touting for souls on air. Andrew Lycett reports



Soul objectives: family entertainment would be Julian Boden's ideal

'Religious TV is the most illiberal this side of the Iron Curtain'

Harvestime Fellowship, formed to further the works by Bryn Jones, the Welsh evangelist who spearheads the growing House Church movement.

Jones is also Britain's first televangelist. His involvement in the medium started in 1984 when he was offered a late night slot on the new "family" channel run by Norwegian evangelist Hans Bratterud on the European satellite ECS-1. In July 1984 he appealed to the congregation at his annual Bible Week at Harrogate Agricultural Showground to support him in a new television ministry. They put their hands in their pockets and came up with £210,000, enough to put Jones and Dales TV in production business.

From June 1985 Dales TV made 40 programmes, each 30 minutes long, for Bratterud's New World Channel, which also took such American programmes as Jim Bakker's PTL (Praise The Lord) Club and evangelist Jimmy Swaggart.

According to Boden, Dales discovered subsequently that New World was not reaching enough people. So it has decided to pull out and concentrate on "better quality pro-

grammes" that would be distributed initially on VHS cassettes (through 60 churches in the country which follow Bryn Jones) and later perhaps through national television.

However, Dales has not lost sight of its satellite broadcasting ambitions. Boden thinks "both Sky Channel and Superchannel would be suitable vehicles for our pro-

grammes". He notes with enthusiasm that the Government's recent Green Paper on broadcasting talks about the granting of regional TV licences, and adds that Dales would be interested in applying for one.

Would it run a purely religious channel? "I'm not sure you're going to get people to watch a religious channel. But if you market it as a

family and entertainment channel, with religious programming, that's the kind of situation we'd like to see."

This is almost exactly how Fran Wildish, of Swindon-based Vision Broadcasting, sees the situation. Vision claims to be the only channel licensed by the new Cable Authority for religious broadcasting. The definition of channel is rather loose. This means Vision put together a regular two-hour magazine programme, using snippets from other religious broadcasters (including the 700 Club, product of US Presidential hopeful Pat Robertson). These tapes are shown on three cable systems - in Swindon, Croydon and Ealing.

Wildish has written recently to all churches in Croydon, asking them if Vision Broadcasting can refer correspondents to them directly. The idea is to avoid some of the excesses - and lack of standards - of American religious broadcasting. "We don't want to be an electronic church," she says. "We don't want a new generation of floating Christians."

It takes a while to discover that a South Africa-based evangelist, Bob Trench, is chairman of Vision. Wildish says intriguingly: "We don't see

'Deregulation may be a Trojan Horse for the Americans'

too much of him. We had thought he was going to live here in Britain, but that doesn't seem to be working out."

Lobbying for and against TV evangelism is becoming serious. John Q. Davis of Christian Broadcasting Campaign is dedicated to the deregulation of British airwaves for Christian broadcasters. He calls Britain's religious television "the most illiberal this side of the Iron Curtain", adding that restrictions on evangelism were introduced by the established churches "to keep out American evangelists and also the Eastern cults".

However, the Rev John Barton, the Church of England's adviser on broadcasting, favours the status quo: "The tendency to deregulation may be providing a Trojan Horse for the American electronic church to broadcast in this country."

The Church of England would like to "conserve all that is best in broadcasting. It would be a great shame if, through a combination of political zeal and technological development, we destroyed our tradition."

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BYLINES

Old diary's last page?

Memos have gone up on the board at Bracken House which look like spelling the end of a 50-year-old Fleet Street Institution. The *Financial Times* is reviewing the future of its "Men & Matters" column as part of a general reshuffle at the paper.

The news comes two months after *The Independent* decided it, too, could do without a daily diary. It now uses the slot for its daily book review and a once-a-week contribution from a guest diarist. *FT* editor Geoffrey Owen says final decisions have yet to be taken, but according to *FT* journalists, political columnist Malcolm Rutherford will take over the diary slot in the New Year, the "Men & Matters" title will be dropped and the column will become a "personal view" carrying the Rutherford by-line.

However, suggestions that *The Guardian* diary may go the same way as part of the paper's forthcoming revamp are denied firmly by editor Peter Preston. "There is no possible thought of running a newspaper without a diary," he said. "Readers like it and we like producing it."

Terminal case

Some journalists working on the *Evening News* when it closed at the end of last month are still puzzling why workmen had begun dismantling the computer terminals on their desks even as they were being told their fate. The management maintain it was a sensible precaution in case people started doing "silly things". One theory is that the *News* lasted only as long as it did to give the company a chance to make sure the computer system worked.

Silent moves

US legislators want to make it illegal for video stores to reveal the titles of films rented by customers. The move stems from the publication of the titles of 144 movies rented by Supreme Court nominee Robert Bork and from unsuccessful attempts by newspapers to discover Oliver North's video favourites. Bork's rental habits were pretty banal - Hitchcock, James Bond and John Wayne - but it seems only a matter of time before a presidential candidate's career crashes because he likes weird films.

Black and white

Britvic 55, a fizzy fruit juice, has redefined modernity. A £1.5 million advertising campaign starts later this month with a black and white commercial featuring such survivors of the 1960s as Dusty Springfield, Sandie Shaw, Adam Faith and Dave Dee (as in Dozy, Beaky, etc) - and all for a brand described as "modern" and "sophisticated". Brand manager Andy Parker says nostalgia is now so much in fashion that it is a fan of Sixties culture is itself modern. Britvic must be pretty sure they spent £250,000 making the advertisement.

Private means

Tory Party image maker Harvey Thomas has gone private. The man who stage-managed two successful election campaigns and five party conferences for Mrs Thatcher has joined video company Wadlow Grosvenor to advise its clients on mounting effective business conferences.

Briefly . . .

Robert Maxwell has bought United Trade Press, publishers of 36 titles including *Architects' Journal*, for £34.8 million. . . *TV Times* editor Tony Peagam has resigned to become director of PR and publicity at the Automobile Association. . . J. Walter Thompson in the US has lost business worth \$40 million (£22 million) from Goodyear following JWP's take-over by the much smaller WPP. . . David Sullivan has dropped plans to launch a daily version of his *Sunday Sport*. . . The BBC has lost a pioneering £1.5 million deal to make 26 episodes of *Allo 'Allo* for the US: The Americans pulled out after broadcasting 22 existing episodes of the comedy to lukewarm audience reaction. . . Almost half of us "have attended an art event" at sometime in our lives according to a new Arts Council survey aimed at convincing businesses that arts sponsorship is worthwhile.

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We will expect you to have firm ideas on how to provide distinctive, lively journalism in the face of established commercial competition. For both appointments, we look for considerable journalistic and broadcasting experience, sound editorial judgement, a good microphone voice and the ability to lead a team under constant pressure.

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Contact us immediately for application form (quote appropriate ref. and enclose s.a.e.) BBC Appointments, London W1A 1AA. Tel: 01-927 5799.

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Sales Representatives

Large publishing company with some of the most prestigious consumer and trade and technical magazines in the UK is looking for a display sales executive to sell on one of their leading titles. 1-2 years experience in media sales is essential together with a good sense of humour to join this young and successful team. Contact Karen.

Field Sales Executive

Blue-chip company requires enthusiastic, tough salespeople to sell on a range of major business to business publications. Excellent sales training given plus wonderful opportunity to realise high earnings. Contact Karen.

For these and other vacancies, contact us at:

CRC Ltd
Unicom House
58 Houndsditch, London EC3A 7DL
Tel: 01-623 4688

INTERNATIONAL CO-ORDINATOR

UK COMPANY providing services to publishers and overseas advertising agencies requires International Co-ordinator to liaise with Middle Eastern Clientele.

A thorough knowledge of Middle Eastern markets, and administrative skills (including knowledge of accounting practices, and shorthand, typing and an ability to use telefax) are essential.

The successful candidate will be a University graduate, fluent in Arabic, English and French. (Knowledge of Portuguese desirable). At least three years experience in the field of Middle Eastern advertising required and several years administrative experience.

The person appointed will be expected to travel to Beirut when required.

Please apply with full CV to:

Mr Bruce Myers
Mediarab Limited
67 Knightsbridge
London SW1X 7RA

£12,000 + possible bonus.

ADVERTISING SALES ON TARGET EARNINGS £40K PA

The launch of a series of major international titles has created opportunities for effective ambitious sales people.

If you are able to talk to senior executives in a professional and convincing manner, then we would like to talk to you.

There are likely to be early management opportunities for the most successful applicants.

In the first instance please call David Conway or Ben Crocker on 240 1515.

A CAREER IN RECRUITMENT

CIRCA £9000 P.A. + COMMISSION

Recruitment Consultancy can offer professional sales people high immediate rewards and excellent long term careers.

We are an independent group formed in 1977 with a record of sustained growth currently holding an opportunity within our City secretarial division.

You should be in your early/mid twenties, have a strong sales presence and preferably some experience in sales.

Add enthusiasm and the desire to learn and you could have an absorbing and rewarding career.

Realistic earnings in excess of £15K.

Call in confidence Rebecca Headley on 01 929 5850

PUBLISHING TRAINEE AD SALES

£12,000.

Four top London publishers of business to business and consumer/special interest magazines require young dynamic, ambitious trainee advertising sales executives, preferably of graduate standard. The position is highly challenging & stimulating and offers excellent training and management prospects.

For an initial interview contact Fiona Osman or Rachelle Tammam between 9am - 6pm

01-439 9634

CREATIVE & MEDIA APPOINTMENTS

PUBLIC RELATIONS

CITY PR

Senior Position

Applicants must have consultancy experience in the appropriate field but may currently hold an in-house position. They must have the ability to handle existing accounts immediately. Extensive media knowledge is essential together with strong writing skills and management experience. Applicants will currently be earning not less than £22k.

HIGH TECHNOLOGY

Associate Director

Our client, a North London-based consultancy is seeking a senior executive with previous consultancy experience. You must be computer literate with excellent contacts within the technical/trade press. Writing skills are essential, together with the ability to use initiative and develop all opportunities to the full. The role will often require deputising for the Managing Director and offers possible directorship and equity to the right candidate.

Age: 25 years +.

£18k + benefits



Applied
Management
Sciences
United

Applicants are asked to telephone 01-405 4571 and/or send their CV without delay and in confidence to:
Sarah Watson.

17 Jockey's Fields
Bedford Row
London WC1R 4BW
Tel: 01-405 4571

CONSUMER (DRINKS)/SPONSORSHIP

Account Manager

Applicants will require good consultancy experience in the above fields, with proven management qualities. Excellent writing skills and commercial awareness are essential together with the ability to handle clients at a very senior level.

INDUSTRIAL/BUSINESS-TO-BUSINESS

Account Manager

Applicants for this position will have three-five years account-handling experience in the above fields. They will be inquisitive and enthusiastic to learn, with strong writing skills and the ability to pay attention to detail. Excellent organisational skills will be an asset plus the ability to work under pressure.

Age: 25-30 years.

£16k +

INDEPENDENT CONSULTING AND MANAGEMENT COMPANY

25-45—strong personality?—good general knowledge?—aiming high?—strong will?

start your new career - join us to become

DELEGATE CONSULTANT

of our sales department, dealing with the small and medium sized companies.

Comprehensive training - high earnings - fast promotion.

For early consideration of this challenging opportunity telephone

BRIAN CANNON IN LONDON ON 01 541-5171

TERRY SHARP IN EXETER ON 0392-52451

DAVID BROWN IN BIRMINGHAM ON 021-782 8141

ALAN CRANE IN CARDIFF ON 0222 32633

DAVID PIKE IN PETERBOROUGH ON 0733 2640

On Wednesday 11 November

MONEY MANAGEMENT MAGAZINE

SENIOR SALES EXECUTIVE

Published by Financial Times Business Information, Money Management is the leading financial journal in its field. The job is based in Central London, and would suit someone with experience of dealing with agents and clients at a senior level.

He/She will be able to demonstrate a proven sales record, coupled with tenacity and determination to fulfil this demanding role.

Salary negotiable, + commission scheme.

Reply with full CV to: Jan Benjamin

Advertisement Director

Money Management

Greystoke Place

Fetter Lane

LONDON EC4A 1ND



PROJECT LEADER

£12,000 + benefits

Gardening from Which?, published by Consumers' Association, is looking for someone to join them and be responsible for producing accurate, informative and interesting reports for publication. The job entails managing all stages of the research from planning and commissioning appropriate tests to checking and analysing the results, plus writing the final report and contributing to its publication. You will head a small research team working for the magazine, and need to be highly motivated, well organised and capable of working with little supervision and under pressure from magazine deadlines. We offer a stimulating and varied career, where the right person will be rewarded with substantial and rapid salary progression. You will have the opportunity to make a real contribution to the continued growth and development of Britain's most successful gardening magazine.

Applicants must have a good degree, at least two years work experience, and a demonstrable interest in gardening.

Please apply in writing with a full CV to The Personnel Officer, The Association for Consumer Research, 2 Marylebone Road, London NW1 4DX.

Gardening

LAYOUT/SUB-EDITOR

Motor Transport

MOTOR TRANSPORT, Britain's leading Road Transport weekly tabloid, is looking for a bright, young and creative Layout/Sub-Editor, to enhance its reputation for high quality presentation.

He/she will assist the Chief Sub-Editor with page layout, sub-editing and the day to day running of the production desk.

Applicants should have at least two years layout/subbing experience, the ability to write succinctly and enjoy working as part of a busy professional team.

The position, which is based in Surrey, offers excellent opportunities for pursuing a career with one of the U.K.'s leading publishers of trade and technical journals. All terms and conditions are in accordance with the RBP/NUJ Agreement.

Do you have the qualities we are looking for? Are you interested in what we have to offer?

If so, then please send a copy of your C.V. to: Sue Whittle, Transport

Division, Personnel Department, Room

509, Quadrant House, The Quadrant,

Sutton, Surrey SM2 5AS. Telephone:

01-661 3893

Reed Business Publishing is an Equal Opportunities Employer.

REED BUSINESS PUBLISHING

ARE YOU A SUCCESSFUL SALES EXEC? ARE YOU A GOOD ORGANISER? ARE YOU AN IDEAS PERSON?

If the answer to all three questions is yes. If you are interested in selling existing and building up new one day exhibitions and conferences. If you want to become a big cog in a small wheel and if you are hungry, a winner and an achiever call David Wilson at Exhibitions, Events and Conferences, B&M Publications Ltd. PO Box 13, Hereford House, Bridle Path, Croydon CR9 4NL. Tel: 01 680-4200

A rewarding and exciting opportunity awaits the right person.



A B&M GROUP PROJECT

Imperial Society of Teachers of Dancing Membership Secretary/Office Services

The Imperial Society (based London WC1) is a professional/examining body engaged in the promotion of classical and social dance. The Membership Secretary will be responsible (2 staff) to the General Secretary for all aspects of membership registration, records and subscriptions; the maintenance and development of information services (incl. collaboration in make-up of the quarterly journal); and wide ranging services relating to the general running of the offices. Applications invited from well-educated candidates (mid 20's/early 30's) with good communication skills (oral and written), sound administrative experience and a warm, open manner. Good typing (own work).

Starting salary £10,000 p.a.

Write or telephone Managing Director,

Massey's Executive Selection,

100 Baker Street, W1.

01 935-8694.

F.C.A./SUCCESSFUL BUSINESSMAN

Film Producer (40) dedicated professional overworked engaged in numerous exciting international projects seeks ambitious capable financial/profit orientated partner with entrepreneurial skills. Active participation to suit existing commitment.

050981 2532

LETTING NEGOTIATORS

Due to recent expansion Anscombe & Ringland have vacancies for Lettings Negotiators in our Kensington and Mayfair offices to join a young ambitious team.

Success will be highly rewarded and promotion prospects are excellent.

For more details contact:

Caroline Botting on 01 727 7277.

15 Nottingham Gate

London W11

ANScombe & RINGLAND

A member of the

Hogg Robinson Property Group

NEGOTIATOR

required for busy lettings dept. of Chelsea estate agent. The ideal applicant will be aged between 20-26 yrs, enthusiastic, have clean driving licence, and pref. some experience and basic typing skills. Salary package circa £10,000. AAE.

For further details, please contact:

Miss E. Gurney, Gascoigne-Pees,

54-56 Lower Sloane Street, SW1.

Tel: 01 730 8682

LA CRÈME DE LA CRÈME

SECRETARY

Applications are invited to work for a busy director of a leading design consultancy. Essential skills include excellent shorthand/typing (WP an advantage), numerical ability, and organisational initiative in arranging hectic schedules. Sense of humour essential.

Salary £12,000.

Write with full CV,

stating present salary, to:

Stephanie Cochrane,

Pentagram Design,

11 Needham Road,

London W11 2RP.

TELEVISION COMPANY

Satellite television's 'Sky Channel' - Europe's leading satellite television station requires two highly motivated secretaries. One Sales Secretary with shorthand to work for our busy U.K. sales team based in Foley Street. One Network Secretary (shorthand not essential) to work for our busy network development team in Stratford Place, W1.

The successful candidates will have excellent secretarial skills including audio typing, good business contacts and to work on own initiative.

Competitive salaries offered for both these posts

- £9,000+ pa neg aae

Please write with full CV and daytime phone number to:

Louise Scott, Personnel Officer, Sky Channel, 31-36 Foley Street, London W1P 7LS or ring her on

01-636 4077.

ELT DESK EDITOR

Thomas Nelson & Sons Ltd are looking for a Desk Editor for their expanding ELT publishing department, to copy edit a variety of manuscripts under the guidance of the ELT Sponsor (Examinations & Reference).

Applicants should be graduates with the RSA Dip. TEFL or equivalent. They should have at least two years' experience in ELT publishing, including experience of examination classes. An interest in grammar and tests is desirable. Publishing experience is not essential, as training will be provided as necessary.

Salary at least £8513

depending on experience.

Terms and conditions in accordance with the current NUJ agreement.

Please apply to Carol Baylis at the address below:

Thomas Nelson & Sons

Limited

Nelson House

Mayfield Road

Walton-on-Thames

Surrey KT12 5PL

Tel (0932) 246133

ART SALES

Picture consultancy dealing with designers and business require dynamic, preferably experienced person with good colour sense to join the team.

Telephone 01 381 8555.

GRADUATES

Top Fashion Co seek Trainee Allocations. Numeracy and good communication essential. Excellent career prospects.

Phone Patricia on

630 7066

Kingsland Personnel

For interesting secretarial positions within the television world see SKY CHANNEL'S advertisement in Creme de la Creme

SKY CHANNEL

TEL: 01-636 4077

TELEPHONE MARKETING

This international company, based in Isleworth, requires young, enthusiastic people to join a small but expanding team to market capital equipment for the hygiene industry.

The ideal candidates will have a good telephone manner and lots of confidence to deal with all levels of personnel.

Experience an advantage but not essential as full training will be given.

A good basic salary plus commission and benefits, such as medical insurance, are the rewards for hard work and commitment.

For an interview call Julie Reynolds:

01-847 4545

rotowash

NEW OPPORTUNITY IN INTERNATIONAL PUBLISHING

MacLaren's are leading publishers of business journals and part of the expanding EMAP Group. Now we are launching into the international area and need a MARKETING EXECUTIVE to work on reader promotion. The job will entail helping build and maintain an international database, planning and executing international direct mail campaigns, organising exhibition stands in faraway places, and, above all, using initiative and creativity to the maximum.

The preferred candidate will probably have experience of international direct marketing or business publishing and be in the age range 25-35. If successful he or she can expect to move into a full Marketing Manager's position in a year to eighteen months.

Please send a full CV, stating current salary to:

Bill Mason

Group Marketing Manager,

MacLaren Publishers,

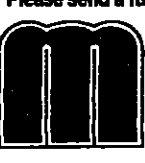
PO Box 109,

MacLaren House,

Scarbrook Road,

CROYDON, CR9 1QH.

Tel: 01-688 7788



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is seeking

TELE-SALES MANAGERS

and experienced

TELE-SALES PEOPLE

To help set up sales offices throughout the UK. To sell on our UK, charity and international publications.

Phone our dynamic

Darryl Chappelow on 01 379 3036

EDITORIAL ASSISTANT

FOR NEWSWEEK MAGAZINE

The London Bureau of Newsweek Magazine is looking for an Editorial Assistant. The job involves secretarial and administrative duties as well as general reporting. Applicants should have a University degree, some reporting experience and a working knowledge of computers.

Starting salary: £11,000 with two weeks holiday.

Please reply in writing with CV and include cuttings of published material. Send to:

Gerald Lubenow, Bureau Chief

NEWSWEEK MAGAZINE

25 Upper Brook Street, London W1Y 2AB

PR ASSISTANT

£13,000

Young MD of expanding high technology Group seeks a RIGHT HAND (24-32) with experience of Public Relations who will be able to develop the company's image. The ability to write Press Releases and type your own copy are a must.

Call Karen on 377 6777.

Middleton Jeffers

SALES EXECUTIVES - FASHION

Required for London area. Exciting company based in West London, established in selling young fashionable casual wear.

The successful applicants must be experienced in fashion trade, smart, well spoken, energetic, aged between 25 and 35 and possess a driving licence. Basic salary of £12,000 + commission + car.

Contact Stuart Duckett on 01-408 1444

Angel ASB International Recruitment,

70-71 New Bond Street,

London, W1Y 9DE.

Public Relations

Key Communications ranks high in the out-of-town PR league for both professionalism and client calibre. As a result of our continued expansion, we have the following three positions open for successful, highly-motivated executives looking for a fresh challenge.

Account Director Hi-tech

Our fast-growing hi-tech division requires an Account Director with proven success in this area possessing the necessary drive and senior management skills to take the division forward in this competitive market.

Candidates should have excellent writing and presentation skills with the motivation to manage existing clients and further develop the client list.

Account Director Business-to-Business

The business-to-business division, Key's most active and successful division, can offer the right candidate an excellent opportunity to exercise his or her public and press relations skills to the full.

Candidates should be equal to the challenge of shaping account groups and be equal to the challenge of shaping PR strategies for blue chip accounts, and as such should be capable of combining strategic thinking with creative ideas.

Account Executive

We are looking for a young, ambitious Account Executive to join our fast-moving and expanding business-to-business division.

Ideal candidate will have minimum 2 years' experience working in industrial or technical PR. Preferably within a consultancy. Proven writing talents, outgoing personality and ability to deal confidently with all levels of press are essential qualities.

Excellent remuneration package and career development opportunities.

C.V.s for all three positions to: Mrs J. Allworth

Key Communications

30 Upper High Street

Thame, Oxon

OX9 3EZ

FREELANCE TEMPORARY SUB-EDITORS

required for 3-4 months by publisher specialising in technology reference books, buyers guides and occasional one-off promotional books.

Applicants MUST be experienced in subbing and magazine layouts. They should be conscientious, hardworking, non-smoking, adaptable, able to see raw copy through to finished page and have nerves of steel.

Send CV to: Mrs Molly Fox, Starling Publications,

57 North Wharf Road, London, W2 1XR.

Telephone: 01 723 8485.

RESEARCHER

£8,000 + performance bonus

As a leading recruitment consultancy specialising in Accountancy and Finance, Our Consultants need the very best back up and support. The position of Researcher will involve information gathering and initial contact with our clients, including extensive telephone work.

Ideally you will be a graduate with previous work experience and excellent organisation and communication skills.

For the right applicant there will be the opportunity to train as a Consultant in the future.

Please contact: Vivienne Rowe

on: 242 6321

Personnel Resources, 75 Grays Inn Road

London WC1X 8US

DEPUTY EDITOR/EDITOR DESIGNATE

Motorboats Monthly

Motorboats Monthly is the fastest-growing magazine in this sector of the consumer leisure field. Upmarket and international, we need someone to hold together every aspect of production and day-to-day running, and ultimately fill the Editor's chair. We offer an attractive salary package in the region of £18,000 plus car, and a pleasant location in Hampshire.

Apply to: Emrys Barrell, Editor, Motorboats Monthly, Queen Isabella House, Kingsclere Park, Kingsclere, Hampshire. Tel: (0535) 237702.

A CAREER IN SALES

If you are considering a career move, we have many excellent sales vacancies with prestigious companies.

Whether you be a Trainee or Senior Executive come and discuss your future with us.

Call Sue Wiltshire -

Ian Whittemoss Associates

SECOND TO NONE

**PRESTIGIOUS
PROPERTY
COMPANY**
£10500

A superb opportunity for a secretary with an outgoing social personality who is capable of setting up and creating a new role in the Investment Department. The ability to work without supervision and to liaise with clients is essential as of course are your excellent secretarial skills. Total commitment to the company and the department will be of the greatest importance.


Age 23+

**Bernadette
of Bond St.**
Recruitment Consultants
No 51 Westgate in Financial
City

01-523 1294

Second to none we certainly are. We specialise in temporary assignments for proven PA's with good shorthand and typing and preferably WP skills. We can offer immediate and continuous temporary work throughout the winter at very good rates.

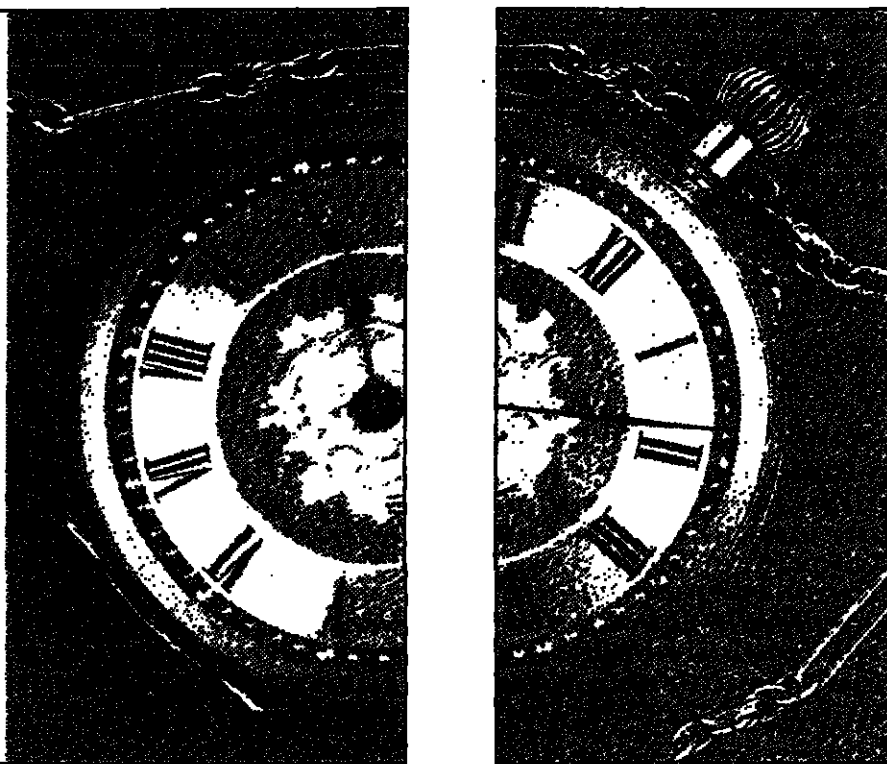
**Carrington House, 130 Regent St.
LONDON W1 Tel: 01-439 0601**
(Entrance in Regent Place above Iberia Airways)



MacBlain
NASH
Temporary Secretaries

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE
(01-499)11073 (West End) (01-606) 1611 (City) (01-583) 4422 (Knightsbridge)



SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

Dynamic Admin!

Design — to £11,000

Fabulous opportunity to join prestigious, rapidly-expanding Design Consultancy as PA to their two young and ambitious MDs. You will enjoy a richly diverse role. — liaising extensively with designers and clients; producing presentations; maintaining personnel files; supervising junior staff etc. etc. High admin content needing strong organisational ability. Creative 'team' environment. Stylish trendy offices. Accurate skills (80/55)? Interest in design? Age 20-23? Call 01-400 12321 today.

Our client, a Royal Trust initiating programmes to help young people in the Community, offers a challenging opening for a bright, young self-starter. Working as part of a closely-knit team, you will be involved in setting up meetings, monitoring programmes, liaising extensively with VIPs and sponsors; undertaking research projects etc. The ability to deal with people from all walks of life is essential. Accurate skills (£80 50) requested. Age 19+. Salary c£8,500. Please call 01-493 5787.

We are looking for an experienced, professional PA to work at top level within a leading firm of City solicitors (c.800 staff).

The Senior Partner needs full support in all aspects of his varied business life: his PA must have superb organisational skills, the ability to keep one step ahead and to work in complete confidence.

You should be well educated and have the presence and flexibility developed in previous senior secretarial positions to deal with clients and colleagues at all levels. Skills 100/60/WP/occ. audio. Preferred age range 30-40. Please call 588 3535 for more details.

Smith Kline & French Research is the UK based pharmaceuticals research and development group of Smith Kline Beckman. At our superbly equipped laboratories at The Frythe near Welwyn in Hertfordshire, we are looking for a Personal Assistant to carry out the full range of secretarial duties. The appointed person will assist the Vice President with administrative work and liaise with all levels of management in the company and with senior colleagues in the industry and academia.

Accurate typing and shorthand with good speeds and a minimum of five years' secretarial experience in a senior post are essential. A knowledge of scientific terminology and experience in using the WANG Word Processor would be an advantage. The post calls for a firm, diplomatic manner and the ability to handle confidential material with discretion. Since the Vice President is out of the office 30% of the time, the successful person will need to show considerable initiative and be capable of working without supervision.

**High
Variety**
£10,000 at 2

High quality opening for a bright, outgoing individual with prestigious Mayfair-based Architects. Working at Partner level in a young, dynamic environment, you will liaise extensively with clients, arrange appointments, organise lunches, check photo shoots etc. A busy, challenging position requiring flexibility and the ability to handle pressure. Beautiful offices. Friendly, sociable family atmosphere. Excellent benefits. Confident communicator? Sound keyboard skills? Please call 01-400 1232.

**Specialists for the
18-25 year olds
PUBLISHING -
SECRETARY**

Major Publisher of
high interest books
seeks a young secretary
with an interest in
publishing, to learn
about marketing of
books. Good typing an
advantage.

Secretarial Co-ordinator
Charing Cross
c. £11,500

This new position is responsible for all aspects of the secretarial services provided within a professional organisation in central London. As a skilled secretary you would provide a range of secretarial services, but at the same time co-ordinate and develop the resources available. ICL WP / Apple Macintosh desktop publishing systems form the base of the services provided.

If you have WP experience, the ability to recruit, the organisational skills to arrange the training and management associated with the secretarial services, we would be pleased to hear from you.

Telephone George Brandon on 01-930-3456, or write to him at 3, Robert Street, London WC2N 6BH.

Young? Bright? Bundles of initiative? This is an exceptional opening with one of London's foremost Management Consultancies. Working as part of a closely-knit young team you will co-ordinate European research projects, handle extensive admin (80% admin content) and even travel abroad for champagne tastings! Super busy, sociable atmosphere! Self-confident? Good with people? Sound organising skills? Age 21-25? With fast accurate typing please call 21-493 0715

Every Friday night is party night with free food and wine with these West End solicitors specialising in entertainment and music industry. You will deal with many famous people as a secretary with them. Age 24+. shorthand and word processing please: bonuses etc.

The Secretarial Consultants

GET INTO PERSONNEL
Key personnel post in Major West
End computer consultancy. You will
be trained to test applicants, to
conduct interviews, to analyse
selection. Generate own corres. and
agency briefs.
£10½K + rising annual bonus.
A rewarding and stimulating job.
Phone 01-434 0030

EXECUTIVE SECRETARY - CHESSINGTON
To work on one-to-one basis with Managing Director. Aged 35-48. Salary £11,000 pa + excellent company benefits.
Ring Carol Wisby on 947 0319/879 3180 or send CV to
Tightlight Securities, 26 the Broadway,
Wimbledon SW19 1RE (Appointments to suit).

Medical secretary required to
run practice for 3 doctors.
Fully automated practice.
Must be personable,
enthusiastic and enjoy people.
Salary £10,000pa negotiable.
Commence mid December.
Please write with full CV to
Dr A G Simpson.
59 Harley St.
London W1.
Phone 631 3732

PLUS
PERSONNEL
SEC/
ASSISTANT
required by int. ad. agency.
Cheerful sec (no sh) w/
good admin. & communica-
tion skills. \$9,500
Ring Adland Plus
on 01-636 2116

SALES/FRENCH/ITALIAN	
PR-EXEC	£25,000+
PR ASSISTANT	£20 000
MARKETING SALES	£18,000
AD PA	£16 000
Rare challenge & involvement	
PR/SEC/TRAINEE	£9,500
PUBLISHING	£7 500
Unusual opportunity must have	
sec skills	
LEISURE/PA	£9,000
RECEPTION/TYPING	£10,000
AD/RECEPTION	£9,500
POLITICS/PA	£10,000

**EUROPEAN INSTITUTE OF BUSINESS
ADMINISTRATION
FONTAINEBLEAU (FRANCE
(60 km South of Paris) seeks**

- Bilingual (eng./fr.).
- Able to use initiative.
- Well organised and flexible.

Location on edge of Forest International University Environment.

SECRETARY

£10,000 + BONUS & DISCOUNT CARD

Planning director of leading UK fashion
flexible, capable type to make decisions, en-
team research work. Us

Call CLIVE RICHARDS
01 629 0711

Office

**P.A. to General Manager of
Recruitment Agency subsidiary
of Major International Company**

The ideal person will be intelligent,
well presented, experienced,
a good organiser and flexible
with S/H and WP.

Call Selma Ward on
01-846-4646 or send CV
quoting ref. 146

Our client, an innovator in the realm of computer graphics, seeks an additional member for their small, highly dedicated Marketing team. Reporting directly to their charismatic young Sales Manager your role will include extensive VIP liaison; arranging and attending meetings; supervising secretarial staff and running their luxury Mayfair office. Numeracy and first class skills (100%) requested. Career commitment absolutely essential. Age 23-28. For details please call 01-494 5578.

s Assistant/Secretary to three young executives in this fast growing company you will be a team member and given every opportunity to develop your administrative and marketing skills. This company likes to promote from within so the opportunity to move out of secretarial is a REAL possibility. In your first year you must expect to have a heavy typing load and your skills should be at least 50 w.p.m. auditing and bookkeeping experience preferred. If you really want to make a career in marketing then this could be for you. Age circa 20-26. Salary \$10k.

Susan Beck RECRUITMENT
01-584 62

YES, it is possible to work in Knightsbridge with really nice people, thoroughly enjoy your fascinating job and have an excellent Career Prospects.... If you are keen to tone down the typing and to tone up the involvement this could be the job for you. Plenty of people contact and real responsibility in an environment that is literally buzzing with activity. Bright people can only be a recipe for Success. If you have good typing and shorthand, plenty ofumph and are 25 or under you must ring us to hear more.

50 Pall Mall St James's London SW1Y 9LB Telephone 01-925 0544

1

APPOINTMENTS LTD
£11,000

**RECEPTIONIST/
TYPING/
TELEPHONIST**
Prestigious W1 Offices:

Must be smart, articulate
+ well spoken

✓ **ENGLISH 485 7897.**

JOBSLOT

DRAKE PERSONNEL

PROMOTION AND PUBLIC RELATIONS £9,500

Develop the Public Relations and promotional side of this expanding European company. Develop press releases, advertising, cost sales for magazines in this fast moving environment. Use your shorthand skills to deal with hotels, restaurants and the French headquarters. Call Sandra Simmons on 01-221 5072

GOLD, SILVER, DIAMONDS £11,000

Lure with investors inter nationally from all over the world, coordinate high level meetings, meet wealthy clients and enjoy a genuine opportunity to progress as you learn about the running and control of this fast expanding progressive company. Your shorthand and numerate ability are all you need. Call Sandra Simmons on 01-221 5072

PUBLIC RELATIONS £11,500

Join this rapidly growing young team of four consultants in the editorial promotion department and team all about the skills of Public Relations. Your shorthand, typing and sense of humour will prove invaluable at this exciting stage of this company's development. Call Liz on 01-834 0388

TRAVEL PA £12,500

Travel, luxury holiday homes, exotic location, clients all out to have a good time, your task is an unusual one. As Administration executive in this successful business your involvement will be complete from beginning to end. Excellent organisational skills, shorthand and typing are required. Call Marianne Duncan on 01-734 0911

DR KILDARE, £11,000

Join this well known private hospital and learn all there is to know about the wonders of medicine. Act as PA to this Senior Director and enjoy complete involvement. If you have good typing, rusty shorthand and a keen mind. Call Jo Nicholls on 01-629 4031

RUN THE SHOW £11,000

This dual role will satisfy true workaholics. You will be the point of contact for top clients and visiting executives as well as using your initiative and organisational skills to run the lives of these directors. If you need total involvement and autonomy and have a good secretarial background. Call Francesca Rocco on 01-629 4031

CONFERENCES £10,000

Arrange conferences, attend exhibitions and involve your self totally when you assist four dynamic salesmen in this exciting, fast moving computer company. Unlimited prospects can be yours as they delegate responsibility whilst developing your career. If you possess fast typing and a personality to match. Call Michelle Sayers on 01-623 1226

INTERNATIONAL FOOD £12,000

Lure with head office in Brazil when you become an integral part of this organisation. Your day will involve research, handling of buyers, records of discounts, telex and phone. The director is on the ball and will appreciate your talents. 5 hand and typing will be needed. Call Margot Winsnes on 01-831 0666

PA OFFICE MANAGER £13,500

This time it's different. You'll be involved with one of London's premier development cos. and you'll be solely responsible for your MD handling his private and business negotiations and you'll even be Office Manager. This MD really does delegate and puts you first. Secretarial skills, including shorthand essential. Call Susie Lewis on 01-734 0911

INTERNATIONAL PROJECTS £12,500

This well known international organisation which specialises in the building of religious buildings, shopping centres and universities world wide needs you to assist this MD. Your day will involve highly confidential matters from company policies to salary review. Communicate with top VIPs on a daily basis. Short hand typing needed. Call Sharon Kay on 01-221 5072.

Be seen with the right company

Mary Overton

BIG BIZ FINANCE SALARY TO MATCH!

MARY OVERTON RECRUITMENT LIMITED
10 BEDFORD SQUARE
LONDON W1V 9PE
01-734 7282

Not that the job is all that high-powered. But, as No. 2 Sec in this newly created position in the Finance Dept of one of Britain's biggest plc's (Mayfair located), you would earn more than usual for someone with some way to go to reach age 30. Nice people, too. Not your typical accountancy gray. You DO have to be good, though - at sh/typing and wp, keeping diaries, acting on your own initiative, maintaining confidentiality and being reasonably flexible about hours. In other words, an educated, numerate, willing all-rounder. Ring now.

RESEARCH ASSISTANT/ SECRETARY

If you have secretarial skills, an interest in company research and an understanding of computers, THORN EMI plc have an interesting opportunity at their Head Office in Hanover Square.

Working for the Director of Strategic Development, you will not only undertake the typing and presentation of reports but also contribute to desk research and data collection. A good standard of education is essential, ie HND Business Studies or equivalent. Ability to understand financial information is also necessary.

Write or telephone, in the first instance, to our Recruitment Consultant Pauline Edgar, Ref 59 at: The Scott Edgar Advertising Partnership Ltd, 52 Bedford Row, London WC1R 4LR.



日本語を話す秘書 (Up to £12,500)

If Japanese is your native tongue and you would like to become involved in technical translation, working for a Japanese Manager, Price Waterhouse has the ideal vacancy for you. Based at London Bridge you will join a team connected with International Business Development and will quickly become involved in a wide range of activities which include dealing directly with Japanese clients, and providing general secretarial and administrative support to a busy expanding department. Qualified to 'O' level standard or equivalent and probably aged 25+ you should be capable of handling a variety of projects simultaneously while maintaining a consistently high standard. In return for these skills and qualities we offer excellent working conditions including a variety of sports facilities, subsidised restaurant, Christmas bonus and interest free season ticket loan. In addition, full WP training is provided. Please phone or write for an application form to: Miss Helen Harris, Price Waterhouse, Southwark Towers, 32 London Bridge Street, London SE1 9SY. 01-407 8989 ext. 2387, no later than 20th November. No agencies.

Price Waterhouse

WE HAVE 'CORPORATE OFFICE DESIGNS' ON YOU!

Salary: £9,000 pa plus bonuses

A small but rapidly growing commercial interior design company based in Hammersmith requires a bright, experienced Administrative Assistant in early 20's. We are looking for someone who is well organised, has good secretarial skills (WP experience preferred, but not essential), a pleasant telephone manner and able to work on their own initiative. You will be involved in all aspects of the company, working with our highly professional but very friendly team. This job has real prospects to grow with the company. If you are interested, please write enclosing your CV to:

GILLY RICE, CORPORATE OFFICE DESIGNS, 271 King Street, London W6 9LZ.

TV & VIDEO PRODUCTION

£13,000 late 20's Career minded? A good education, strong business experience and acumen preferably in media or advertising. Good typing, knowledge WP, charm and spot on presentation and you will be a front runner to join this go-ahead young Director. He needs assistance at the highest level and you will be taught all aspects of the business from mail shots to attending decision making meetings involving production and video editing. Contact with clients, actors, studios and attending shoots etc will all be part of your day's work. Location initially Paddington - moving to Fulham.

TRAVEL ORGANISATION SW7 PA 20ish to DIRECTOR

c.£9,500 + Bonus You will be part of a vital Travel Department and will handle correspondence, travel arrangements and be responsible for storing information on an IBM PC. You will be dealing particularly with services throughout Europe. You need 'A' level education, some computer experience, shorthand typing and prof knowledge of French, Spanish or Italian. Enthusiasm and initiative a must. Rewards are topped by excellent fringe benefits. **SUPER JOBS AVAILABLE NOW RIGHT ACROSS THE SPECTRUM**

01-589 8807
JOYCE GUINNESS

RECRUITMENT CONSULTANTS - 21 Becongrave Avenue, Kingsbridge SW5

SECRETARY

A small organisation in London, W2 seeks an experienced audio secretary with specific responsibilities for arranging meetings, mainly overseas.

The successful candidate should be aged 24-35, with English mother tongue, have first rate typing, audio and organisational skills, word processing experience, be numerate and be prepared to work in a busy and pressurised environment.

Shorthand and languages are an advantage as attendance at overseas meetings may be necessary. Non-smoker preferred.

Salary c. £10,750 pa and 5 weeks holiday. Please send CV to:

Mark Loveitt, 6, Bathurst Street, Sussex Square, London W2 2SD No Agencies.

TELEVISION 20+

Lively junior secretary with 90+ shorthand to assist the Chairman's PA and a Director at a television company in the West End. You will be doing lots of different things in a young easy going environment. £8,500 - £9,000.

City 377 8600
West End 439 7001

SECRETARIES PLUS

College Leaver

£9,000

This is an exceptional opening in the VIP suite of one of the world's highest-flying companies. Their business is global communications. As part of a high-powered team responsible for the PR of the company you will liaise extensively with media houses produce press releases etc. Excellent communication skills and a professional approach essential. Confident skills (80/50) requested. Age 18+. To find out more about this excellent first career step call 01-409 1232

Recruitment Consultants to the Communications Industry

CAROLINE KING

Career in the City £12,000 This is more of the role of an assistant than a secretary for the head of P.R. of this top international city company. You'll be involved in all their P.R. activities which means organising anything from social events to helping put together brochures and press releases. 100/60 N train WP.

Receptionists ++ c.£10,000

This company organises the affairs for overseas royalty. There is lots of involvement and a chance to use your typing. Beautiful Knightsbridge offices. Skills 45 wpm, WP useful.

please telephone: 01-499 8070

87 New Bond Street London W1.

CAROLINE KING SECRETARIAL APPOINTMENTS

VIDEO PRODUCTION AND PUBLISHING

Fantastic opportunity for the right applicant to use their intelligence in a young and expanding West End company.

This position requires initiative, enthusiasm, efficiency and total involvement in the many facets of this diverse and lively company.

Someone with these qualities will be well rewarded with promotion prospects within the company and an excellent salary. Right now you should have fast accurate secretarial skills and have held a responsible secretarial position for around two years to fulfil this key position within our team. £10,000 pa. Apply in writing to Phillipa Rumble, 52 Harrowby Street, London W1H 5HF.

TOP FLIGHT SECRETARIES

Worldwide organisation seeks a young secretary to work closely with executive secretary to the Vice-President. Audio skills with some office experience is the start to a good secretarial career with this highly recognised firm in Wimbledon. Age 18-22. Salary £7,200 + beautiful office, superb lunches - free membership to H/B club. Ring Carol Wisby on 947 0319/970 3180 or send CV to Topflight Secretaries, 26 The Broadway, Wimbledon SW19 1RE (Appointments to suit).

Personnel to £10,000 a.a.e.

A team-orientated, highly personable secretary is needed by the newly-formed Personnel Dept. of a large and growing publishing/information services company. Responsibilities will include handling recruitment advertising, organising temps, developing personnel systems. Will consider college-leaver or someone with 6-18 months work experience with skills 90/50/WP.

Admin Sec c. £13,000 a.a.e.

A lively and outgoing personality would suit this firm of young, progressive, international Management Consultants. Working in the Chairman's office as Departmental Secretary/Administrator, duties will include company travel admin, office systems organisation and personnel work. Age: 25-30. Typing and WP experience is required.

To discuss these and other current vacancies, please call 01-629 7262

GRADUATE APPOINTMENTS

SECRETAIRE/ ASSISTANTE

Salaire et conditions attractifs

Nous sommes une institution financière, filiale d'une des principales banques européennes, et, suite à une promotion interne, nous recherchons une secrétaire expérimentée pour notre département exploitation. La candidate retenue, motivée et d'une personnalité agréable, devra maîtriser la sténographie et la dactylographie en français et en anglais et aura une expérience de travail sur machine de traitement de texte.

Les horaires de travail sont de 8 h 30 à 16 h 30. Des heures supplémentaires rémunérées seront attendues. Merci d'adresser votre candidature par écrit à:

Helen Davies
Deputy Head, Personnel Administration
8/13, King William Street
PO Box 506
LONDON EC4N 7DN

SPORTY PA £11,250 + BENS

In addition to see duties incl some sh typ you will arrange cricket matches, annual away weekends, dinners & monthly luncheons for Partner of a famous firm. Gym and club room facilities are yours complete with other benefits.

BORN ORGANISER + BANK BENS

A true career post PA Sec to Marketing Managers of City foreign bank. You need to enjoy liaison & versatility. Spoken French will help but is not ess. Benefits incl mortgage subsidy & excellent loan scheme.

VARSITY TYPE £10,357

As assistant to Head of University Services you will be greatly involved with the new G.C.S.E. exam. Ideal post for academic PA Sec with sh typ who wants liaison & occasional travel.

PHONE 01 248 014 or 588 9551 FOR APPOINTMENT
ANN WARRINGTON SECRETARIAL CAREERS

PR IN PALL MALL £10,500

The Head of PR in a well-known firm needs an efficient and organised secretary. Primary contact with the engineering field, the company is also a leader in industrial design. He is responsible for presenting the company's corporate image which involves producing financial information and liaising extensively with city press and stockbrokers.

Your work will include choosing suitable venues for press conference and attending them as well as producing the necessary releases. You will also need to provide him with full secretarial back up as well as arranging his diary and travel arrangements.

This is an excellent opportunity for someone to become more involved in the world of corporate PR. If you have a flexible and willing personality and two years work experience, please contact us.

Skills: 90/50 + WP

WEST END OFFICE 408 1461

ANGELA MORTIMER

ADMINISTRATOR OFFICE SERVICES c.£14,000

You will be given responsibility for the entire Office Services Function including telephones, furnishings, maintenance, stationery supplies, sales and mail supervision. Good education, smart appearance and related experience. Ideally early 30's.

01 240 9384

CAPITAL PEOPLE (rec cons.)

TO £12,000

Senior Sec/PA to assist senior executive, liaison, combined with a bit of staff Engr. This is a senior position busy but not stressful. Excellent working conditions. Age 25-35. Skills 50/Wing WP/Num.

Phone 437 8478 or 734 2768

133 Oxford Street, Rec Cons

MILLER MCNIISH

PA IN FASHION Top Sal. Neg.

Outlets called for by sector: fashion, retail, combined with a bit of staff Engr. This is a senior position busy but not stressful. Excellent working conditions. Age 25-35. Skills 50/Wing WP/Num.

Phone 437 8478 or 734 2768

133 Oxford Street, Rec Cons

MILLER MCNIISH

722 2131

KNIGHTSBRIDGE £13,000

We need a Secretary/PA/Administrator all rolled into one. A smart, alert and well organised person, 25/40 with lots of initiative and good skills (60/100) - self motivation is important as is also the ability to occasionally work alone.

We are a small, old established and very profitable company occupying a special niche in the commercial world. We believe that this is a career opportunity rather than just a job. Please reply to:

I. Arnold

c/o 5 Weymouth Street, SW1

No Agencies.

CHAIRMAN'S PA - MAYFAIR

Experienced, intelligent Personal Assistant required for busy Chairman of several companies. Luxurious offices.

The position requires someone who can work on their own initiative, often under pressure, with impeccable presentation, organisational ability and excellent secretarial skills. French an advantage. Salary £14,000.

Applications with full CV to:

Mrs G. McNab,

14 Curzon Street,

London

W1Y 7FH.

Are you looking for your 2nd job?

Have you been working for one year - 18 months and are now looking for a more stretching job, perhaps on a 1:1 basis? We have opportunities within advertising, retail firms, management consultants and banking for young Personal Assistants looking for more variety and responsibilities if you are ready for a new challenge and a salary increase, please telephone us.

WEST END OFFICE 408-1461

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LA CRÈME DE LA CRÈME

Hotels and Leisure
£12,000

This international hotel and leisure group is expanding in the UK, based in luxurious St James's head-quarters. The development Director is in the key position putting together deals at the formative stages and needs an experienced PA to assist in the co-ordination of these multi-million pound projects. Your boss will encourage you to be closely involved in all aspects of this growing business, including office admin and client liaison. Age: 24-30. Skills: 90/60

RECRUITMENT
COMPANY
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Factory Mutual International,
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A MOVE INTO
MARKETING

Join our busy Marketing Department and demonstrate your excellent administration and client liaison abilities.

As an assistant to one of our Marketing Executives you will have the opportunity to assist in providing a highly professional insurance service to our large multinational clients. This requires the highly developed organisation and communication skills normally associated with a university or equivalent level of education.

The rewards, both financial and career opportunities, are good for the right person.

Interested to know more?

Please telephone for an application form or send a comprehensive C.V. to:
Philipa Marsden, Personnel Administrator
FM Insurance Company Limited, Southside,
105 Victoria Street, London SW1E 6QT.
Tel: 01-828 7799 Ext. 237.



Factory Mutual International

DYNAMIC DUO
c. £13,000

Join this prestigious Property Company in their superb offices in Victoria as secretary to one of the founding Directors. Your senior level experience will be put to excellent use as you liaise at top level, cope with swiftly changing priorities and provide full secretarial back-up. Skills of 100/60/audible/WP, an enthusiastic, resilient approach, good presentation and an excellent command of English essential. Age 24-30. Please call 434 4512.

Crone Corkill
RECRUITMENT CONSULTANTS

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL - MEDIA

Recruitment

£20,000 +

A secretarial job with a plum salary to work for a most dynamic, successful, progressive and talented MD of a leading recruitment company in their stunning West End offices.

He is looking for a PA with a proven ability to deal confidentially and diplomatically with people at very senior levels in all areas of industry.

For the right person there is scope for progression out of the secretarial role.

You'll need to be a graduate aged 30-45 with a fine eye for detail and excellent typing (IBM Displaywriter III). Please ring 01-439 6021 to discuss further.

HAZELL-STATION

RECRUITMENT SPECIALISTS

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL - MEDIA

- ★ Have you excellent secretarial skills and have previously worked at board level?
- ★ Have you lots of commonsense and adaptability?
- ★ Are you conscientious, hard working and looking for a demanding job?
- ★ Are you 25 - 44 and living in the Wimbledon area?

If your answer is 'YES' to all of the above then you could be the person we are looking for. We have a challenging secretarial position offering a salary of around £13,000 per annum.

Please reply to BOX A96.

TOP SEC/
PA

£15,000

This is a very exciting job for a dynamic, energetic, confident and highly motivated individual. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

CITY: 01 481 2345
WEST END: 01 488 2264
VICTORIA: 01 834 7707

abbatt

SHIP
SHAPE

£12,000

This is a very exciting job for a dynamic, energetic, confident and highly motivated individual. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

CITY: 01 481 2345
WEST END: 01 488 2264
VICTORIA: 01 834 7707

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AMBASSADOR'S
PA

£15,000

This is a very exciting job for a dynamic, energetic, confident and highly motivated individual. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

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MARKET
RESEARCH

£10,000

This is a very exciting job for a dynamic, energetic, confident and highly motivated individual. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

CITY: 01 481 2345
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PA to Chairman

£13,500

Our client has a reputation second to none for high quality, classic clothing. As private PA to their high-profile chairman you will liaise with clients, organise meetings, arrange lunches, coordinate frequent overseas travel and general office management. Based at their flagship London store you will enjoy pleasant surroundings and generous discounts. Excellent communication skills and discretion essential for this front-line role. First class skills (120/60) requested. Please call 01-493 5787.

GORDON-YATES



CHRISTINE
WATSON LTD

3rd Floor
124 Wigmore St
London W1

PA IN PARIS £13,000 + PERKS
Superb presentation, good communication skills and a confident approach to your job are all the order of the day as PA to the Chairman of this prestigious stockbroking firm. Located in Paris you should be 25+ with English mother tongue, excellent spoken French and English/French SH. This is an interesting position with lots of int client liaison.

PERSONNEL IN KENSINGTON £10,500 + BENEFITS
An excellent opportunity has arisen to move into the Personnel Dept. You should be a people person, possess good audio/visual skills as well as having excellent presentation and organisational skills. You will be responsible for recruitment, training and development of staff. Salary £10,500 + benefits. Please call 01-493 5787.

SALES IN BIRMINGHAM TO £10,000 + PERKS
Int. telecommunication needs a bright PA/Sec with good skills to assist a Manager. You will organise and set up road shows and exhibitions as well as attending them. It is essential that you are well groomed and enjoy extensive people contact. Salary £10,000 + perks. Please call 01-493 5787.

Let us make our success, your success.

BUSINESS CENTRES
require

Facilities Managers & Secretary Receptionists
Young dynamic managers seeking outgoing, efficient and smart people to join busy and friendly teams within their offices throughout London. Must be competent typist/WP operator, with good telephone manner and flexible attitude. Salary negotiable. Ring Mary Scott on 929 5252. LOCAL LONDON GROUP PLC. No Agencies.

SUPER SECRETARIES

Receptionists who would like to work for our prestigious clients in the exclusive Knightsbridge area. If you are among the best, please call us on 01-437 6314.

CAREER position (£12,000) for an 'at' level service graduate who has had experience in senior roles. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

LEGAL ASST. £11,000 + Prestige
Conveyancing and estate agent. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

LEGAL ASST. £11,000 + Prestige
Conveyancing and estate agent. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

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Conveyancing and estate agent. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

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LEGAL ASST. £11,000 + Prestige
Conveyancing and estate agent. You will be responsible for the day to day running of the company and will be expected to take on a high level of responsibility. The successful candidate will be a graduate aged 24-30 with a minimum of 5 years experience in a similar role.

Royal
Insurance (U.K.) Ltd

SECRETARY/PA

to
SENIOR EXECUTIVE

Salary from £11,000 including allowances plus substantial benefits package

This is an excellent opportunity for you to assist the North London Area Manager of one of the UK's largest insurance companies during a period of major restructure and consolidation.

You will be working in a challenging environment and be able to utilise your initiative, organisational and personal skills to the full in liaison with major customers, and the senior management team.

Attention to detail, fast, accurate word processing (short-handling desirable), the ability to work unaided and produce correspondence on own initiative and a willingness to embrace new technology are vital.

Applications are invited from well educated candidates with at least three years experience of working with senior management.

If you are aged 25+ and want to know more about this permanent position write with full C.V. and details of current salary to:

Steve Crowe
Personnel Manager, North London Area,
Royal Insurance (UK) Ltd
51 Clarendon Road,
Wardford, WDI 1HU.

WE ARE AN EQUAL OPPORTUNITIES EMPLOYER.

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111 GERRARD STREET
EAST LONDON E2 6JH

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111 GERRARD STREET
EAST LONDON E2 6JH

JOB IN A MILLION
TO £20,000 PACKAGE

Our client, a very successful international company with several offices in the City and West End is looking for several secretary/PAs to work for its new dynamic young Directors.

Average age in the company is 25! You must be hard working, energetic and have a professional pride in your work with enough initiative to deal with your own projects. Lots of client contact, solid secretarial background required. 'A' levels preferred but not essential. 90/60. Age to 24.

Please call us for an interview until 6.00pm.

LONDON BRUSSELS

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EAST LONDON E2 6JH

01-584 3222
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MANAGING DIRECTOR OF
PROPERTY COMPANY SEEKS A
SHORTHAND SECRETARY

Applicants (21+) should be presentable and well spoken. Some admin will be required together with skills of 90/50. Beautiful modern offices in Baker Street.

Salary from £10,500 negotiable

Telephone 01-734 5256.

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PROPERTY BUYERS' GUIDE LONDON PROPERTIES

Winkworth

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- ★ 3 x Joint Income and up to 4 x Single Income
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BARBICAN

Two bed apartment in Andrews House. Superb views over lake, 2 beds, large reception room, fitted kitchen, bathroom, cloakroom, parking. £150,000

BEN JOHNSON HOUSE
One bed with large reception room, large bedroom, excellent lounge, dining room, fitted kitchen, carpets to remain. Excellent investment. Quick sale required. £120,000

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Superb apartment, close to all areas including West End, City & River. Two bedrooms, two bathrooms, large reception room, balcony, cloakroom, kitchen, parking underground. £125,000

GODDARD & SMITH
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Catherine and Tim Sanders, ARICS
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Private sale. Delightful 1 bedroom flat. Superb large reception room with original pine fireplace 26' x 18'. Fully fitted kitchen with gas hob and electric oven. Bedroom fitted with wardrobe, bathroom with shower. £119,950

Tel: Day 01 453 0222
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Immaculate 1 bedroom flat - ready for immediate occupation. Hand-painted kitchen with appliances, carpets, silk curtains, gas log fires. Approached thru dramatic conservatory, 125 yds to park. £125,000

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Very light, cool, spacious 2 bed flat. Sit on 1st floor, close to station, 20 yds to park. Low outgoings. £125,000

Also 2 bed ground floor flat, very bright, close to station, 20 yds to park. £125,000

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2 bed ground floor flat, very bright, close to station, 20 yds to park. £125,000

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Victorian/Edwardian 20 mins, 100 ft. garden, 4 beds, 2 baths, 2 reception rooms, large kitchen, large living room, large bedroom, large bathroom, large conservatory, large garden. £200,000. Tel: 01 673 1289.

SW2 Attractive Victorian

house in quiet sought after road, 4 beds, 2 baths, 2 reception rooms, large kitchen, large living room, large bedroom, large bathroom, large conservatory, large garden. £200,000. Tel: 01 673 1289.

SW4 2 bed garden flat, c/o, c/o, c/o

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WIMBORNE SW16

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